1998 - 1999

Greenwich Re

Hamilton, Bermuda

Executive Vice President,

Chief Underwriting Officer

1994 - 1997

Stockton Re

Hamilton, Bermuda

Senior Vice President,

Chief Underwriting Executive

- 1991 1994
- Centre Re

Hamilton, Bermuda

Vice President, Underwriter

- Responsible for getting a Bermuda Company licensed & Capitalized for a group of US investors
- Wrote a business plan for the investor group to implement
- Was one of four people involved in raising capital for the start-up entity
- Together with a former Centre Re business colleague, licensed an existing "shell" & wrote business plan for Stockton Re, the first reinsurer to fully embrace alternative market investments
- Company doubled in the value over first three years, in addition to paying substantial dividends
- Responsible for all facets of starting & running a reinsurance company, with the exception of asset management
- Contracts underwritten included numerous pmi submissions, two of which were bound (plus one other at Centre Re)
- Book of business produced a profit in each of the four years. This track record is still intact with more than 9 years of development on the most recent year
- As part of the management buyout agreement, significantly enhanced Centre Re's London market position
- Bound the most deals of all underwriters the last year I was there (all years were profitable)
- Spearheaded Centre Re's foray into finite property cat market, where the book of business produced a profit every year, including 1993 (the year Hurricane Andrew hit Florida)

1988 - 1991

Pinnacle Reinsurance Company Ltd.

Hamilton, Bermuda

Vice President, Underwriter

1985 - 1988

**KMPG** 

Hamilton, Bermuda

Senior Manager, Actuarial Consultant

- One of eight officers, which completed a management buyout of Pinnacle and sold the business to Centre Re
- One of the four finite underwriters, writing primarily London and European business. Pinnacle was the largest reinsurer of Lloyds of London in the world
- For business I personally underwrote, all years produced an economic gain, while the company enjoyed a minimum of 20% ROE every year
- Started the actuarial consulting practice in Bermuda and built a team of actuaries to service audit clients and non-KMPG clientele
- Started the Casualty Actuaries of Bermuda (CABER), the first internationally recognized regional office of the Casualty Actuarial Society
- Served on the Insurance Advisory Committee (9 years in total) which recommended policy practice to the Government of Bermuda

1979 – 1985  Travelers Insurance Company  Hartford, CT  Actuary	<ul> <li>Regional Actuary (one of five) in Personal Lines, primarily responsible for pricing and reserving Private Passenger Automobile and Homeowners Insurance</li> <li>Regional Actuary (one of three) in Commercial Lines, primarily responsible for pricing and reserving Workers Compensation, General Liability and Auto Liability Insurance</li> </ul>				
1977 – 1979  Southington High School  Southington CT  Teacher	<ul> <li>Taught mathematics &amp; physics at a public high school, with focus on Advanced Placement Courses in each subject</li> <li>Started the Math Club, which was enthusiastically attended by 30+ students</li> <li>Coached the Girls Softball Team to 2 state titles, the first state championship for the sport in the school's history</li> </ul>				
EDUCATIONAL & PROFESSIONAL DESIGNATIONS					
1973 – 1977  Central Connecticut State University  Connecticut	<ul> <li>B.Sc. (teaching degree), Mathematics (major) &amp; Physics (minor)</li> <li>Class Treasurer</li> </ul>				
1986	Member of the American Academy of Actuaries (MAAA)				
1988	Fellow of the Casualty Actuarial Society (FCAS)				
1990	Member of CABER (Casualty Actuaries of Bermuda; served as its first President)				

2001 Member of CAMAR (Casualty Actuaries

of the Mid-Atlantic Region)

2003 Member of ARIAS (AIDA Reinsurance &

Insurance Arbitration Society)

## **BOARDS**

I currently serve as a Director on the Board of Philadelphia Insurance Company (since 2002). I served on the Boards of Lincoln General Insurance Company (2004-2009) and Jevco (2005-2009), both wholly owned subsidiaries of Kingsway Financial Services (Ticker: KFS). I also served on the Board of IPC Re (Ticker: IPCR) in Bermuda from 2008 until it was sold to Validus Reinsurance (Ticker: VR) in September 2009.

I served as Chairman of the Financial Committee of a non-profit, Breakthrough of Greater Philadelphia (formerly Summerbridge). I have been on the Board since 2002. In November 2009, I began a two year term as Chairman of the Board. In 2012, I left the Board in accordance with the maximum time one may serve.

I hold a Certificate of Director Education from the NACD since March 2007. I am an active member of the Philadelphia Chapter of the NACD.