

**UNITED STATES OF AMERICA  
BUREAU OF CONSUMER FINANCIAL PROTECTION**

**File No. 2018-BCFP-0006**

**STIPULATION AND CONSENT  
TO THE ISSUANCE OF  
A CONSENT ORDER**

**In the matter of:**

**Bluestem Brands, Inc.; Bluestem  
Enterprises, Inc.; and Bluestem  
Sales, Inc., also doing business as  
Fingerhut and Gettington.com**

The Bureau of Consumer Financial Protection (Bureau) intends to initiate an administrative proceeding against Bluestem Brands, Inc.; Bluestem Enterprises, Inc.; and Bluestem Sales, Inc., also doing business as Fingerhut and Gettington.com (Bluestem), under 12 U.S.C. §§ 5563 and 5565, for their Direct Pay practices in violation of the Consumer Financial Protection Act's (CFPA) prohibition on unfair practices. 12 U.S.C. §§ 5531, 5536.

Bluestem, in the interest of compliance and resolution of the matter, and without admitting or denying any wrongdoing, consents to the issuance of a Consent Order substantially in the form of the one to which this Stipulation and Consent to the Issuance of a Consent Order (Stipulation) is attached, and which is incorporated by reference.

In consideration of the above premises, Bluestem agrees to the following:

**Jurisdiction**

1. The Bureau has jurisdiction over this matter under §§ 1053 and 1055 of the CFPB, 12 U.S.C. §§ 5563, 5565.

**Consent**

2. Bluestem agrees to the issuance of the Consent Order, without admitting or denying any of the findings of fact or conclusions of law, except that Bluestem admits the facts necessary to establish the Bureau's jurisdiction over Bluestem and the subject matter of this action.
3. Bluestem agrees that the Consent Order will be deemed an "order issued with the consent of the person concerned" under 12 U.S.C. § 5563(b)(4), and agrees that the Consent Order will become a final order, effective upon issuance, and will be fully enforceable by the Bureau under 12 U.S.C. §§ 5563(d)(1) and 5565.
4. Bluestem voluntarily enters into this Stipulation and Consent to the Issuance of a Consent Order.
5. The Consent Order resolves only Bluestem's potential liability for law violations that the Bureau asserted or might have asserted based on the practices described in § V of the Consent Order, to the extent such practices occurred before the Effective Date and the Bureau knows about them as of the Effective Date. Bluestem acknowledges that no promise or representation has been made by the Bureau or any employee, agent, or representative of the Bureau, about any liability outside of this action that may have arisen or may arise from the facts underlying this action or immunity from any such liability.

6. Bluestem agrees that the facts described in § V of the Consent Order will be taken as true and be given collateral estoppel effect, without further proof, in any proceeding before the Bureau to enforce the Consent Order, or in any subsequent civil litigation by the Bureau to enforce the Consent Order or its rights to any payment or monetary judgment under the Consent Order.
7. The terms and provisions of this Stipulation and the Consent Order will be binding upon, and inure to the benefit of, the parties hereto and their successors in interest.
8. Bluestem agrees that the Bureau may present the Consent Order to the Bureau Director for signature and entry without further notice.

#### **Waivers**

9. Bluestem, by consenting to this Stipulation, waives:
  - a. any right to service of the Consent Order, and agrees that issuance of the Consent Order will constitute notice to Bluestem of its terms and conditions;
  - b. any objection to the jurisdiction of the Bureau, including, without limitation, under § 1053 of the CFPA, 12 U.S.C. § 5563;
  - c. the rights to all hearings under the statutory provisions under which the proceeding is to be or has been instituted; the filing of proposed findings of fact and conclusions of law; proceedings before, and a recommended decision by, a hearing officer; all post-hearing procedures; and any other procedural right available under § 1053 of the CFPA, 12 U.S.C. § 5563, or 12 CFR Part 1081;

- d. the right to seek any administrative or judicial review of the Consent Order;
- e. any claim for fees, costs or expenses against the Bureau, or any of its agents or employees, and any other governmental entity, related in any way to this enforcement matter or the Consent Order, whether arising under common law or under the terms of any statute, including, but not limited to the Equal Access to Justice Act and the Small Business Regulatory Enforcement Fairness Act of 1996; for these purposes, Bluestem agrees that Bluestem is not the prevailing party in this action because the parties have reached a good faith settlement;
- f. any other right to challenge or contest the validity of the Consent Order;
- g. such provisions of the Bureau's rules or other requirements of law as may be construed to prevent any Bureau employee from participating in the preparation of, or advising the Director as to, any order, opinion, finding of fact, or conclusion of law to be entered in connection with this Stipulation or the Consent Order; and
- h. any right to claim bias or prejudice by the Director based on the consideration of or discussions concerning settlement of all or any part of the proceeding.

BLUESTEM BRANDS, INC. BY:

Neil Ayotte

Neil Ayotte

EVP, General Counsel, Secretary  
Bluestem Brands, Inc.

9/27/18

Date

BLUESTEM ENTERPRISES, INC. BY:

Neil Ayotte

Neil Ayotte

EVP, General Counsel, Secretary

Bluestem Enterprises, Inc.

09/27/18

Date

BLUESTEM SALES, INC. BY:

Neil Ayotte

Neil Ayotte

EVP, General Counsel, Secretary

Bluestem Sales, Inc.

09/27/18

Date