

1 The Parties agree to the entry of this Stipulated Final Judgment and Order
2 (Order).

3 **THEREFORE, it is ORDERED:**

4 **Findings and Conclusions**

5 1. This Court has jurisdiction over the Parties and the subject matter of
6 this action.

7 2. The Parties agree to entry of this Order, without further adjudication
8 of any issue of fact or law, to settle and resolve all matters in dispute arising from
9 the conduct alleged in the Complaint to the date of this Order.

10 3. Defendant neither admits nor denies any allegations in the Complaint,
11 except as specifically stated in this Order. For purposes of this Order, Defendant
12 admits the facts necessary to establish the Court's jurisdiction over Defendant and
13 the subject matter of this action.

14 4. Defendant waives any claim he may have under the Equal Access to
15 Justice Act, 28 U.S.C. § 2412, concerning the prosecution of this action to the date
16 of this Order.

17 5. Each Party will bear its own costs and expenses, including, without
18 limitation, attorneys' fees.

19 6. The Parties agree that: (a) this Order contains the complete agreement
20 between the Parties; (b) no promises, representations, or warranties other than what
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1 is contained in this Order have been made by the Parties; and (c) this Order
2 supersedes any prior oral or written communications, discussions, or
3 understandings.

4 7. Entry of this Order is in the public interest.

5 **Definitions**

6 8. “Defendant” means Davit Gasparyan, a/k/a David Gasparyan.

7 9. “Effective Date” means the date this Order is entered.

8 10. “Enforcement Director” means the Assistant Director of the Office of
9 Enforcement for the Consumer Financial Protection Bureau, or his or her delegate.

10 11. “Lead” is a consumer’s personal information received, transmitted, or
11 otherwise used in connection with a consumer financial product or service.

12 12. “Lead Aggregators” are Persons that obtain Leads and convey that
13 information to other Persons. “Lead Aggregation” is the practice of acting as a
14 Lead Aggregator.

15 13. “Lead Generators” are Persons that obtain Leads and transmit the
16 Leads to Lead Aggregators or to other Persons. Lead Generation is the practice of
17 acting as a Lead Generator.

18 14. “Person” means an individual, partnership, company, corporation,
19 association (incorporated or unincorporated), trust, estate, cooperative
20 organization, or other entity.

1 entities in which he has or obtains a financial interest, including joint ventures,

2 must:

- 3 a. undertake reasonable efforts to ensure that Leads conveyed to
4 recipients do not result in consumer loans that are void in whole
5 or in part under the laws of the consumer's state of residence
6 provided in the consumer's loan documents based on state-
7 licensing requirements or interest-rate limits;
- 8 b. obtain and preserve information about any end user of its Leads
9 sufficient to ensure compliance with this paragraph (No. 17),
10 including but not limited to copies of all licenses required by
11 each state in which the recipient does business where the
12 absence of such a license would render a loan void in whole or
13 in part under the laws of that state;
- 14 c. create and implement a process for reviewing loans resulting
15 from Leads conveyed by Defendant to reasonably ensure
16 compliance with this paragraph (No. 17) and with federal and
17 state privacy laws;
- 18 d. establish a policy that prohibits lenders to which it conveys
19 Leads, directly or indirectly, from making consumer loans that
20 are void in whole or in part under the laws of the consumer's
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1 state of residence provided in the consumer's loan documents

2 based on state-licensing requirements or interest-rate limits;

3 e. refrain from conveying Leads where Defendant knows or

4 reasonably believes that the Leads are likely to result in

5 consumer loans that are void in whole or in part under the laws

6 of the consumer's state of residence provided in the consumer's

7 loan documents based on state-licensing requirements or

8 interest-rate limits;

9 f. reasonably review consumer-facing content of all Lead

10 Generators from which Defendant accepts Leads to reasonably

11 ensure that it does not contain misleading, inaccurate, or false

12 statements; and

13 g. require all Lead Generators from which Defendant accepts

14 Leads to prominently disclose to consumers an accurate

15 description of how Defendant will receive, convey, and process

16 Leads.

17 For purposes of this paragraph (No. 17) and its subparts, no Person may take into

18 consideration any contention that state or federal law is inapplicable, or that

19 lenders are not subject to state or federal law, because of lender sovereignty or a

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1 lender's foreign, off-shore, or tribal status or affiliation, or because of choice of
2 foreign or tribal law.

3 **B. Civil Money Penalty**

4 18. Under §1055(c) of the CFPA, 12 U.S.C. § 5565(c), by reason of the
5 violations of law described in the Complaint, and taking into account the factors in
6 12 U.S.C. § 5565(c)(3), Defendant must pay a civil money penalty in the amount
7 of \$250,000 to the Bureau.

8 19. Within 10 days of the Effective Date, Defendant must pay the civil
9 money penalty by wire transfer to the Bureau or to the Bureau's agent in
10 compliance with the Bureau's wiring instructions.

11 20. The civil money penalty paid under this Order will be deposited in the
12 Civil Penalty Fund of the Bureau as required by §1017(d) of the CFPA, 12 U.S.C.
13 § 5497(d).

14 21. Defendant must treat the civil money penalty paid under this Order as
15 a penalty paid to the government for all purposes. Regardless of how the Bureau
16 ultimately uses those funds, Defendant may not:

- 17 a. claim, assert, or apply for a tax deduction, tax credit, or any
18 other tax benefit for any civil money penalty paid under this
19 Order; or

1 b. seek or accept, directly or indirectly, reimbursement or
2 indemnification from any source, including but not limited to
3 payment made under any insurance policy, with regard to any
4 civil money penalty paid under this Order.

5 22. To preserve the deterrent effect of the civil money penalty, in any
6 Related Consumer Action, Defendant may not argue that it is entitled to, nor may
7 Defendant benefit from, any offset or reduction of any compensatory monetary
8 remedies imposed in the Related Consumer Action because of the civil money
9 penalty paid in this action or because of any payment that the Bureau makes from
10 the Civil Penalty Fund (Penalty Offset). If the court in any Related Consumer
11 Action grants a Penalty Offset, Defendant must, within 30 days after entry of a
12 final order granting the Penalty Offset, notify the Bureau, and pay the amount of
13 the Penalty Offset to the U.S. Treasury. Such a payment will not be considered an
14 additional civil money penalty and will not change the amount of the civil money
15 penalty imposed in this action.

16 **C. Default or Delinquency**

17 23. In the event of any default on Defendant's obligations to make
18 payment under this Order, interest, computed under 28 U.S.C. § 1961, as amended,
19 will accrue on any outstanding amount not paid from the date of default to the date
20 of payment, and will immediately become due and payable.

1 24. Under 31 U.S.C. § 7701, Defendant, unless he has already done so,
2 must furnish to the Bureau his taxpayer-identifying number, which may be used for
3 purposes of collecting and reporting on any delinquent amount arising out of this
4 Order.

5 **D. Reporting Requirements**

6 25. For 5 years from the Effective Date, Defendant must notify the
7 Bureau of any development that may affect compliance obligations arising under
8 this Order, including Defendant's ownership of, direct or indirect control of, or
9 employment with an entity involved in Lead Generation or Lead Aggregation
10 related to consumer loans where the APR exceeds 36% (excluding (a) loans
11 extended solely to finance the purchase of a vehicle or other consumer good in
12 which the good secures the loan; (b) home mortgages and other loans secured by
13 real property or a dwelling if recorded or perfected; (c) credit cards; (d) student
14 loans; (e) non-recourse pawn loans; and (f) overdraft services and lines of credit),
15 or that engages in any acts or practices subject to this Order; the filing of any
16 bankruptcy or insolvency proceeding by or against Defendant; or a change in
17 Defendant's name or address. Defendant must provide this notice, if practicable, at
18 least 30 days before the development, but in any case no later than 14 days after
19 the development.

20 26. Within 7 days of the Effective Date, Defendant must:
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- 1 a. designate and provide to the Bureau at least one telephone
2 number and an email, physical, and postal address as points of
3 contact that the Bureau may use to communicate with
4 Defendant;
- 5 b. identify in writing to the Bureau by name, telephone number,
6 and physical, postal, email, and Internet addresses, all
7 businesses of which Defendant is the majority owner or that
8 Defendant directly or indirectly controls that engage in Lead
9 Generation or Lead Aggregation relating to consumer lending;
- 10 c. describe in writing to the Bureau the activities of each business
11 identified in response to paragraph 26.b, including the products
12 and services offered and the means of advertising, marketing,
13 and selling; and
- 14 d. Defendant must report any change in the information required
15 to be submitted under paragraph 25 at least 30 days before the
16 change or as soon as practicable after the learning about the
17 change, whichever is sooner.

18 27. Within 30 days of the Effective Date, Defendant must:

- 19 a. identify Defendant's telephone numbers and all email, Internet,
20 physical, and postal addresses, including all residences;
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- 1 b. describe in detail Defendant’s involvement in every business
2 for which he performs services in any capacity or that he
3 wholly or partially owns, including Defendant’s title, role,
4 responsibilities, participation, authority, control, and ownership.

5 28. Within 120 days of the Effective Date, and again one year after the
6 Effective Date, Defendant must submit to the Enforcement Director an accurate
7 written compliance-progress report (Compliance Report), that, at a minimum:

- 8 a. describes in detail Defendant’s compliance with this Order; and
9 b. attaches a copy of each Order Acknowledgment obtained under
10 Section E of this Order, unless previously submitted to the
11 Bureau.

12 29. After the one-year period, and for 4 years thereafter, Defendant must
13 submit to the Enforcement Director additional Compliance Reports within 14 days
14 of receiving a written request from the Bureau.

15 30. Within 30 days of the entry of a final judgment, consent order, or
16 settlement in a Related Consumer Action, Defendant must notify the Enforcement
17 Director of the final judgment, consent order, or settlement in writing. That
18 notification must indicate the amount of redress, if any, that Defendant paid or is
19 required to pay to consumers and describe the consumers or classes of consumers
20 to whom that redress has been or will be paid.

1 31. Should Defendant seek to transfer or assign all or part of his
2 ownership of any business of which he is the majority owner or that he directly or
3 indirectly controls that engages in Lead Generation or Lead Aggregation relating to
4 consumer lending, Defendant must, as a condition of transfer or assignment, obtain
5 the written agreement of the transferee or assignee to comply with all applicable
6 provisions of this Order.

7 **E. Order Distribution and Acknowledgement**

8 32. Within 7 days of the Effective Date, Defendant must submit to the
9 Enforcement Director an acknowledgment of receipt of this Order, sworn under
10 penalty of perjury.

11 33. Within 30 days of the Effective Date, Defendant, for any businesses
12 of which he is the majority owner or that he directly or indirectly controls that
13 engage in Lead Generation or Lead Aggregation relating to consumer lending,
14 must deliver a copy of this Order to any Persons with responsibilities related to the
15 injunctive relief described in this Order.

16 34. For 5 years from the Effective Date, Defendant, for any business of
17 which he is the majority owner or that he directly or indirectly controls that engage
18 in Lead Generation or Lead Aggregation relating to consumer lending, must
19 deliver a copy of this Order to any business entity resulting from any change in
20 structure referred to in Section D, any future board members and executive
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1 officers, as well as to any Persons who will have responsibilities related to the
2 injunctive relief described in this Order before they assume their responsibilities.

3 35. Defendant must secure a signed and dated statement acknowledging
4 receipt of a copy of this Order, ensuring that any electronic signatures comply with
5 the requirements of the E-Sign Act, 15 U.S.C. § 7001 *et seq.*, within 30 days of
6 delivery of the Order, from all Persons receiving a copy of this Order under this
7 Section.

8 **F. Recordkeeping**

9 36. Defendant must create and retain or, if already created, must retain,
10 for at least 5 years from the Effective Date, for any business of which Defendant is
11 the majority owner or that he directly or indirectly controls that engages in Lead
12 Generation or Lead Aggregation relating to consumer lending, all documents,
13 records, and data necessary to demonstrate full compliance with each provision of
14 this Order.

15 37. Defendant must make the documents identified in paragraph 36
16 available to the Bureau upon the Bureau's request.

17 **G. Notices**

18 38. Unless otherwise directed in writing by the Bureau, Defendant must
19 provide all submissions, requests, communications, or other documents relating to
20 this Order in writing, with the subject line, "*Consumer Financial Protection*
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1 *Bureau v. Davit Gasparyan, a/k/a David Gasparyan, File No. 2013-0574-02*” and
2 send them either:

3 a. by overnight courier (not the U.S. Postal Service) to:

4 Assistant Director for Enforcement
5 Consumer Financial Protection Bureau
6 ATTENTION: Office of Enforcement
7 1625 Eye Street, N.W.
8 Washington D.C. 20006; or

9 b. by first-class mail to the below address and contemporaneously

10 by email to Enforcement_Compliance@cfpb.gov:

11 Assistant Director for Enforcement
12 Consumer Financial Protection Bureau
13 ATTENTION: Office of Enforcement
14 1700 G Street, N.W.
15 Washington D.C. 20552

16 **H. Cooperation with the Bureau**

17 39. Defendant must cooperate fully with the Bureau in this matter,
18 including in those cases consolidated with this matter for pretrial purposes, and in
19 any investigation related to or associated with the conduct described in the
20 Complaint. Defendant must provide truthful and complete information, evidence,
21 and testimony. Defendant must appear for interviews, discovery, hearings, trials,
and any other proceedings that the Bureau may reasonably request upon 10 days
written notice, or other reasonable notice, at such places and times as the Bureau
may designate, without the service of compulsory process.

1 **I. Compliance Monitoring**

2 40. For purposes of compliance monitoring, the Bureau may
3 communicate directly with Defendant, unless Defendant retains counsel related to
4 these communications.

5 41. Defendant must permit Bureau representatives to interview any
6 employee or other Person affiliated with Defendant who has agreed to such an
7 interview. The Person interviewed may have counsel present.

8 42. Nothing in this Order limits the Bureau's lawful use of civil
9 investigative demands under 12 C.F.R. § 1080.6 or other compulsory process.

10 **J. Release**

11 43. The Bureau releases and discharges Defendant from all potential
12 liability for law violations that the Bureau has or might have asserted based on the
13 practices alleged in the Complaint, to the extent such practices occurred before the
14 Effective Date and the Bureau knows about them as of the Effective Date. The
15 Bureau may use the practices alleged in the Complaint in future enforcement
16 actions against Defendant or his affiliates, including, without limitation, to
17 establish a pattern or practice of violations or the continuation of a pattern or
18 practice of violations or to calculate the amount of any penalty. This release does
19 not preclude or affect any right of the Bureau to determine and ensure compliance
20 with the Order, or to seek penalties for any violations of the Order.

1 **K. Retention of Jurisdiction**

2 44. The Court will retain jurisdiction of this matter for purposes of
3 construction, modification, and enforcement of this Order.

4 **It is SO ORDERED.**

5 DATED this 8th day of September, 2017.

6 **PHILIP S. GUTIERREZ**

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8 United States District Judge

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