

1 BRADLEY H. COHEN
2 bradley.cohen@cfpb.gov (admitted pro hac vice)

3 CHELSEA M. PETER
4 chelsea.peter@cfpb.gov (admitted pro hac vice)
5 Consumer Financial Protection Bureau

6 BRIAN E. J. MARTIN
7 brian.martin@cfpb.gov (admitted pro hac vice)
8 Consumer Financial Protection Bureau

9 1700 G Street, N.W.
10 Washington, D.C. 20552
11 Tel.: 202-435-9280
12 Tel.: 202-808-6277
13 Fax: 202-435-5471

14 JOSEPH M. LAKE (CA Bar No. 246679)
15 joseph.lake@cfpb.gov
16 Local Counsel for Consumer Financial Protection Bureau
17 Tel.: 202-897-8360
18 301 Howard Street, Suite 1200
19 San Francisco, CA 94105
20 Fax: 415-844-9788

21 **UNITED STATES DISTRICT COURT**
22 **CENTRAL DISTRICT OF CALIFORNIA**

23 CONSUMER FINANCIAL
24 PROTECTION BUREAU,
25 Plaintiff,

26 v.

27 SOLO FUNDS, INC.,
28 Defendant.

Case No. 2:24-cv-04108-RGK-AJR

**AMENDED COMPLAINT FOR
VIOLATIONS OF THE
CONSUMER FINANCIAL
PROTECTION ACT OF 2010 AND
THE FAIR CREDIT REPORTING
ACT**

Date:
Time:
Room:
Judge: Hon. R. Gary Klausner

INTRODUCTION

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2 1. The Consumer Financial Protection Bureau (“Bureau”) brings this
3 action under sections 1031, 1036(a), 1054, and 1055 of the Consumer Financial
4 Protection Act of 2010 (CFPA), 12 U.S.C. §§ 5531, 5536(a), 5564 and 5565, and
5 under section 607(b) of the Fair Credit Reporting Act (FCRA), 15 U.S.C. §
6 1681e(b). This court has subject-matter jurisdiction over this action because it
7 is brought under “Federal consumer financial law,” 12 U.S.C. § 5565(a)(1);
8 presents a federal question, 12 U.S.C. § 1331; and is brought by an agency of
9 the United States, 28 U.S.C. § 1345.

10 2. SoLo Funds, Inc. (“SoLo” or “Defendant”) is a fintech company that
11 operates a nationwide website and mobile-application based peer-to-peer
12 marketplace (“SoLo Platform” or “Platform”) through which consumers can
13 obtain small-dollar, short-term loans.

14 3. SoLo markets its online lending platform to prospective borrowers as
15 a consumer-friendly alternative to high-cost, short-term loans. But SoLo
16 misleads borrowers with advertising and disclosures that falsely tout no-
17 interest loans when, in fact, consumers are routinely subject to fees that result
18 in an exorbitant total cost of credit. In addition, Defendant illegally services
19 and collects on loans that are void or uncollectible in numerous states.
20 Defendant also gathers and shares borrowers’ credit information with
21 prospective lenders but fails to take steps to ensure the maximum possible
22 accuracy of that information. Lastly, when loans are overdue, SoLo has
23 repeatedly attempted to coerce payment by falsely threatening to report
24 borrowers to the credit bureaus even though it did not report borrowers to the
25 credit bureaus.

1 4. Defendant invites consumers to apply for loans through its website
2 and mobile lending application, falsely stating in advertisements that
3 consumers could obtain financing on terms that included “no interest,” “0%
4 APR,” or “0% interest.” At the same time, SoLo invites consumers to serve as
5 individual lenders to fund loan requests and thereby make a profit, based on
6 the purported “tips” that the borrowers would pay (“Lender tip fee”). During
7 the loan application process, borrowers are prompted to select a Lender tip fee
8 and encouraged to pay larger tips to get funded.

9 5. The Lender tip fee is one fee borrowers are expected to pay to obtain a
10 loan.

11 6. The loan application process includes a step in which the borrower is
12 prompted to select one of three default “donation” fees that goes directly to
13 SoLo (“SoLo donation fee”). SoLo does not provide consumers with a “\$0”
14 SoLo donation fee option during the loan application process or even a way to
15 click through to the next page without selecting a SoLo donation fee.

16 7. SoLo obscures the method by which consumers can opt for no
17 donation fee, hiding it in another section of its mobile application and failing
18 to provide readily available information to consumers about how to disable the
19 donation fee.

20 8. Virtually all consumers who receive loans incur a Lender tip fee, a
21 SoLo donation fee, or both.

22 9. Defendant provided borrowers with loan documents that purported
23 to disclose the amounts owed and costs of the loans but failed to disclose fees
24 that SoLo would seek to collect. For example, some of these documents stated
25 that only the principal amount was due, and others failed to include the
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1 Lender tip fee and SoLo donation fee in the calculation of the finance charge
2 and annual percentage rate for the loan.

3 10. SoLo also serviced and collected (and attempted to collect) on loans
4 that were void and uncollectible under the laws of a number of states because
5 the loans were not made by a licensed person or entity and/or the loans were
6 in excess of state usury limitations. In such states, all the loans were void and
7 uncollectible.

8 11. SoLo deceptively, unfairly, and abusively represented that these loan
9 amounts were due and attempted to collect and collected on those loans.

10 12. To aid lenders' ability to vet consumers' loan applications, SoLo
11 gathers credit information about prospective borrowers' bank accounts, debit
12 cards, and prior SoLo loans and combines that information received from
13 third parties into a credit score—the "SoLo Score." SoLo then provides this
14 SoLo Score to prospective lenders. However, SoLo failed to maintain
15 reasonable procedures to ensure the maximum possible accuracy of the SoLo
16 Score it shared with prospective lenders.

17 13. Finally, SoLo repeatedly attempted to coerce payment on loans
18 obtained through the SoLo Platform by misrepresenting that if the consumer
19 failed to repay the loan on the due date, it would be reported to the credit
20 bureaus and negatively impact the consumer's credit score, even though SoLo
21 never reported any of its loans to the credit bureaus and was not set up to do
22 so.

23 **VENUE**

24 14. Venue is proper in this district because Defendant is located, resides,
25 or does business in this district. 12 U.S.C. § 5564(f).

PARTIES

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2 15. The Bureau is an independent agency of the United States created by
3 the CFPB and charged with enforcing “Federal consumer financial laws.”
4 12 U.S.C. § 5491(a).

5 16. The Bureau is authorized to initiate civil actions in federal district
6 court proceedings in its own name and through its own attorneys to address
7 violations of “Federal consumer financial law,” including the CFPB and FCRA,
8 and to secure appropriate relief for violations of those provisions. 12 U.S.C. §§
9 5564(a)-(b), 5565.

10 17. Defendant is a Delaware corporation with its principal place of
11 business in Los Angeles, California.

12 18. Defendant is a “covered person” pursuant to 12 U.S.C. § 5481(6)(A)
13 because it offers and provides consumer financial products or services, as
14 defined under 12 U.S.C. § 5481, which include: extending credit; brokering of
15 extensions of credit to consumers and servicing of loans; collecting, analyzing,
16 maintaining, or providing consumer report information or other account
17 information, including information relating to the credit history of consumers,
18 used or expected to be used in connection with any decision regarding the
19 offering or provision of a consumer financial product or service; and collecting
20 debt related to any consumer financial product or service. 12 U.S.C. §
21 5481(15)(A)(i), (ix), (x).

22 19. Defendant is also a “service provider” pursuant to 12 U.S.C. §
23 5481(26)(A) because it provides a material service to covered persons in
24 connection with extensions of credit. This includes, but is not limited to,
25 participating in designing, operating, or maintaining the extensions of credit.
26 *Id.* § 5481(26)(A)(i).

1 20. Defendant is also a “consumer reporting agency” subject to the
2 Bureau’s jurisdiction under FCRA because it, for monetary fees or on a
3 cooperative nonprofit basis, regularly engages in whole or in part in the
4 practice of assembling or evaluating consumer credit information or other
5 information on consumers for the purpose of furnishing consumer reports—in
6 the form of SoLo Scores and number of loans repaid—to third parties. 15
7 U.S.C. § 1681a(f). Defendant assembles or evaluates the consumer information
8 for monetary fees in the form of SoLo donation fees, or alternatively,
9 assembles or evaluates the consumer information on a “cooperative nonprofit
10 basis” by facilitating the mutual exchange of loan repayment and other
11 consumer information to and from lenders.

12 **FACTUAL ALLEGATIONS**

13 **SoLo’s Platform**

14 21. Since 2018, SoLo has operated its rapidly growing SoLo Platform
15 through which consumers can obtain small-dollar, short-term loans.

16 22. SoLo publishes terms for participation in its Platform (“Terms”),
17 which state that a consumer “may submit an application and obtain a personal
18 loan.”

19 23. The maximum SoLo loan amount is \$575, and the minimum is \$20.
20 Prospective borrowers can generally set a single repayment date that is less
21 than a month but as short as a few days after the loan is funded.

22 24. After 35 days, SoLo assesses late fees if the loan has not been repaid.

23 25. Defendant requires prospective borrowers to provide bank account
24 information during the loan application process. For consumers whose loans
25 are funded, SoLo uses the provided bank information to schedule an
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1 automatic payment from the borrower’s deposit account on the designated due
2 date.

3 26. A key feature of the SoLo Platform is that individual consumers are
4 invited to review borrowers’ loan requests, evaluate the applications, and
5 decide whether to fund the loan requests; individual consumers who fund loan
6 requests become lenders.

7 27. To facilitate lending, SoLo provides prospective lenders with
8 consumer credit information. Namely, Defendant collects information from
9 other companies, including Apple, Google, and Plaid, concerning an
10 applicant’s cell phone, debit card, and deposit account history, as well as loan
11 repayment history from prior loans originated through the SoLo Platform.

12 28. Defendant then assembles and analyzes this information to generate
13 an individual “SoLo Score” and “loans repaid” tabulation for each consumer.
14 SoLo provides this information to third-party prospective lenders reviewing a
15 loan request.

16 29. Defendant’s click-through loan application process requires the
17 prospective borrower to propose a Lender tip fee—a fee payable to the person
18 who funds the loan request.

19 30. After the prospective borrower submits a loan request with a
20 proposed Lender tip fee, the fee payable to the lender is not necessarily agreed
21 upon between the parties. Rather, the lender may make a counteroffer to the
22 borrower, which the borrower has to accept to receive funding from the
23 lender. In fact, SoLo encourages lender counteroffers with language such as:
24 “Interested in a larger tip? Click Edit Tip to propose a new value.”
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1 31. If a borrower refuses a lender’s counteroffer, the borrower does not
2 have an opportunity for further negotiation with that lender but must post
3 another loan request on the SoLo Platform.

4 32. Although SoLo advertises that a borrower can request a loan with a
5 \$0 tip, such loan requests are unlikely to be funded on the SoLo Platform. As
6 of December 31, 2022, only 0.5% of loans funded on the SoLo Platform did not
7 include a Lender tip.

8 33. The application process also includes a screen for prospective
9 borrowers to select a SoLo donation fee payable to SoLo. SoLo instructs the
10 applicant to select one of three default percentages of the loan amount as the
11 SoLo donation fee. A selection is required to submit the loan application. SoLo
12 did not offer a 0% option for the SoLo donation fee on this screen.

13 34. In the first 90 days after the due date, if the total amount, inclusive of
14 the Lender fee and SoLo donation fee, is not paid when due, SoLo seeks to
15 collect payments on behalf of the lenders, including communicating directly
16 via texts and emails to demand payment from consumers with allegedly
17 overdue loans.

18 35. From approximately March 2018 through December 2022, SoLo
19 originated, brokered, or otherwise facilitated 543,021 loans on its Platform,
20 resulting in \$12,945,777 in Lender tip fees, \$6,860,642 in borrower-paid
21 Donation fees, and \$2,467,211 in other borrower-paid fees. It has continued to
22 originate, broker, or otherwise facilitate or service loans on its Platform, and
23 according to its website, as of July 2024, there have now been “1,423,762
24 disbursements” to borrowers on its Platform, and “1 loan is funded every
25 minute.”
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SoLo's Advertising Claims

36. From at least March 2019 through at least October 2021, Defendant repeatedly advertised that consumers could obtain small-dollar loans with “no interest,” “0% APR,” or with “0% interest.”

37. For example, one SoLo social media advertisement titled “SoLo Funds: Lend and Borrow” prominently stated: “Ready to ease the stress of living paycheck to paycheck? Get up to \$1,000 immediately with 0% APR!”

38. Another SoLo social media advertisement was titled “SoLo Funds: Lend and Borrow.” It stated at the top: “Can you relate? [three crying face emojis] Join our community and get quick access up to \$1,000 with no credit check, no interest, no”

39. A SoLo search engine advertisement included at the top the phrase “Borrow On Your Own Terms” and underneath stated “Request Funds, No Approval, Same Day, 0% Interest.”

40. Solo's misrepresentations concerning the terms “no interest,” “0% interest loan,” and “0% APR” misled prospective borrowers to believe that if they obtained a loan, they would repay only the principal amount without paying interest, fees, or additional charges, and that they could entirely dictate the terms of any loan.

41. Borrowers almost never obtained loans with the terms presented in SoLo's advertisements. To have a loan application funded, nearly every single prospective borrower had to pay a Lender tip fee, a SoLo donation fee, or both, and complete the standard, click-through application process.

42. In addition, SoLo publicly referred to the Lender tip fee as an “interest rate” on the loan, touting that it was lower than interest charged by other payday lenders.

SoLo's Loan Request Process

43. Contrary to the no-interest representations in its advertisements, when a potential borrower clicks through the loan request process, SoLo shows the borrower a screen with an unfilled box, a description of the maximum tip, and a "Recommendation on Tip Amount." Borrowers are encouraged not only to leave a tip but to leave the "maximum possible tip" to increase the speed and likelihood of the loan request being funded.

44. Before consumers can complete a loan transaction, they are instructed to "Select a SoLo Donation amount" and presented with three options—each a percentage of the amount of the loan.

45. Between March 2018 and October 2020, for the SoLo donation amounts, consumers were permitted to select payments of 5%, 6%, or 7% of the principal amount requested, and, after October 2020, consumers could select payments of 7%, 8%, or 9% of the principal amount requested.

46. SoLo provides no further information or instructions on this page other than the following statement: "SoLo incurs costs to verify each member and process funding and payback transactions. This donation allows us to continue helping others."

47. SoLo does not provide a "No Donation" or "0%" option, or even a way to click through to the next page without selecting a SoLo donation fee, impeding a consumer's ability to comprehend whether such an option exists.

48. To change their donation amount, consumers need to separately go to the "Settings" heading under the consumer's "Profile," and toggle off the "donation" setting, which allows the consumer to elect to pay "no donation" on the next loan request. It is the fifth option down buried among "personal info," "card info," "share," and "push notifications."

1 49. SoLo does not disclose the “no donation” option during the loan
2 request process or provide any information about how to select “no donation”
3 on the “Help” screen on its Platform.

4 50. Contrary to the no-interest representations in its advertisements,
5 unless the user is aware of and makes a certain profile-settings change to the
6 donation setting for that particular loan, the SoLo donation fee is a required
7 step in the loan application process.

8 51. Upon consummation of a loan agreement, SoLo facilitates two
9 transfers from the lender: (1) the requested loan principal moves to the
10 borrower’s Platform account; and (2) the SoLo donation fee is paid by the
11 lender to SoLo. This way, SoLo receives and retains the SoLo donation fee
12 regardless of whether the borrower ever repays the loan and fees.

13 **SoLo’s Disclosures to Borrowers**

14 52. As part of the loan application and funding process, SoLo provides
15 each borrower with documents including a promissory note and a document
16 titled “Truth in Lending Disclosures”—both of which purport to describe the
17 specific terms of the transaction, including the cost of credit.

18 53. SoLo has represented in its promissory notes that the loans on its
19 Platform are “originated” through the mobile application that SoLo maintains.

20 54. SoLo’s promissory notes have also represented, at least between
21 March 2018 and May 2021, that the consumer promises to pay the Lender not
22 just the principal amount, but rather “the principal sum borrowed together
23 with tips and or donations.” Furthermore, “[t]he Loan” was defined as “the
24 principal sum borrowed together with tips and or donation and all other
25 charges, costs, and expenses.”
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1 55. Since May 2021, “[t]he Loan” is now defined as “the principal sum
2 borrowed together with all other charges, costs, and expenses.” But SoLo still
3 debits the principal along with Lender tip fee and the SoLo donation fee from
4 the borrower’s account on the repayment date.

5 56. SoLo’s promissory notes have also represented that “Platform
6 Donation” and “Lender Tips” are not “a requirement under this Note or a
7 condition of the Loan.”

8 57. The “Truth in Lending Disclosures” document that SoLo provided to
9 borrowers always represented that the “ANNUAL PERCENTAGE RATE,”
10 which it defined as “The cost of your credit as a yearly rate,” was 0%. The
11 document represented that the “FINANCE CHARGE,” which it defined as
12 “The dollar amount the credit will cost you,” was \$0.

13 58. Since May 2021, SoLo’s “Truth in Lending Disclosures” document
14 does not include the Lender tip fee or the SoLo donation fee in the “total of
15 payments” box. Instead, SoLo lists only the principal amount and inputs “\$0”
16 as the “amounts paid to others on your behalf,” even though almost all SoLo
17 Platform loans include additional payments beyond the loan amount.

18 59. This description of the cost of credit is not accurate because, in the
19 vast majority of loans made on SoLo’s Platform, the amounts of the Lender tip
20 fee or the SoLo donation fee (or both) are set before the disclosure document
21 is generated. Such fees are costs of credit and result in APRs in excess of 36%
22 in most of the loans extended on the SoLo Platform.

23 **Providing SoLo Score to Lenders for Borrower Loan Applications**

24 60. When a consumer applies for a loan on the SoLo Platform, that
25 applicant must authorize SoLo to “utilize data contained in [the] Application,
26 including supporting documentation provided, information related to your
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1 social media accounts, and a credit report, to develop a proprietary score (the
2 ‘SoLo Score’).”

3 61. On the SoLo App’s “SoLo Marketplace” screen, Lenders receive
4 several pieces of information from SoLo to help decide whether to fund a loan.
5 Alongside the consumer’s first name and first initial of their last name,
6 requested loan amount, Lender tip fee, and proposed repayment date, SoLo’s
7 consumer report provides two notable components: (1) the SoLo Score—
8 SoLo’s “assign[ed] . . . score of between 0-100”; and (2) a statement listing the
9 number of repaid SoLo Platform loans.

10 62. SoLo claims its proprietary credit score, the SoLo Score, “measure[s] .
11 . . . ability to repay. The score . . . predicts . . . ability to repay loans on time.”

12 63. To compose the SoLo Score, SoLo factors in information gathered
13 from third parties as well. For borrowers using Apple’s iPhones, SoLo gathers
14 information about the borrower’s mobile device model and cellular service
15 plan. It gathers similar information from Google for Android mobile phone
16 users. SoLo also collects information from Plaid, Inc. Plaid’s product is a
17 platform that enables applications to connect to users’ bank accounts. SoLo
18 uses Plaid to gather a borrower’s deposit bank information, including the
19 deposit account history, current and historical balances, insufficient funds
20 fees, transaction frequency, and length of depository account history.

21 64. After aggregating this consumer financial information, SoLo develops
22 a SoLo Score as a tool for lenders to determine the borrower’s ability to repay
23 the loan, sometimes describing the SoLo Score as an “in app credit score” or a
24 “social credit score.”

25 65. In the process of producing and calculating the SoLo Score, SoLo
26 failed to implement reasonable procedures to assure maximum possible
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1 accuracy of this consumer report in at least three respects: (1) SoLo did not
2 have procedures to verify whether the SoLo Score reflected all loans that the
3 consumer had repaid on the SoLo Platform; (2) it did not have procedures to
4 detect where either fraud or lender account problems resulted in a borrower
5 appearing overdue on a loan that the borrower had repaid; and (3) it did not
6 have procedures to verify whether the number of repaid loans included in and
7 appearing below the SoLo Score was accurate.

8 66. Consumers have complained to SoLo about their SoLo Score and
9 number of loans repaid not being accurate. Nonetheless, SoLo did not make
10 changes to its policies and procedures to monitor whether loans on the
11 platform have been repaid and the exact number of loans repaid, so as to
12 ensure that the consumer's SoLo Score and listed number of loans repaid is as
13 accurate as possible.

14 67. Since 2018, SoLo has failed to follow reasonable procedures to assure
15 maximum possible accuracy of its consumer reports.

16 68. In multiple instances, SoLo's failure to have, implement, and follow
17 reasonable procedures to assure maximum possible accuracy of the SoLo
18 Score and number of loans repaid may have led to loan rejections or to loans
19 on worse terms (i.e., higher Lender tip fees, shorter repayment periods, lower
20 dollar amounts) than consumers would have otherwise received.

21 **SoLo Engages in Covered Activities for High-Cost Loans**
22 **Throughout the United States**

23 69. SoLo has operated in nearly all fifty states and has engaged in
24 activities that constitute business of lending or other statutory covered
25 activities, requiring SoLo to comply with many of those states' usury and
26 licensing laws.

1 70. SoLo’s Loan Agreement and Promissory Note states that its loans are
2 “originated through the mobile application at <http://www.solofunds.com/> (the
3 “Platform”) maintained by SoLo Funds, Inc. (“SoLo”).”

4 71. SoLo receives or has received fees, either directly or indirectly, in
5 connection with loans made on the SoLo Platform, including SoLo donation
6 fees, late fees, recovery fees, and SoLo lender protection fees.

7 72. SoLo endorses or furnishes a guarantee of loans, takes assignment of
8 loans, and provides SoLo lender credits to fund loans on the SoLo Platform,
9 including the following:

10 a. SoLo offers a program called the SoLo Lender Protection (SLP)
11 Program to lenders. Under the SLP program, lenders can pay SoLo a fee in
12 the amount of 5% of the principal of the loan, in return for SoLo providing a
13 credit to the lender to be used on the Platform in the future if the borrower
14 fails to repay the loan by the agreed upon date.

15 b. As part of the SLP program, the lender agrees to receive a SoLo
16 credit for any loan not paid by the Borrower by the agreed upon date, and
17 in exchange, the principal, donation, and tip owed by the Borrower become
18 due to SoLo (i.e., the loan is assigned to SoLo).

19 c. The SoLo credit may only be used on the SoLo Platform.

20 d. SoLo’s revenue includes the SLP loans assigned to SoLo,
21 specifically the principal, tip, and donation SoLo expects to receive if the
22 loan is repaid.

23 e. As part of its “cash back” or “lender rewards” program, SoLo
24 provides so-called “power lenders”—lenders who make a certain number of
25 loans within a month—with credit on the SoLo Platform to be used to fund
26 a future loan.

1 f. SoLo also provides a rewards program in which a person who
2 invites friends to participate (an “advocate”) and person who agrees to
3 accept the invitation (a “friend”) both receive SoLo credits to fund or make
4 payment on loans facilitated on the SoLo Platform.

5 73. SoLo sets the minimum and maximum amounts that a consumer can
6 borrow—between \$20 and \$575—from lenders on SoLo’s Platform, also
7 setting the maximum amount a first-time borrower can borrow at \$100.

8 74. SoLo also sets the maximum amount of the Lender tip fee charged
9 and the SoLo donation fee charged.

10 75. On its website, SoLo has highlighted “SoLo Pricing for Borrowers,”
11 detailing the “average cost” of a SoLo loan including an “average tip” of 10.4%
12 of principal amount borrowed and “average donation” of 6.2% of principal
13 amount borrowed.

14 76. SoLo’s loans generally have a due date of 5 to 15 days; however, since
15 September 2021, no late fee is charged until after 35 days. Even assuming a
16 loan term of 35 days (the term stated on SoLo’s promissory note, as of July
17 2024, even though the borrower’s payment is debited based on an earlier
18 designated repayment date as an alleged prepayment), the average loan would
19 have an APR of 173% (treating the tip and donation properly as finance
20 charges).

21 77. Prior to September 2021, SoLo’s promissory notes neither included a
22 loan term of 35 days, nor did they have a 35-day time period prior to
23 imposition of late fees, so applying the loan term of 5 to 15 days on the face of
24 the promissory note, many loans originated on the SoLo Platform carried an
25 APR in excess of 300% (treating the tip and donation properly as finance
26 charges).

1 78. Based on pre-set donation and tip fee limits, SoLo has solicited,
2 brokered, arranged, facilitated, otherwise been in the business of lending or
3 making small loans, and serviced and collected on loans that exceed state
4 usury limitations in Arkansas, Connecticut, Minnesota, New Hampshire, New
5 Mexico, New York, North Carolina, South Dakota, and Virginia, among others.

6 79. Prior to May 2024, SoLo did not obtain a license to lend, broker,
7 arrange, or provide credit services in Alabama, Arizona, Connecticut, Idaho,
8 Illinois, Maryland, Massachusetts, New Hampshire, New Jersey, New Mexico,
9 New York, North Carolina, Ohio, and Oregon, among others—all of which
10 require a license to engage in certain activities with respect to borrowers
11 residing in their respective States.

12 80. SoLo does not require lenders to obtain necessary licenses or track
13 whether lenders need to obtain or have obtained the state-required licenses
14 before making loans on the SoLo Platform.

15 81. In addition to failing to obtain its own state licenses, SoLo also has
16 facilitated unlicensed loans in Alabama, Arizona, New Jersey, New York,
17 North Carolina, and Ohio. From March 2018 through December 2022, SoLo
18 facilitated loans by lenders regularly engaged in lending in each of these six
19 States, including many lenders who made 25 or more loans to residents of
20 each of those respective States on SoLo's Platform.

21 **SoLo's Collection Practices**

22 82. According to its Terms, only SoLo or its agents can attempt to collect
23 on an unpaid loan; Platform lenders are not permitted to communicate with
24 the borrower.

25 83. Initially, SoLo facilitated the funding of loans through ACH credit and
26 debit entries. Under the standard loan repayment process, SoLo would use the
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1 consumer's deposit account to debit funds on the designated repayment date.
2 Should such debit attempts fail, SoLo attempts to collect and does collect debt
3 by communicating with borrowers via repeated emails and text messages.
4 SoLo's employees generally handle the first 60 or 90 days of collection activity;
5 after that time, SoLo automatically places unpaid loans with its third-party
6 debt collectors to continue to collect debt from the borrowers.

7 84. In communications sent to consumers from the SoLo "Collections"
8 team (renamed "Recovery" team), SoLo repeatedly made express
9 misrepresentations to consumers about furnishing information.

10 85. For example, 2021 SoLo debt collection emails stated that the
11 Company would report a "derogatory mark" about the consumer to "credit
12 bureaus," which would result in a "negative effect" on the consumer's credit
13 score.

14 86. In another example, in use between at least April 2020 and June
15 2021, SoLo used serial email templates to send emails to consumers with
16 alleged unpaid debts—sending a new email to a borrower every couple of days.
17 Of those, 15 consecutive emails repeat the same statements: "[i]f you do not
18 repay your loan you will be reported to the credit bureaus with a derogatory
19 mark, which could negatively affect your credit score for up to 7 years" and
20 "[r]eporting our members to the credit bureaus is used as a last resort and
21 something we want to avoid."

22 87. These collection threats were untrue. SoLo never reported any
23 information to any "credit bureaus," including the three nationwide consumer
24 reporting agencies, as a "last resort" or otherwise. SoLo was never even
25 equipped to furnish consumer credit information.

1 88. In addition to express misrepresentations, many SoLo debt collection
2 communications imply that SoLo furnishes negative information to the credit
3 bureaus unless the consumer makes a payment.

4 89. SoLo sent emails to borrowers stating, “[w]e’d like to give you another
5 opportunity to settle your loan before it negatively affects your credit score,”
6 implying that SoLo *will* report “negative” information about an allegedly
7 unpaid loan, thereby affecting the consumer’s credit score.

8 90. These SoLo emails are false—SoLo does not make reports to any of
9 the three nationwide consumer reporting agencies. SoLo continued to make
10 similar misrepresentations into 2022. According to email templates used
11 between at least October 5, 2021 to at least February 22, 2022, SoLo told
12 consumers with alleged unpaid debts that, “[f]ailing to pay off your loan could
13 cause derogatory marks to appear in your credit history.”

14 91. This statement implies that “failing to pay off” the loan will cause
15 SoLo to furnish negative information to the credit bureaus, negatively
16 impacting the consumer’s creditworthiness. SoLo’s statement is false because
17 SoLo had a practice of never reporting any information to the three
18 nationwide consumer reporting agencies.

19 92. Throughout SoLo’s collection activities and communications with
20 borrowers, it also never disclosed that any of the loans or related fees may be
21 void or uncollectible if made to borrowers in states for which the loan violated
22 state-law usury limits or violated laws requiring licenses for lenders or
23 brokers.

1 **State Laws Protecting Consumers on Small-Dollar Loans**

2 93. Many states protect consumers from harmful practices associated
3 with originating, brokering or arranging, servicing, and collecting of certain
4 loans.

5 94. Such legal protections include licensing requirements, civil and
6 criminal usury limits, and restrictions on the types of entities that may engage
7 in these types of transactions.

8 95. In some states, loans that violate these laws are declared void, in part
9 or in whole, meaning that the borrower is not obligated to pay some or all the
10 principal, interest, or fees on the loan.

11 96. SoLo advertised, offered, brokered, arranged, facilitated, serviced,
12 solicited, procured, received fees in connection with loans; otherwise engaged
13 in the business of lending or making small loans; and collected on loans made
14 by unlicensed parties that consumers are not obligated to pay, in whole or in
15 part, based on state licensing regulations or usury caps that render non-
16 compliant loans, such as those offered on SoLo’s Platform, void *ab initio*. The
17 States are listed in Paragraphs 100 and 105 and are referred to as the “Subject
18 States.”

19 **State Usury Limitations**

20 97. States protect against high interest or annual rates on loans by
21 enacting usury limit laws. State law typically defines either interest or an
22 annual rate to include compensation paid to a lender for the use of money or
23 the forbearance of a debt or the cost of consumer credit as a dollar amount,
24 including any charge payable directly or indirectly by the consumer and
25 imposed directly or indirectly by the creditor as an incident to or a condition of
26 the extension of credit. Some state usury limits are defined based on the
27

1 “annual percentage rate” (APR) defined in the Truth in Lending Act and
2 Regulation Z.

3 98. Based on the definitions of interest or annual rate used in the law of
4 each State listed in subparagraphs 100(a) through 100(i), the Lender tip fee
5 and SoLo donation fee would be included in each state’s calculation of interest
6 or annual percentage rate for loans made to borrowers in that State.

7 99. Once the Lender tip fee and SoLo donation fee are included in the
8 interest calculations, most loans originated on the SoLo Platform made to
9 residents of the States listed in subparagraphs 100(a) through 100(i) would
10 have been void for charging interest in excess of the state usury limitation.

11 100. The following states have enacted laws that render loans void if they
12 exceed the usury limit:

13 a. Arkansas, in which the state constitution provides that all
14 contracts with interest in excess of 17% “shall be void as to principal and
15 interest” Ark. Const. amend. 89, §§ 3, 6(b);

16 b. Connecticut, which voids loans under \$5,000 made after July 1,
17 2016, with interest rates in excess of “the maximum annual percentage rate
18 for interest that is permitted with respect to the consumer credit extended
19 under the Military Lending Act, 10 U.S.C. § 987 *et seq.*,” Conn. Gen. Stat.
20 Ann. § 36a-558(c)(1), (d)(1) (2024), meaning a consumer cannot be
21 charged more than the 36% Military Annual Percentage Rate;

22 c. Minnesota, which prohibits short-term loans in excess of an
23 annual percentage rate of 50% (for principal amounts of \$1,300 or less that
24 require a minimum payment within 60 days of loan origination), and which
25 also prohibits, since January 1, 2024, small loans (for cash advance
26 amounts equal to or less than \$350 for a term of no more than 30 calendar
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1 days) made by licensed small loan lenders in excess of an annual
2 percentage rate of 50%, and the borrower is not obligated to pay any
3 amounts owing if the loan is made in violation of those requirements,
4 Minn. Stat. Ann. §§ 47.60, subd. 2, subd. 6, subd. 8, 47.601, subd. 1(e),
5 subd. 2(e), subd. 6(b)(2), (3) (2024);

6 d. New Hampshire, which prohibits annual percentage rates above
7 36% for loans of \$10,000 or less, N.H. Rev. Stat. Ann. §§ 399-A:1(XX), 399-
8 A:16(I) (2024); and loans that do not comply with those restrictions are
9 void, and the lender has no right to collect any principal, charges, or
10 recompense, N.H. Rev. Stat. Ann. § 399-A:23(VIII) (2024);

11 e. New Mexico, which prohibits loans under its Small Loan Act in
12 excess of a permitted annual percentage rate of 36% (the calculation of
13 permitted annual percentage rate includes, inter alia, finance charges as
14 defined by 12 C.F.R. Part 1026 and any fee charged in connection or
15 concurrent with the extension of credit, but does not include, for loans of
16 five hundred dollars or less, a fee of 5% of the total principal of the loan, so
17 long as that 5% fee is not imposed more than one time per twelve-month
18 period), and since January 1, 2020, contracts or loans that are in violation
19 of that prohibition are void, and the lender has no right to collect, receive or
20 retain any principal, interest, or charges whatsoever, N.M. Stat. §§ 58-15-
21 17(J), 58-15-3(E) (2024);

22 f. New York, which prohibits any person or corporation not
23 licensed by the state of New York from “directly or indirectly charg[ing],
24 tak[ing] or receiv[ing] any interest . . . at a rate exceeding” annual interest
25 of 16% on covered loans, N.Y. Gen. Oblig. Law § 5-501 (2024); N.Y.
26 Banking Law § 14-a(1) (McKinney 2024), and loans that exceed the rate are
27

1 void, N.Y. Gen. Oblig. Law § 5-511 (2024); *see also Szerdahelyi v. Harris*,
2 490 N.E.2d 517, 522-23 (N.Y. 1986) (“[A] usurious transaction is void ab
3 initio”);

4 g. North Carolina, which imposes a cap on loans \$25,000 and
5 under, which is the greater of 16% or the latest published noncompetitive
6 rate for U.S. Treasury bills with a six-month maturity as of the fifteenth day
7 of the month plus six percent (6%) rounded to the nearest one-half of one
8 percent, N.C. Gen. Stat. § 24-1.1(a)(1), (c) (2023); and loans \$25,000 and
9 under that violate those provisions are void, and the lender has no right to
10 collect, receive, or retain any principal or charges, N.C. Gen. Stat. § 53-
11 166(a), (d) (2023);

12 h. South Dakota, in which loans made by money lender licensees
13 with an annual percentage rate above 36% are void and uncollectible, and
14 any person evading the usury cap, including by offering loans through the
15 internet or any electronic means, is subject to the same penalties as
16 licensees, S.D. Codified Laws §§ 54-4-44, 54-4-44.1 (2024); and

17 i. Virginia (since January 1, 2021), which voids loans made with
18 interest rates in excess of 36%, and the lender has no right to collect,
19 receive, or retain any principal, interest, fees, or other charges. Va. Code
20 Ann. § 6.2-303 (West 2024).

21 101. These state usury statutes reflect each state’s strong public policy
22 interest in ensuring that consumers are protected from loans with excessive
23 interest rates.

24 102. Loans on the SoLo Platform do not comply with the usury statutes in
25 subparagraphs 100(a) through 100(i).

Licensing Requirements

103. The following states have implemented licensing regimes that include measures aimed at preventing and penalizing harmful consumer lending practices: Alabama, Arizona, Connecticut, Idaho, Illinois, Maryland, Massachusetts, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, and Oregon. The licensing regimes in these states reflect substantive consumer-protection concerns by, for instance:

a. ensuring that licensees possess the requisite character, integrity, and experience (209 Mass. Code Regs. 20.03(2) (2024); N.C. Gen. Stat. § 53-168(a)(2) (2024); N.H. Rev. Stat. § 399-A:5(I) (2024); N.Y. Banking Law § 342 (2024)) and operate “lawfully, honestly, fairly, and efficiently” (Ariz. Rev. Stat. § 6-603(F)(2) (2024)); and

b. ensuring compliance with loan-term and disclosure regulations by requiring compliance examinations and investigations by state regulators as well as recordkeeping and annual reports (Ariz. Rev. Stat. Ann. §§ 6-607, 6-608(A), 6-609(A)-(D) (2023); Mass. Gen. Law ch. 140 §§ 97-99 (2024); N.H. Rev. Stat. Ann. §§ 399-A:10, 399-A:11 (2024); N.Y. Banking Law §§ 348, 349 (McKinney 2024); N.C. Gen. Stat. §§ 53-184 (2024)).

104. These state licensing statutes reflect each state’s strong public policy interest in ensuring that persons or entities seeking to make loans, arrange or broker loans, or otherwise engage in the consumer-lending business in those states are vetted and supervised by the regulators of those states for compliance with consumer protection and other laws.

105. The following state laws render covered loans void if they are made without the appropriate license(s) and (i) the unlicensed person or entity has

1 no right to collect from consumers or (ii) the consumers have no obligation to
2 repay certain loan amounts:

3 a. Alabama, which voids loan contracts of less than \$1,500 that
4 are made by a person in the business of lending and who contracts for,
5 exacts or receives, directly or indirectly, on or in connection with any such
6 loan any charges, which also applies to any person who seeks to evade the
7 licensing requirement by any device, artifice, or pretense whatsoever,
8 including through the real or pretended negotiation, arrangement, or
9 procurement of a loan through any use of activity of a third person, in
10 which case the lender has no right to collect, receive, or retain any
11 principal, interest, or charges whatsoever, Ala. Code § 5-18-4 (2024);

12 b. Arizona, which voids covered loans of \$10,000 or less that are
13 made or procured without a license, and provides that the lender has no
14 right to collect any principal, finance charges, or other fees in repayment of
15 such loans, Ariz. Rev. Stat. Ann. §§ 6-601(5)-(7), (16)(a), 6-602, 6-603(A),
16 6-613(B) (2024);

17 c. Connecticut, which voids loans offered, solicited, brokered,
18 directly or indirectly arranged, placed or found for prospective Connecticut
19 borrowers, or through other activity intended to assist prospective
20 Connecticut borrowers in obtaining small loans, including, but not limited
21 to, generating leads, without the required license, in the amount of \$15,000
22 or less and that charge interest in excess of 12%, Conn. Gen. Stat. Ann. §§
23 36a-556(a)(2), (a)(3), 36a-558(c) (2024);

24 d. Idaho, which voids covered loans made by persons who offer or
25 make a payday loan, or arrange a payday loan for a third-party lender
26
27

1 without a license; and provides that such loans shall be uncollectible and
2 unenforceable, Idaho Code Ann. §§ 28-46-401 and -402 (2024);

3 e. Illinois, which voids payday loans made without a license
4 (payday loans are loans with a term not to exceed 120 days, including any
5 transaction conducted via any medium whatsoever, and for which a lender
6 accepts an authorization to debit the consumer's bank account), and the
7 lender who made the payday loan shall have no right to collect, receive, or
8 retain any principal, interest, or charges related to the loan, 815 Ill. Comp.
9 Stat. §§ 122/1-10, 122/1-15(a), 122/3-3, 122/4-10(h) (2024);

10 f. Maryland, which voids contracts for credit services by
11 unlicensed credit services businesses and makes such contracts for services
12 from a credit services business void and unenforceable as contrary to the
13 public policy of the state, Md. Code Ann., Com. Law §§ 14-1903, 14-1907(b)
14 (2024);

15 g. Massachusetts, which voids covered loans of \$6,000 or less if
16 interest and expenses on the loan exceed 12% a year and the loan is made or
17 purchased without a license; a license is also required of those engaged in
18 the business of making small loans which is defined as directly or indirectly
19 engaging, for a fee, commission, bonus, or other consideration, in the
20 business of negotiating, arranging, aiding or assisting the borrower or
21 lender in procuring or making loans, whether such loans are actually made
22 by such person or by another party; and the lender or purchaser has no
23 right to collect money in repayment of such loans, Mass. Gen. Laws ch. 140,
24 §§ 96, 110 (2024);

25 h. New Hampshire, which voids covered loans of \$10,000 or less
26 that are made without a license, and provides that the lender has no right to
27

1 collect such loans, N.H. Rev. Stat. Ann. §§ 399-A:1(XX), 399-A:2(I), 399-
2 A:23(VII) (2024);

3 i. New Jersey, which voids consumer loans of \$50,000 or less that
4 are made without a license, provides that “[a]ny person directly or
5 indirectly engaging in the business ... of buying, discounting or endorsing
6 notes, or of furnishing, or procuring guarantee or security for compensation
7 in amounts of \$50,000 or less [shall be] deemed to be engaging in the
8 consumer loan business,” and that the lender has no right to collect or
9 receive any principal, interest, or charges on such loans, unless the act was
10 the result of good faith error, N.J. Stat. Ann. §§ 17:11C-2, 17-11C-3, 17-11C-
11 33(b) (2024);

12 j. New Mexico, which voids loans of \$5,000 or less before
13 January 1, 2023, and loans of \$10,000 or less after January 1, 2023, made
14 by a person engaged in the business of lending with no license, which also
15 applies to any person who seeks to evade the licensing requirement by any
16 device, artifice, or pretense whatsoever, including but not limited to the real
17 or pretended negotiation, arrangement, or procurement of a loan through
18 any use or activity of a third person, whether real or fictitious, in which case
19 the lender has no right to collect, receive, or retain any principal, interest,
20 or charges whatsoever on such loans, N.M. Stat. Ann. § 58-15-3 (2024);

21 k. New York, which voids personal loans of \$25,000 or less that
22 are made without a license and where the interest or other charge exceeds
23 that permitted to a licensee, and provides that the lender has no right to
24 collect such loans, N.Y. Banking Law §§ 340, 355 (McKinney 2024);

25 l. North Carolina, which voids covered loans of \$25,000 or less
26 that are made by a person engaged in the business of lending or servicing,
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1 including but not limited to endorsing or otherwise securing loans for
2 repayment and contracts for, exacts, or receives directly or indirectly, on or
3 in connection with the loan, any charges, and also applies to any person
4 who seeks to evade the licensing requirement by any device, subterfuge, or
5 pretense whatsoever, without a license and in excess of the state's general
6 usury law, and provides that any party in violation shall not collect, receive,
7 or retain any principal or charges whatsoever with respect to such loans,
8 N.C. Gen. Stat. § 53-166(a), (d) (2023);

9 m. Ohio, which from March 2018 through March 26, 2019, voided
10 loans of \$5,000 or less that were made without a small-dollar loan license,
11 and provided that the lender had no right to collect, receive, or retain any
12 principal, interest, or charges on such loans, Ohio Rev. Code Ann. §
13 1321.02; and, from March 27, 2019 through present, voids covered loans
14 made without a short-term loan license, and provides that the lender has no
15 right to collect, receive, or retain any principal, interest or charges on such
16 loans, Ohio Rev. Code Ann. § 1321.36 (West 2023); and

17 n. Oregon, which voids covered loans where a person is acting as
18 an agent, broker, or facilitator and such loans are void, Or. Rev. Stat. Ann.
19 §§ 725A.024, 725A.020(1)(b), (2) (2023).

20 106. SoLo advertised, offered, brokered, arranged, facilitated, serviced,
21 solicited, procured, received fees in connection with, collected on loans, and
22 otherwise engaged in the business of lending or making small loans, including
23 amounts that borrowers were not obligated to repay, made by unlicensed
24 persons and entities in the states described above in Paragraphs 103 and 105.

VIOLATIONS OF LAW

The CFPA

107. Sections 1031 and 1036 of the CFPA prohibit a “covered person” or “service provider” from engaging in any “unfair, deceptive, or abusive act or practice” in connection with any transaction with a consumer for a consumer financial product or service, or the offering of a consumer financial product or service. 12 U.S.C. §§ 5531(a), 5536(a)(1)(B).

108. An act or practice is unfair if it causes or is likely to cause substantial injury to consumers, which is not reasonably avoidable by consumers and such substantial injury is not outweighed by countervailing benefits to consumers or to competition. 12 U.S.C. § 5531(c).

109. An act or practice is deceptive if it misleads or is likely to mislead consumers acting reasonably under their circumstances, and the misleading act or practice is material, or likely to affect a consumer’s choice of, or conduct regarding, the product or service.

110. An act or practice is abusive if it (1) materially interferes with the ability of a consumer to understand a term or condition of a consumer financial product or service; or (2) takes unreasonable advantage of (A) a lack of understanding on the part of the consumer of the material risks, costs, or conditions of the product or service; (B) the inability of the consumer to protect the interests of the consumer in selecting or using a consumer financial product or service; or (C) the reasonable reliance by the consumer on a covered person to act in the interests of the consumer. 12 U.S.C. § 5531(d).

FCRA

111. FCRA was enacted in 1970, became effective on April 25, 1971, and has been in force since that date. The Fair and Accurate Credit Transactions

1 Act amended FCRA in December 2003, and the Dodd-Frank Act amended
2 FCRA in July 2010.

3 112. The Bureau is authorized to enforce compliance with FCRA as one of
4 the enumerated consumer laws under the CFPA. 12 U.S.C. § 5481(12)(F); 15
5 U.S.C. § 1681s(b)(1)(H).

6 113. Under FCRA, a “consumer reporting agency” includes any person
7 which, (1) “for monetary fees, dues, or on a cooperative nonprofit basis,”
8 regularly engages “in whole or in part” in (2) “the practice of assembling or
9 evaluating consumer credit information or other information on consumers”
10 (3) “for the purpose of furnishing consumer reports to third parties,” and (4)
11 which “uses any means or facility of interstate commerce for the purpose of
12 preparing or furnishing consumer reports.” 15 U.S.C. § 1681a(f).

13 114. The term “consumer report” includes any written, oral, or other
14 communication of any information by a consumer reporting agency bearing on
15 a consumer’s credit worthiness, credit standing, credit capacity, character,
16 general reputation, personal characteristics, or mode of living which is used or
17 expected to be used or collected in whole or in part for the purpose of serving
18 as a factor in establishing the consumer’s eligibility for, among other things,
19 credit or insurance to be used primarily for personal, family, or household
20 purposes. 15 U.S.C. § 1681a(d).

21 115. One of FCRA’s stated purposes is to promote fair and accurate
22 reporting about consumers. 15 U.S.C. § 1681(a)-(b). To that end, it imposes
23 various requirements on consumer reporting agencies. One of those
24 requirements is that consumer reporting agencies “follow reasonable
25 procedures” to ensure “maximum possible accuracy” of information in
26 consumer reports. 15 U.S.C. § 1681e(b).

1 **Count I: Violation of the CFPA**

2 **Deceptive Advertising**

3 116. The Bureau incorporates and re-alleges by reference Paragraphs 1-59,
4 69-81, and 107-110.

5 117. From at least March 2019 to October 2021, Defendant represented to
6 consumers that they could obtain loans on SoLo’s Platform with “no interest,”
7 “0% APR,” or “0% interest.”

8 118. SoLo’s representations gave the misleading overall net impression
9 that the loans obtained on its Platform were fee-free. However, SoLo’s
10 Platform loans almost uniformly required a Lender tip fee, a SoLo donation
11 fee, or both to be funded.

12 119. Defendant’s representations in the advertisements were material and
13 likely to mislead consumers acting reasonably under the circumstances.

14 120. As a result, Defendant engaged in deceptive acts or practices when it
15 advertised that borrowers could get “no interest,” “0% interest,” or “0% APR”
16 loans on its Platform, in violation of sections 1031 and 1036 of the CFPA. 12
17 U.S.C. §§ 5531(a), 5536(a)(1)(B).

18 **Count II: Violation of CFPA**

19 **Deceptive Disclosures and Documents**

20 121. The Bureau incorporates and re-alleges by reference Paragraphs 1-59,
21 69-81, and 107-110.

22 122. As part of the loan application and funding process, Defendant
23 provides the borrower with a promissory note and a “Truth in Lending
24 Disclosures” document, both of which purport to describe the specific terms of
25 the transaction, including the cost of credit. Defendant’s statements include,
26 but are not limited to:

- 1 a. SoLo debits the principal loan amount on the repayment date
- 2 and any other charges, costs, and expenses;
- 3 b. The Platform donation and lender tip shall not be construed as
- 4 a requirement or a condition of the Note or the Loan;
- 5 c. The cost of credit is 0%;
- 6 d. The finance charge is \$0; and
- 7 e. No amounts were to be paid to others on the consumer's behalf.

8 123. These inaccurate statements regarding the costs associated with a
9 SoLo loan are material and likely to mislead consumers acting reasonably
10 because the vast majority of SoLo Platform loans include Lender tip fees or
11 SoLo donation fees or both, and:

- 12 a. SoLo debits not only the principal loan amount on the
- 13 repayment date but also any Lender tip fee and SoLo donation fee, yet SoLo
- 14 fails to list either fee as a charge, cost, or expense in the promissory note;
- 15 b. The Lender tip fee and SoLo donation fee are required to be
- 16 paid on the repayment date as a condition of the loan;
- 17 c. These fees render the cost of credit in excess of 0%;
- 18 d. These fees constitute finance charges and thus the finance
- 19 charge is not \$0; and
- 20 e. Solo receives a donation fee and transmits Lender tip fees to
- 21 lenders.

22 124. Moreover, Defendant's misrepresentations in the promissory note
23 and "Truth in Lending Disclosures" document concerning the loan amount,
24 cost of credit, finance charge, and fees for the loan were also material and
25 likely to mislead consumers acting reasonably under the circumstances and
26 likely to affect consumers' decisions to select one consumer financial product

1 over another when comparing the disclosed APRs, cost of credit, or finance
2 charges.

3 125. As a result, Defendant engaged in deceptive acts or practices when it
4 issued promissory notes and “Truth in Lending Disclosures” documents that
5 did not include the Lender tip fee and SoLo donation fee in the finance charge,
6 the APR, or the total of payments, in violation of sections 1031 and 1036 of the
7 CFPA. 12 U.S.C. §§ 5531(a), 5536(a)(1)(B).

8 **Count III: Violation of CFPA**

9 **Abusive Act or Practice of Obscuring “No Donation” Option**

10 126. The Bureau incorporates and re-alleges by reference Paragraphs 1-59
11 and 107-110.

12 127. An act or practice is abusive under the CFPA if it, among other things,
13 “materially interferes with the ability of a consumer to understand a term or
14 condition of a consumer financial product or service.” 12 U.S.C. § 5531(d)(1).

15 128. Defendant designed and implemented a loan request process that: (1)
16 pre-populated three options for payment of a “donation amount”; (2) required
17 borrowers to choose one of those three options to request a loan; and (3)
18 obscured whether and how borrowers can select “no donation.”

19 129. SoLo’s loan request process materially interfered with consumers’
20 ability to understand that the donation fee term or condition on each loan,
21 including whether payment of that fee was required to request a loan from a
22 lender.

23 130. As a result, Defendant engaged in abusive acts or practices, in
24 violation of sections 1031 and 1036 of the CFPA. 12 U.S.C. §§ 5531(a), (d)(1),
25 5536a(1)(B).

Count IV: Violation of the CFPA

Deceptive Collection of Amounts Consumers Did Not Owe

131. The Bureau incorporates and re-alleges by reference Paragraphs 1-59 and 69-110.

132. Defendant represented expressly in loan documents or by implication through its servicing practices that consumers had an obligation to repay loan amounts when that obligation did not exist because the loans violated Subject States' lender-licensing or usury laws that declared such loans void *ab initio* or limited consumers' obligation to repay.

133. Defendant reinforced the misrepresentations that consumers were obligated to pay debts that were void or that consumers otherwise were not obligated to repay by actions such as sending collection emails and texts demanding payment from consumers; debiting money from consumers' bank accounts through ACH transactions; and threatening to report nonpayment to the credit bureaus.

134. For loans governed by laws in states that void the legal obligation to repay a loan in whole or in part, Defendant's repayment demands and collection efforts are deceptive acts or practices because Defendant falsely tells consumers that they are obligated to make payments on their loans.

135. In its communications with consumers, Defendant fails to inform them that neither SoLo nor the lenders have a legal right to loan repayments and that borrowers have no legal obligation to repay a loan in whole or in part originated in the Subject States.

136. To the extent a borrower is not under any legal obligation to repay a void loan or a portion of it, Defendant's misrepresentations are material and likely to mislead consumers acting reasonably under the circumstances.

1 137. As a result, Defendant engaged in deceptive acts or practices by
2 debiting borrowers' bank accounts and demanding, collecting, or attempting
3 to collect void loans or fees, in violation of sections 1031 and 1036 of the CFPA.
4 12 U.S.C. §§ 5531(a), 5536(a)(1)(B).

5 **Count V: Violation of CFPA**

6 **Unfair Collection of Amounts Consumers Did Not Owe**

7 138. The Bureau incorporates and re-alleges by reference Paragraphs 1-59
8 and 69-110.

9 139. By arranging payments on and collecting on loans that consumers
10 were not obligated to repay, Defendant caused or is likely to cause consumers
11 substantial injury by demanding and obtaining payments from consumers—
12 including not only principal payments, but also payment of significant Lender
13 tip fees and SoLo donation fees (in addition to other fees)—on void or
14 otherwise uncollectible loans, in whole or in part.

15 140. These substantial injuries were not reasonably avoidable by
16 borrowers who were unlikely to know that the usury or licensing requirements
17 in their respective Subject States rendered the loans obtained through the
18 SoLo Platform void or uncollectible in whole or in part. Thus, consumers were
19 unable to avoid paying amounts that SoLo and lenders on its Platform would
20 otherwise not be entitled to receive.

21 141. The substantial injuries caused by Defendant's collection of debts that
22 consumers were not obligated to repay are not outweighed by any possible
23 countervailing benefits to consumers or competition.

24 142. As a result, Defendant engaged in unfair acts or practices by
25 arranging payments on, collecting, and attempting to collect on loans that
26 consumers were not obligated to repay as void under borrowers' state usury or
27

1 licensing laws, in violation of sections 1031 and 1036 of the CFPA. 12 U.S.C. §§
2 5531(c), 5536(a)(1)(B).

3 **Count VI: Violation of the CFPA**
4 **SoLo’s Abusive Demands for**
5 **and Collection of Amounts Consumers Did Not Owe**

6 143. The Bureau incorporates and re-alleges by reference Paragraphs 1-59
7 and 69-110.

8 144. A consumer’s legal obligation to repay is a material term, cost, and
9 condition of a loan.

10 145. Consumers residing in Subject States likely were unaware that SoLo
11 lacked the legal authority to collect because the loans violated their own State’s
12 usury or licensing requirements.

13 146. Defendant took unreasonable advantage of consumers’ lack of
14 understanding regarding the void or uncollectible nature of the loans or the
15 limited obligation to repay by telling consumers that they are obligated to
16 make payments on void loans, by arranging payments on those void loans, and
17 by collecting debts, or portions thereof, to which SoLo was not legally entitled.

18 147. As a result, Defendant engaged in abusive acts or practices by taking
19 unreasonable advantage of consumers’ lack of understanding of the material
20 risks, costs, or conditions of their SoLo loans—here, the impacts on their loans
21 of Subject States’ usury and lender licensing laws, in violation of sections 1031
22 and 1036 of the CFPA. 12 U.S.C. §§ 5531(d)(2)(A), 5536(a)(1)(B).

1 **Count VIII: Violation of FCRA**

2 **SoLo’s Failure to Follow Reasonable Procedures to Ensure**
3 **Maximum Possible Accuracy of Consumer Report Information**

4 154. The Bureau incorporates and re-alleges by reference Paragraphs 1-68,
5 82-92, and 111-115.

6 155. Defendant is a consumer reporting agency under FCRA because,
7 either for monetary fees, or alternatively, on a “cooperative nonprofit basis,” it
8 evaluates consumer credit information or other information on consumers
9 (from Plaid, Apple, Google, and prior Platform loans) to create a “SoLo score”
10 and number of loans repaid for the purpose of providing that information to
11 third parties to be used as a factor in establishing creditworthiness. SoLo uses
12 any means or facility of interstate commerce for the purpose of preparing or
13 furnishing consumer reports.

14 156. Section 607(b) of FCRA, 15 U.S.C. § 1681e(b), requires that, for every
15 consumer report prepared, a consumer reporting agency must “follow
16 reasonable procedures to assure maximum possible accuracy of the
17 information concerning the individual about whom the report relates.”

18 157. Since 2018, Defendant has failed to follow reasonable procedures to
19 assure maximum possible accuracy of its consumer reports.

20 158. As a result, Defendant has violated FCRA, 15 U.S.C. § 1681e(b).

21 **Count IX: Violation of the CFPA**

22 **SoLo’s Violation of Federal Consumer Financial Law**

23 159. The Bureau incorporates and re-alleges by reference Paragraphs 1-68,
24 82-92, 111-115, and 154-158.

25 160. With limited exceptions not relevant here, the CFPA defines “Federal
26 consumer financial law” to include FCRA. 12 U.S.C. § 5481(14).

1 161. Under the CFPA, covered persons’ or service provider’s violations of
2 Federal consumer financial law are violations of section 1036 of the CFPA. 12
3 U.S.C. § 5536(a)(1)(A).

4 162. As a result, SoLo’s violation of FCRA, as described in Count VIII,
5 constitutes a violation of the CFPA. 12 U.S.C. § 5536(a)(1)(A).

6 **DEMAND FOR RELIEF**

7 163. The Bureau requests, pursuant to sections 1054 and 1055 of the
8 CFPA, 12 U.S.C. §§ 5564 and 5565, that the Court:

- 9 a. Permanently enjoin Defendant from committing future
10 violations of the CFPA, the FCRA, or any other provision of “Federal
11 consumer financial law,” as defined by 12 U.S.C. § 5481(14);
- 12 b. Grant additional injunctive relief as the Court may deem just
13 and proper;
- 14 c. Award monetary relief against Defendant, including restitution,
15 refund of moneys, disgorgement or compensation for unjust enrichment,
16 and payment of damages;
- 17 d. Award a civil money penalty;
- 18 e. Award costs against Defendant; and
- 19 f. Award additional relief as the Court may determine is just and
20 proper.
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Dated: August 20, 2024

Respectfully submitted,

Eric Halperin
Enforcement Director
Deborah Morris
Deputy Enforcement Director
Trishanda L. Treadwell
Assistant Litigation Deputy

/s/ _____
Joseph M. Lake
Bradley H. Cohen (*pro hac vice*)
Chelsea M. Peter (*pro hac vice*)
Brian E. J. Martin (*pro hac vice*)

1700 G Street, N.W.
Washington, D.C. 20552

*Attorneys for the Consumer Financial
Protection Bureau*