Semi-annual report of the Consumer Financial Protection Bureau
Message from Richard Cordray

Director of the CFPB

At the Consumer Financial Protection Bureau, we are the nation’s first federal agency whose sole focus is protecting consumers in the financial marketplace. Financial products like mortgages, credit cards, and student loans involve some of the most important financial transactions in people’s lives. In the Dodd-Frank Act, Congress created the Bureau to stand on the side of consumers and ensure they are treated fairly in the financial marketplace. Since we opened our doors, we have been focused on making consumer financial markets work better for the American people, and helping them improve their financial lives.

In this, our seventh Semi-Annual Report to Congress and the President, we describe the Bureau’s efforts to achieve this vital mission. Through fair rules, consistent oversight, appropriate enforcement of the law, and broad-based consumer engagement, the Bureau is helping to restore American families’ trust in consumer financial markets, protect consumers from improper conduct, and ensure access to fair, competitive, and transparent markets.

In the six months covered by this report, our supervisory actions resulted in financial institutions providing more than $114 million in redress to over 700,000 consumers. During that timeframe we also have helped secure orders through enforcement actions for more than $19 million in relief to consumers who fell victim to various violations of consumer financial protection laws, along with over $32 million in civil money penalties. We brought numerous enforcement actions for various violations of the Dodd-Frank Act, including an illegal marketing-services-kickback scheme that Wells Fargo and JPMorgan Chase participated in which resulted in $11.1 million in redress for wronged consumers and civil money penalties of more than $21 million to the Bureau and $3 million to the State of Maryland. We also worked with the Department of Education to obtain $480 million in debt relief to student loan
borrowers wronged by Corinthian Colleges. The Bureau also achieved consumer redress of approximately $2.9 million from M&T Bank, $2.67 million from Continental Finance Company, and $2.5 million from Freedom Stores, in addition to ordering that these companies pay civil money penalties and change their business practices.

The Bureau also issued a number of proposed and final rules. In October 2014, we issued a final rule to promote more effective privacy disclosures from financial institutions to their customers. The new rule allows companies that limit their consumer data-sharing and meet other requirements to post their annual privacy notices online in more circumstances and deliver them individually in fewer circumstances. In November 2014, the Bureau issued a Notice of Proposed Rulemaking proposing strong new federal consumer protections for the prepaid market. This proposal would require prepaid companies to limit consumers’ losses when prepaid funds are stolen or cards are lost, investigate and resolve errors, provide easy and free access to account information, and adhere to credit card protections if a credit product is offered in connection with a prepaid account. In December 2014, the Bureau issued a proposal to amend various provisions of its mortgage servicing rules, in both Regulation X and Regulation Z, including further clarification of the applicability of certain provisions when the borrower is in bankruptcy, possible additional enhancements to loss mitigation requirements, proposed applicability of certain provisions to successors in interest, and other topics. In January 2015, the Bureau proposed changes to several of the mortgage rules the Bureau issued in 2013 to facilitate responsible mortgage lending by small creditors, particularly in rural or underserved areas. If finalized as proposed, the proposal would increase the number of financial institutions able to offer certain types of mortgages in rural or underserved areas, and help small creditors adjust their business practices to comply with the new rules.

As a data-driven institution, the Bureau published several reports and other publications during this reporting period, highlighting several important topics in the consumer finance area, including a report on medical debt, a snapshot of complaints received about reverse mortgages, a report on consumers’ perspectives on credit scores and credit reports, a study on consumer arbitration agreements, and a “Know Before You Owe” mortgage toolkit.

The premise that lies at the very heart of our mission is that consumers deserve to be treated fairly in the financial marketplace and to have someone stand on their side when that does not happen. To this end, since launching Consumer Response operations on July 21, 2011, through March 31, 2015, the CFPB has handled approximately 582,600 consumer complaints, including complaints on credit reporting, debt collection, money transfers, bank accounts and services, credit cards, mortgages, vehicle loans, payday loans, student loans, and certain other consumer
financial products or services, including prepaid cards, debt settlement services, credit repair services, and pawn and title loans.

The progress we have made has been possible thanks to the engagement of hundreds of thousands of Americans who have utilized our consumer education tools, submitted complaints, participated in rulemakings, and told us their stories through our website and at numerous public meetings from coast to coast. We have benefited as well from an ongoing dialogue and constructive engagement with the institutions we supervise, with community banks and credit unions with whom we regularly meet, as well as with consumer advocates throughout the country. Our progress has also resulted from the extraordinary work of the Bureau’s employees—dedicated public servants who are committed to promoting a healthy consumer financial marketplace. Each day, we work to accomplish the goals of renewing peoples’ trust in the marketplace and ensuring that markets for consumer financial products and services are fair, transparent, and competitive. These goals not only support consumers in all financial circumstances, but also help responsible businesses compete on a level playing field, and reinforce the stability of our economy as a whole.

In the years to come, we look forward to continuing to fulfill Congress’s vision of an agency dedicated to cultivating a consumer financial marketplace based on transparency, responsible practices, sound innovation, and excellent customer service.

To close, I would like to dedicate this edition to Senior Budget Analyst Jeffrey L. Swartz, who passed away this spring well before his time, survived by his wife and four children.

Jeff lived an exemplary life of public service. He served for over 28 years as a budget analyst at the Naval Sea Systems Command, EPA, and the Bureau. He also served in the Army Reserves for over 25 years, including deployments in Saudi Arabia, Bosnia, and Iraq.

Jeff joined the Bureau in 2011; as an early member of the budget team he directly shaped the Bureau’s budgeting approach, and helped guide and advise many of us through the ropes of that sometimes difficult process. Since then, he had an integral role in shaping past editions of this report, as well as this current one. Far beyond his particular contributions, Jeff will be remembered by his many friends for his big smile and his upbeat and irrepressible good nature.
I often reflect on the incredible people we have been able to attract to join us in our mission of consumer protection, and I am saddened to have lost such an admirable, well-loved colleague.

In remembrance of Jeff’s dedication to public service, we dedicate this edition to his memory.

Sincerely,

Richard Cordray
Director
Table of contents

Message from Richard Cordray ................................................................. 2

Table of contents ....................................................................................... 6

1. Executive summary .............................................................................. 9
   1.1 Listening to consumers ..................................................................... 10
   1.2 Delivering for American consumers and leveling the playing field .... 11
   1.3 Building a great institution .............................................................. 15

2. Consumer challenges in obtaining financial products and services .......... 17
   2.1 Consumer concerns ....................................................................... 17
   2.2 Shopping challenges ..................................................................... 55

3. Delivering for American consumers and leveling the playing field .......... 61
   3.1 Resources for consumers .............................................................. 61
   3.2 Outreach ...................................................................................... 79
   3.3 Partnerships .................................................................................. 82

4. Regulations and guidance ..................................................................... 88
   4.1 Implementing statutory protections ............................................... 88
   4.2 Addressing longstanding consumer protection and regulatory burden concerns in other markets ................................................................. 91
   4.3 Facilitating implementation of new regulations ............................. 93
5. **Supervision** ......................................................................................................... 97
   5.1 Supervisory activities .......................................................................................... 98
   5.2 Supervisory guidance ........................................................................................ 98
   5.3 Coordination and information sharing with state regulators ....................... 99
   5.4 Examiner training and commissioning ................................................................ 99
   5.5 Technology .......................................................................................................... 100
   5.6 The Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (SAFE Act) .......................................................... 100

6. **Enforcement** ...................................................................................................... 103
   6.1 Conducting investigations .................................................................................. 103
   6.2 Enforcement actions .......................................................................................... 103

7. **Fair lending** ......................................................................................................... 120
   7.1 Fair lending supervision and enforcement ......................................................... 121
   7.2 Interagency fair lending coordination and outreach ........................................... 127
   7.3 Home Mortgage Disclosure Act ........................................................................ 129

8. **Building a great institution: update** .................................................................. 131
   8.1 Open government ............................................................................................... 131

9. **Budget** ................................................................................................................ 134
   9.1 How the CFPB is funded ................................................................................... 134

10. **Diversity and excellence** .................................................................................. 144
    10.1 Recruiting and hiring ....................................................................................... 144
    10.2 Staff education, training, and engagement ..................................................... 146
    10.3 Diversity .......................................................................................................... 148

**Appendix A:** ............................................................................................................. 157
1. Executive summary

The Consumer Financial Protection Bureau (CFPB or Bureau) presents this Semi-Annual Report to the President, Congress, and the American people, in fulfillment of its statutory responsibility and commitment to accountability and transparency. This report provides an update on the Bureau’s mission, activities, accomplishments, and publications since the last Semi-Annual Report, and provides additional information required by the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank or Dodd-Frank Act).¹

The Dodd-Frank Act created the Bureau as the nation’s first Federal agency with a mission of focusing solely on consumer financial protection and making consumer financial markets work for American consumers, responsible businesses, and the economy as a whole. In the wake of the financial crisis of 2008-2010, the President and Congress recognized the need to address widespread failures in consumer protection and the rapid growth in irresponsible lending practices that preceded the crisis. To remedy these failures, the Dodd-Frank Act consolidated most Federal consumer financial protection authority in the Bureau.² The Dodd-Frank Act charged the Bureau with, among other things:

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¹ Appendix B provides a guide to the Bureau’s response to the reporting requirements of Section 1016(c) of the Dodd-Frank Act. The last Semi-Annual Report was published in December 2014 and may be viewed at: http://files.consumerfinance.gov/f/201501_cfpb_semi-annual-report-fall-2014.pdf.

² Previously, seven different federal agencies were responsible for rulemaking, supervision, and enforcement relating to consumer financial protection. The agencies which previously administered statutes transferred to the Bureau are the Federal Reserve Board (and the Federal Reserve Banks) (Board or FRB), Department of Housing and Urban Development (HUD), Federal Deposit Insurance Corporation (FDIC), Federal Trade Commission (FTC), National
- Ensuring that consumers have timely and understandable information to make responsible decisions about financial transactions;
- Protecting consumers from unfair, deceptive, or abusive acts and practices, and from discrimination;
- Monitoring compliance with Federal consumer financial law and taking appropriate enforcement action to address violations;
- Identifying and addressing outdated, unnecessary or unduly burdensome regulations;
- Enforcing Federal consumer financial law consistently in order to promote fair competition;
- Ensuring that markets for consumer financial products and services operate transparently and efficiently to facilitate access and innovation; and
- Conducting financial education programs.  

The Bureau has continued its efforts to listen and respond to consumers and industry, to be a resource for the American consumer, and to develop into a great institution worthy of the responsibility conferred on it by Congress.

### 1.1 Listening to consumers

Listening and responding to consumers is central to the Bureau’s mission. The Bureau continues to provide consumers with numerous ways to make their voices heard. Consumers nationwide have engaged with the Bureau through public field hearings, listening events, roundtables and town halls, and through our website, consumerfinance.gov. Consumer engagement strengthens the Bureau’s understanding of current issues in the ever-changing consumer financial

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3 See Dodd-Frank Act, Pub. L. No. 111-203, Sec. 1021 (b) and (c).
marketplace and informs every aspect of the Bureau’s work, including research, rule writing, supervision, and enforcement.

The Bureau has continued to improve and expand the capabilities of its Office of Consumer Response (Consumer Response) to receive, process, and facilitate responses to consumer complaints. Consumer Response has also continued to develop and update a robust public Consumer Complaint Database. The database updates nightly and is populated by over 370,000 complaints from consumers about financial products and services from all over the country.

On March 19, 2015, the CFPB issued a final policy statement to provide guidance on how the Bureau plans to exercise its discretion to provide consumers who submit their complaints directly to the CFPB the opportunity to share their individual stories with other consumers and the marketplace by including consumer complaint narratives in the Consumer Complaint Database. Only those narratives for which opt-in consumer consent is obtained and to which a robust personal information scrubbing process is applied are eligible for disclosure. The CFPB gives companies the opportunity to respond publicly to the substance of the consumer complaints they receive from the CFPB by selecting from a set list of public-facing response categories. Companies are under no obligation to avail themselves of the opportunity. The Bureau also issued a Notice and Request for Information with the final policy statement to seek input from the public on the potential collection and sharing of consumer compliments and related data and feedback specific to positive interactions with consumer financial companies.

1.2 Delivering for American consumers and leveling the playing field

The Bureau has continued to expand its efforts to serve and protect consumers in the financial marketplace. The Bureau seeks to serve as a resource on the macro level, by writing clear rules of the road and enforcing consumer financial laws in ways that improve the consumer financial marketplace, and on the micro level, by helping individual consumers resolve their specific issues with financial products and services. While the various divisions of the Bureau play different roles in carrying out the Bureau’s mission, they all work together to protect and educate consumers, help level the playing field for participants, and fulfill the Bureau’s statutory obligations and mission under the Dodd-Frank Act. In all of its work, the Bureau strives to act in ways that are fair, reasonable, and transparent.
We are working to provide tools and information to develop practical skills and support sound financial decision making directly to consumers. These skills include being able to ask questions and to plan ahead. One way we are doing this is with our online tool, Ask CFPB. This tool provides answers to over 1,000 questions about financial products and services. It answers questions on topics including mortgages, credit cards, and how to dispute errors in a credit report. This resource is found at consumerfinance.gov/askcfpb/. We are also focusing on helping consumers build the skills to plan ahead. For example, our Paying for College set of tools helps students and their families compare what their college costs will be down the road as they decide where to pursue a college education. Our Owning a Home set of tools will help consumers shop for a mortgage loan by helping them understand what mortgages are available to them and easily make mortgage comparisons. The Money Smart for Older Adults curriculum, developed with the FDIC, includes resources to help people prevent elder financial exploitation and prepare financially for unexpected life events.

We are working with a broad range of partners to provide decision-making support in moments when consumers are most receptive to receiving information and developing financial decision-making skills. This support includes integrating financial capability into other programs and services where consumers may be seeking assistance. We are also tailoring our approaches to financial decision-making circumstances, challenges, and opportunities for specific populations, including servicemembers and veterans, students and young adults, older Americans, and lower-income and other economically vulnerable Americans.

When Federal consumer financial protection law is violated, the Bureau’s Supervision, Enforcement, and Fair Lending Division is committed to holding the responsible parties accountable. In the six months covered by this report, our supervisory actions resulted in financial institutions providing more than $114 million in redress to over 700,000 consumers. During that timeframe we also have helped secure orders through enforcement actions for more than $19 million in relief to consumers who fell victim to various violations of consumer financial protection laws, along with over $32 million in civil money penalties. We brought numerous enforcement actions for various violations of the Dodd-Frank Act, including an illegal marketing-services-kickback scheme that Wells Fargo and JPMorgan Chase participated in which resulted in $11.1 million in redress for wronged consumers and civil money penalties of more than $21 million to the Bureau and $3 million to the State of Maryland. We also worked with the Department of Education to obtain $480 million in debt relief to student loan borrowers wronged by Corinthian Colleges. The Bureau also achieved consumer redress of $2.9 million from M&T Bank, $2.67 million from Continental Finance Company, and $2.5 million
from Freedom Stores, in addition to ordering that these companies pay civil money penalties and change their business practices. The Bureau has also continued to develop and refine its nationwide supervisory program for depository and nondepository financial institutions, through which those institutions are examined for compliance with Federal consumer financial protection law. In the same time period, our supervisory actions have resulted in institutions providing over $114 million in redress to over 700,000 consumers. Initiatives during the reporting period of this report include a review of the existing internal examination report review processes and implementation of recommendations arising out of that review.

Continuing the CFPB’s policy of transparency, the Bureau has released two editions of *Supervisory Highlights* during this reporting period. These editions discussed regulatory violations or unfair, deceptive, or abusive acts or practices in the areas of consumer reporting, debt collection, deposits, mortgage servicing and student loan servicing, as well as guidance on Home Mortgage Disclosure Act reporting, updates on larger participant rulemakings, and public enforcement actions. This publication is intended to inform both industry and the public about the development of the Bureau’s supervisory program and to discuss, in a manner consistent with the confidential nature of the supervisory process, broad trends in examination findings in key market or product areas.

The Bureau has also published new guidance documents, with other regulators where appropriate, to help institutions know what to expect and how to become, or remain, compliant with the law, including bulletins on the treatment of confidential supervisory information and social security disability income verification.

Reasonable regulations are essential for protecting consumers from harmful practices and ensuring that consumer financial markets function in a fair, transparent, and competitive manner. The Research, Markets, and Regulations Division has focused its efforts on promoting markets in which consumers can shop effectively for financial products and services and are not

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subject to unfair, deceptive, or abusive acts or practices. During this reporting period, the Research and Markets teams released studies or other publications on prepaid account agreements, consumer credit reporting relating to medical and non-medical collections, college credit card agreements, consumer mortgage shopping, and arbitration. The Regulations office issued regulations modifying and clarifying a number of rules implementing changes made by the Dodd-Frank Act to the laws governing various aspects of the mortgage market.

During this reporting period, the Bureau has published several proposed or final rules or requests for information under the Dodd-Frank Act, including proposals to amend, or amendments to several of the mortgage rules the Bureau issued in 2013 (2013 Mortgage Rules). The amendments include a rule that provides an alternative small servicer definition for certain nonprofit entities, and a rule which, in certain circumstances, extends the timing requirement for revised disclosures in the 2013 TILA-RESPA rule.

To support the implementation of and industry compliance with its rules, the Bureau has published plain-language compliance guides summarizing the rules, and it has actively engaged in discussions with industry about ways to achieve compliance. The Bureau also continued its efforts to streamline, modernize, and harmonize financial regulations that it inherited from other agencies.

In addition to implementing the Dodd-Frank Act, the Bureau continues to explore other areas where regulations may be needed to ensure that markets function properly and possibly harmful

or inefficient practices are addressed. For example, in October 2014, the Bureau issued a proposed rule defining larger participants of the automobile financing market and defining certain automobile leasing activity as a financial product or service. In December 2014, the Bureau issued a proposed rule regarding prepaid accounts under Regulations E and Z. Over the next six months, the Bureau will continue implementing the Dodd-Frank Act and using its regulatory authority to ensure that consumers have access to consumer financial markets that are fair, transparent, and competitive.

1.3 Building a great institution

The Bureau continues to grow and evolve as an institution. As of March 31, 2015, the CFPB team consisted of 1,459 employees working to carry out the Bureau’s mission. It has worked to build a human and physical infrastructure that promotes – and will continue to promote – diversity, transparency, accountability, fairness, and service to the public. That infrastructure includes:

- Demonstrating a strong commitment to openness and utilizing the Bureau’s website to share information on its operations;
- Recruiting highly-qualified, diverse personnel;
- Providing training and engagement opportunities for CFPB staff to improve skills, increase knowledge, and maintain excellence; and
- Further promoting diversity and inclusion in the CFPB’s workforce and among its contractors, including through the Bureau’s Office of Minority and Women Inclusion (OMWI).

The Bureau recognizes that the best way to serve consumers is to ensure that its workforce reflects the ideas, backgrounds, and experiences of the American public. OMWI supports the Bureau’s mission by working with the offices of Human Capital and Civil Rights to continue
building a diverse and inclusive workforce that can foster broader and better thinking about how to approach markets.\textsuperscript{12}

We will continue working hard to ensure that the American people are treated fairly in the consumer financial marketplace. We encourage you to visit consumerfinance.gov for updates.

\textsuperscript{12} During this reporting period, the Bureau’s Office of Equal Employment and Opportunity transitioned to the Office of Civil Rights, and it and the OMWI office moved under the umbrella of the newly created Office of Equal Opportunity and Fairness, housed in the Director’s Office and reporting directly to Director Cordray.
2. Consumer challenges in obtaining financial products and services

The challenges consumers face in navigating and obtaining financial products and services are a driving force behind the CFPB’s efforts to make consumer financial markets work better. Listening and responding to consumers are integral components of our mission, and the Bureau provides numerous ways for consumers to make their voices heard.

2.1 Consumer concerns

The Bureau’s long-term vision for consumer finance markets is one where consumer protections and business opportunities work in tandem, where financial firms lead through responsible business practices, and where educated consumers can make well-informed decisions. It is critical for the stability of the marketplace and the well-being of consumers to ensure that everyone is playing by the same rules.

As we continue to emerge from the continuing effects of the devastating financial crisis of 2008, we find that debt collection is central and cuts across virtually all credit products: credit cards, mortgages, student loans, payday loans, and other consumer loans. Currently, about 30 million consumers – nearly one out of every ten Americans – are subject to debt collection, for amounts that average about $1,500 each.

Many companies in this industry play by the rules. But others cut corners and seek to gain an advantage by ignoring the rules. These bad actors are a detriment to every company that is faithfully following the law, and their actions harm consumers.
During the reporting period covered by this report, consumers shared with the CFPB their experiences – positive and negative – with financial products and services. Consumers have the opportunity to provide the Bureau with such feedback through a variety of forums, including the “Tell Your Story” feature on the CFPB’s website, and by participating in roundtables, town halls, and field hearings. This feedback is critical to our efforts to understand the challenges consumers face in obtaining the financial products and services they need.

With respect to credit cards, the first consumer financial product the Bureau accepted complaints about, many of the stories that consumers have shared with us over the past year through “Tell Your Story” indicate that consumers continue to experience issues with attempts to resolve billing disputes, payment issues, and fraud and identity theft related issues as well as related problems with debt collection and credit reporting. Consumers also express frustration with receiving unwanted promotional offers, only to be denied credit. Others report their surprise when companies increase their interest rate, citing a change in the consumer’s credit rating.

In addition to “Tell Your Story,” consumers have opportunities to voice concerns and share their experiences in person at field hearings and public meetings, focused on particular consumer finance issues. During this reporting period, consumers and advocates have participated in large Bureau-sponsored public events in Long Beach, CA; Wilmington, DE; Oklahoma City, OK; Newark, NJ; and Richmond, VA. These events have drawn hundreds of participants, many of whom have shared their personal experiences with libraries, workplace financial education, mortgages, payday lending, mobile financial services, consumer finance complaints, and other consumer financial issues.

The CFPB’s Office of Community Affairs has also hosted roundtable conversations with leaders of consumer, civil rights, community, housing, faith-based, student, and other organizations. The roundtables have provided opportunities for stakeholders to meet with Director Cordray, Deputy Director Antonakes, and other senior Bureau staff to share their first-hand perspectives on key consumer finance issues that affect their communities.

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13 Between October 1, 2014 and March 31, 2015.
Collecting, investigating, and responding to consumer complaints are integral parts of the CFPB’s work, as Congress set forth in the Dodd-Frank Act. The Bureau hears directly from consumers about the challenges they face in the marketplace, brings their concerns to the attention of companies, and assists in addressing their complaints.

The CFPB began Consumer Response operations on July 21, 2011, by accepting consumer complaints about credit cards. The Bureau now accepts complaints about mortgages, bank accounts and services, student loans, vehicle and other consumer loans, credit reporting, money transfers, debt collection, payday loans, prepaid cards, additional nonbank products (including

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14 See Dodd-Frank Act, Pub. L. No. 111-203, Sec. 1021(c)(2).
debt settlement services, credit repair services, and pawn and title loans), and digital currency. The CFPB continues to work toward expanding its complaint-handling capacity and plans to include other products and services. Consumers may also contact the CFPB with questions about other products and services. The Bureau answers questions and refers consumers to other regulators or additional resources as appropriate.

customerfinance.gov/complaintdatabase
Information about consumer complaints is available to the public, through the Bureau’s public Consumer Complaint Database, launched on June 19, 2012. It was initially populated with credit card complaints received on and after June 1, 2012, and has been expanded over time:

- October 2012: added credit card complaints dating back to December 1, 2011;
- March 2013: added mortgage complaints dating back to December 1, 2011, bank account and service complaints, student loan complaints, vehicle and other consumer loan complaints, all dating back to March 1, 2012;
- May 2013: added credit reporting complaints dating back to October 22, 2012 and money transfer complaints dating back to April 4, 2013;
- November 2013: added debt collection complaints dating back to July 10, 2013;
- July 2014: added payday loan complaints dating back to November 6, 2013;
- January 2015: added prepaid cards, other consumer loans (pawn and title), and other financial services dating back to July 19, 2014.

A complaint is listed in the database when the company responds to the complaint, or after the company has had the complaint for 15 days, whichever comes first. Complaints can be removed if they do not meet all of the publication criteria.15

The database updates nightly, and contains certain individual complaint-level data collected by the CFPB, including the type of complaint, the date of submission, the consumer’s zip code, and the company that the complaint concerns. The database also includes information about the actions taken by a company in response to a complaint – whether the company’s response was timely, how the company responded, and whether the consumer disputed the company’s response. The database does not include confidential information about consumers’ identities.

On March 19, 2015, the CFPB issued a final policy statement to provide guidance on how the Bureau plans to provide consumers who submit their complaints directly to the CFPB the

opportunity to share their individual stories with other consumers and the marketplace by including consumer complaint narratives in the Consumer Complaint Database. Consumers will now have the option to check a box and opt-in to sharing their narrative. In order to provide time for companies to learn about this new system, the Bureau will not publish any consented-to narrative for at least 90 days after the policy’s publication in the Federal Register.

Web-based features of the database facilitate the ability to filter data based on specific search criteria, to aggregate data in various ways, such as by complaint type, company, zip code, date, or any combination of available variables, and to download data. Information from the database has been shared on social media and evaluated using other new applications.

The Bureau generally has relied on the consumer’s characterization of his or her complaint to identify its nature for analytical purposes. However, the CFPB’s experience to date suggests that consumers may have differing interpretations of what these categories mean. For example, one consumer might choose to categorize a problem as a billing dispute, while another might identify the same issue as a concern with a provider’s processing of the transaction. The CFPB continues to assess how to make the complaint form more intuitive for consumers.

The Bureau continually strives to improve data quality and protect sensitive information, while making data increasingly available through reports to Congress and to the public about the complaints the CFPB receives and by sharing certain data with the public through the Consumer Complaint Database.

2.2 How the CFPB handles complaints

In keeping with the CFPB’s statutory responsibility and its commitment to accountability, the following pages provide an overview of the handling and analysis of complaints received by the Bureau from April 1, 2014 through March 31, 2015.16

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16 While the reporting period for this Semi-Annual Report is six months, Dodd-Frank Act § 1016(c)(4) requires “an analysis of complaints about consumer financial products or services that the Bureau has received and collected in
The CFPB’s Consumer Response team screens all complaints submitted by consumers based on several criteria, including whether the complaint falls within the Bureau’s primary enforcement authority, whether the complaint is complete, and whether the complaint is duplicative of a prior submission by the same consumer. Screened complaints are forwarded via a secure web portal to the appropriate company. The company reviews the information, communicates with the consumer as needed, and determines what action to take in response. The company then reports back to the consumer and the CFPB via the secure company portal, and the Bureau invites the consumer to review the response and provide feedback. Consumer Response reviews the feedback consumers provide about company responses, using this information along with other information such as the timeliness of the company’s response, for example, to help prioritize complaints for investigation. Consumers who have submitted complaints to the Bureau through Consumer Response can log onto the secure consumer portal available on the CFPB’s website, or call a toll-free number, to receive status updates, provide additional information, and review responses provided to the consumer by the company.

Throughout this process, subject-matter experts help monitor certain complaints. For example, the Office of Servicemember Affairs coordinates with Consumer Response on complaints filed by servicemembers or their spouses and dependents.

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17 Consumer Response may refer a complaint to the appropriate regulator if, among other reasons, it does not involve a product or market that is within the Bureau’s jurisdiction or that is not currently being handled by the Bureau.

18 The CFPB requests that companies respond to complaints within 15 calendar days. If a complaint cannot be closed within 15 calendar days, a company may indicate that its work on the complaint is “In progress” and provide a final response within 60 calendar days.
2.2.1 Complaints received by the CFPB

Between April 1, 2014 and March 31, 2015, the CFPB received approximately 250,500 consumer complaints. Approximately 68% of all consumer complaints were submitted through the CFPB’s website and 8% via telephone calls. Referrals accounted for 14% of all complaints received, with the remainder submitted by mail, email, and fax.

The Dodd-Frank Act created the Office of Servicemember Affairs to address the specific challenges faced by servicemembers, veterans, and their families (collectively “servicemembers”). The Office of Servicemember Affairs monitors complaints from servicemembers in conjunction with Consumer Response. Between April 1, 2014 and March 31, 2015, approximately 17,100 complaints were submitted by servicemembers.

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19 Unless otherwise noted or the context suggests otherwise, the various tables and complaint tabulations appearing herein cover this period.

20 This analysis excludes multiple complaints submitted by a given consumer on the same issue and whistleblower tips. All data are current through March 31, 2015. Since launching Consumer Response operations on July 21, 2011 through March 31, 2015, the CFPB received approximately 582,600 consumer complaints.
FIGURE 2: SERVICEMEMBER COMPLAINTS BY PRODUCT

<table>
<thead>
<tr>
<th>Service Type</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Debt collection</td>
<td>50%</td>
</tr>
<tr>
<td>Mortgage</td>
<td>14%</td>
</tr>
<tr>
<td>Credit reporting</td>
<td>10%</td>
</tr>
<tr>
<td>Bank account or service</td>
<td>6%</td>
</tr>
<tr>
<td>Consumer loan</td>
<td>6%</td>
</tr>
<tr>
<td>Credit card</td>
<td>5%</td>
</tr>
<tr>
<td>Payday loan</td>
<td>3%</td>
</tr>
<tr>
<td>Student loans</td>
<td>2%</td>
</tr>
<tr>
<td>Other financial service</td>
<td>0.7%</td>
</tr>
<tr>
<td>Prepaid</td>
<td>0.7%</td>
</tr>
<tr>
<td>Money transfers</td>
<td>0.6%</td>
</tr>
</tbody>
</table>

The tables and figures presented below show complaints by type, actions taken, company responses, and consumers’ feedback about company responses.\(^{21}\)

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\(^{21}\) Percentages may not sum to 100% due to rounding.
Consumers’ debt collection complaints

Figure 3 and Table 1 show the types of debt collection complaints reported by consumers for the approximately 85,300 debt collection complaints the CFPB has received.
## Table 1: Types of Debt Collection Complaints Reported by Consumers

<table>
<thead>
<tr>
<th>Types of Debt Collection Complaints</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Continued attempts to collect debt not owed (Debt was discharged in bankruptcy, debt resulted from identity theft, debt was paid, debt is not mine)</td>
<td>38%</td>
</tr>
<tr>
<td>Communication tactics (Frequent or repeated calls, called outside of 8am-9pm, used obscene, profane or other abusive language, threatened to take legal action, called after sent written cease of communication notice)</td>
<td>19%</td>
</tr>
<tr>
<td>Disclosure verification of debt (Did not receive notice of right to dispute, not enough information to verify debt, did not disclose communication was an attempt to collect a debt)</td>
<td>14%</td>
</tr>
<tr>
<td>Taking/threatening an illegal action (Threatened to arrest me or take me to jail if I do not pay, threatened to sue me on debt that is too old to be sued on, sued me without properly notifying me of lawsuit, sued me where I did not live or did not sign for the debt, attempted to/collected exempt funds, seized or attempted to seize property)</td>
<td>12%</td>
</tr>
<tr>
<td>False statements or representation (Attempted to collect wrong amount, impersonated attorney, law enforcement or government official, indicated committing crime by not paying debt, indicated should not respond to lawsuit)</td>
<td>10%</td>
</tr>
<tr>
<td>Improper contact or sharing of information (Contacted me after I asked not to, contacted my employer, contacted me instead of my attorney, talked to a third party about my debt)</td>
<td>7%</td>
</tr>
<tr>
<td>Total debt collection complaints</td>
<td>100%</td>
</tr>
</tbody>
</table>
The most common type of debt collection complaint is about continued attempts to collect a debt that the consumer reports is not owed. In many of these cases, the attempt to collect the debt is not itself the problem; rather, consumers assert that the calculation of the amount of underlying debt is inaccurate or unfair. In other cases, the consumer complains about the furnishing of information to credit reporting agencies. These complaints, which are often consistent with complaints consumers submit to the Bureau about credit reporting, suggest that consumers frequently only learn about debt collection accounts when they check their credit reports.
Complaints about debt collectors’ communications tactics (telephone collections especially) are also still very common. In addition to the frequent complaints about collection calls, which consumers say are too frequent or at inconvenient times of the day, there were a significant number of complaints about calls to third parties or calls to the consumer’s place of employment.

Consumers also complained about the lack of debt validation received from debt collectors and consumers often ask collectors for additional documentation to support the debt. The amount of documentation provided by some debt collectors in response appears to frustrate many consumers, especially when the documentation is a simple invoice or bill for the services or goods that were the subject of the debt being collected. There are a number of collectors who reportedly respond to any consumer complaints by closing the account and returning it to their client.
Consumers’ mortgage complaints

Figure 4 and Table 2 show the types of mortgage complaints reported by consumers for the approximately 48,800 mortgage complaints the CFPB has received.

**FIGURE 4: TYPES OF MORTGAGE COMPLAINTS REPORTED BY CONSUMERS**

- **46%**: Problems when unable to pay
- **36%**: Making payments
- **8%**: Applying for the loan
- **4%**: Signing the agreement
- **2%**: Receiving a credit offer
- **1%**: Other
- **1%**: Other
The most common type of mortgage complaint involves problems consumers face when they are unable to make payments, such as issues relating to loan modifications, collections, or foreclosures. In particular, consumers still complain about delays and ambiguity in the review of their modification applications. Some consumers expressed concerns about the documentation requests they receive and argue that they were not provided a reasonable date by which the required documents had to be returned but instead were instructed to return the documents “immediately”. Other consumers complained that they were not considered for all available loss mitigation options or that the terms of the approved modification were unfavorable (e.g., required interest only payments). Consumers with successfully completed loan modifications have complained that some servicers do not amend derogatory credit reporting accrued by consumers during trial periods although documents provided to the consumers by servicers indicated that they would do so.

Other common types of mortgage complaints address issues related to making payments, including loan servicing, posting of payments, or management of escrow accounts. For example, consumers express concern over difficulties they experience when the servicing of their loan is transferred, including complaints about fees charged by the prior servicer, unexplained escrow deficiencies, issues with the new servicer accepting the previous servicer’s modification, and communication between the old and new servicer (especially when loss mitigation efforts are ongoing).

**TABLE 2: TYPES OF MORTGAGE COMPLAINTS REPORTED BY CONSUMERS**

<table>
<thead>
<tr>
<th>Types of Mortgage Complaints</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Problems when you are unable to pay (Loan modification, collection, foreclosure)</td>
<td>48%</td>
</tr>
<tr>
<td>Making payments (Loan servicing, payments, escrow accounts)</td>
<td>36%</td>
</tr>
<tr>
<td>Applying for the loan (Application, originator, mortgage broker)</td>
<td>8%</td>
</tr>
<tr>
<td>Signing the agreement (Settlement process and costs)</td>
<td>4%</td>
</tr>
<tr>
<td>Receiving a credit offer (Credit decision/Underwriting)</td>
<td>2%</td>
</tr>
<tr>
<td>Other</td>
<td>1%</td>
</tr>
<tr>
<td><strong>Total mortgage complaints</strong></td>
<td>100%</td>
</tr>
</tbody>
</table>
Consumer complaints about mortgage originations tend to involve the lengthy application and approval processes and unauthorized credit inquiries. Consumers also complained about delayed loan denials that occurred just before settlement but were based upon information that was disclosed early in the application process (e.g., bankruptcy, lack of employment history, etc.). They expressed frustration that fees were charged even though they believe the loan originator knew that the loan would not be approved. A number of complaints involved the lender’s refusal to honor rate-locks, and concerns that the terms of loans with variable interest rates were not clearly disclosed.

Consumers’ credit reporting complaints

Figure 5 and Table 3 show the types of credit reporting complaints reported by consumers for the approximately 47,400 credit reporting complaints the CFPB has received.
### TABLE 3: TYPES OF CREDIT REPORTING COMPLAINTS REPORTED BY CONSUMERS

<table>
<thead>
<tr>
<th>Types of Credit Reporting Complaints</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Incorrect information on credit report (Information is not mine, Account terms, Account status, Personal information, Public record, Reinserted previously deleted information)</td>
<td>79%</td>
</tr>
<tr>
<td>Credit reporting company’s investigation (Investigation took too long, Did not get proper notice of investigation status or results, Did not receive adequate help over the phone, Problem with statement of dispute)</td>
<td>7%</td>
</tr>
<tr>
<td>Unable to get my credit report or credit score (Problem getting free annual report, Problem getting report or credit score)</td>
<td>7%</td>
</tr>
<tr>
<td>Credit monitoring or identity protection services (Problem cancelling or closing account, Billing dispute, Receiving unwanted marketing or advertising, Account or product terms and changes, Problem with fraud alerts)</td>
<td>4%</td>
</tr>
<tr>
<td>Improper use of my credit report (Report improperly shared by credit reporting company, Received marketing offers after opting out, Report provided to employer without written authorization)</td>
<td>3%</td>
</tr>
<tr>
<td><strong>Total credit reporting complaints</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

This table illustrates that the most common type of credit reporting complaint is about incorrect information appearing on the consumer’s credit report, such as information that does not belong to the consumer, incorrect account status, and incorrect personal information. Of the approximately 37,400 such complaints submitted by consumers, approximately 24,500 (66%) were about the three nationwide credit reporting companies.

Other common complaints are about issues with credit reporting companies’ investigations of information disputed by consumers and difficulties in obtaining a credit report or credit score. Consumers report that credit reporting companies sometimes return findings on their disputes within only a few days, and consumers question the depth and validity of such quick investigations. Additionally, consumers report frustration when they have submitted documentation that they believe proves that the information provided by the data furnisher was inaccurate, but no change is made to their credit report.
Consumers’ bank account and service complaints

Figure 6 and Table 4 show types of bank account and service complaints, such as complaints about checking and savings accounts, reported by consumers for the approximately 20,300 bank account and service complaints received by the CFPB.

FIGURE 6: TYPES OF BANK ACCOUNT AND SERVICE COMPLAINTS REPORTED BY CONSUMERS

- 45% Account management
- 25% Deposits and withdrawals
- 12% Sending or receiving payments
- 10% Problems caused by low funds
- 8% Using a debit or ATM card
<table>
<thead>
<tr>
<th>Types of Bank Account and Service Complaints</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Account opening, closing, or management (Confusing marketing, denial, disclosure, fees, closure, interest, statements, joint accounts)</td>
<td>45%</td>
</tr>
<tr>
<td>Deposits and withdrawals (Availability of deposits, withdrawal problems and penalties, unauthorized transactions, check cashing, payroll deposit problems, lost or missing funds, transaction holds)</td>
<td>25%</td>
</tr>
<tr>
<td>Making or receiving payments, sending money to others (Problems with payments by check, card, phone or online, unauthorized or fraudulent transactions, money/wire transfers)</td>
<td>12%</td>
</tr>
<tr>
<td>Problems caused by my funds being low (Overdraft fees, late fees, bounced checks, credit reporting)</td>
<td>10%</td>
</tr>
<tr>
<td>Using a debit or ATM card (Disputed transaction, unauthorized card use, ATM or debit card fees, ATM problems)</td>
<td>8%</td>
</tr>
<tr>
<td><strong>Total bank account and service complaints</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

As the table illustrates, the most common type of bank account and service complaint relates to opening, closing, or managing the account. These complaints address issues such as account maintenance fees, legal processing fees for judgments and levies, changes in account terms, confusing marketing, early withdrawal penalties for certificates of deposit, and involuntary account closures. Other common complaints relate to deposit and withdrawal issues, such as transaction holds, the company’s right to offset deposit accounts, and unauthorized debit card charges. In this area, many consumers are frustrated by companies’ handling of error disputes and requests to stop payment on preauthorized electronic debits. Another common type of complaint relates to problems caused by a consumer’s funds being low, including overdraft fees, bounced checks, charged-off accounts, and negative reporting to credit reporting agencies. In this area, many consumers are frustrated by the way some companies appear to manipulate the order in which deposits and withdrawals are posted to consumers’ accounts to maximize overdraft fees.
Consumers’ credit card complaints

Table 5 shows the most common types of credit card complaints that the CFPB has received as reported by consumers. About 75% of the approximately 18,900 credit card complaints fell into these 10 categories.

### TABLE 5: MOST COMMON CREDIT CARD COMPLAINTS REPORTED BY CONSUMERS

<table>
<thead>
<tr>
<th>Complaint</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Billing disputes</td>
<td>17%</td>
</tr>
<tr>
<td>Other</td>
<td>13%</td>
</tr>
<tr>
<td>Identity theft/Fraud/Embezzlement</td>
<td>11%</td>
</tr>
<tr>
<td>Closing/Cancelling account</td>
<td>7%</td>
</tr>
<tr>
<td>APR or interest rate</td>
<td>5%</td>
</tr>
<tr>
<td>Advertising and marketing</td>
<td>5%</td>
</tr>
<tr>
<td>Delinquent account</td>
<td>5%</td>
</tr>
<tr>
<td>Customer service/Customer relations</td>
<td>5%</td>
</tr>
<tr>
<td>Late fee</td>
<td>4%</td>
</tr>
<tr>
<td>Transaction issue</td>
<td>4%</td>
</tr>
<tr>
<td><strong>Credit card complaints in top 10 types</strong></td>
<td><strong>75%</strong></td>
</tr>
</tbody>
</table>

As the table illustrates, billing disputes are the most common type of credit card complaint. Consumers continue to be confused and frustrated by the process and by their limited ability to challenge inaccuracies on their monthly credit card billing statements. For example, some consumers realize only after their claim has been denied that they needed to notify their credit card companies within 60 days of any billing errors. In other cases, consumers are not aware that companies typically do not stop a merchant charge once the cardholder has authorized it, or do not override a merchant’s “no-return policy.” Other common types of credit card complaints
relate to identity theft, fraud, or embezzlement; closing or cancelling an account; and annual percentage rates or interest rates.

Consumers’ consumer loan complaints

Figure 7 and Table 6 show the types of consumer loan complaints, such as complaints about installment loans, vehicle loans and leases, personal lines of credit, and pawn and title loans reported by consumers for the approximately 10,800 consumer loan complaints received by the CFPB.22

FIGURE 7: TYPES OF CONSUMER LOAN COMPLAINTS REPORTED BY CONSUMERS

22 The Bureau began handling complaints about pawn and title loans as part of the consumer loan complaint category on July 19, 2014.
<table>
<thead>
<tr>
<th>Types of Consumer Loan Complaints</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Managing the loan, lease, or line of credit (Billing, late fees, damage or loss, insurance (GAP,</td>
<td>41%</td>
</tr>
<tr>
<td>credit, etc.), credit reporting, privacy)</td>
<td></td>
</tr>
<tr>
<td>Problems when you are unable to pay (Debt collection, repossession, set-off from bank account,</td>
<td>24%</td>
</tr>
<tr>
<td>deficiency, bankruptcy, default, fraud)</td>
<td></td>
</tr>
<tr>
<td>Taking out the loan or lease / Account terms and changes (Term changes (mid-deal changes, changes</td>
<td>20%</td>
</tr>
<tr>
<td>after closing, rates, fees, etc.), required add-on products, trade-in payoff, fraud)</td>
<td></td>
</tr>
<tr>
<td>Shopping for a loan, lease, or line of credit (Sales tactics or pressure, credit denial,</td>
<td>11%</td>
</tr>
<tr>
<td>confusing advertising or marketing)</td>
<td></td>
</tr>
<tr>
<td>Other (Charged fees or interest I did not expect, identity theft/fraud/embezzlement, billing</td>
<td>4%</td>
</tr>
<tr>
<td>disputes, credit reporting, other)</td>
<td></td>
</tr>
<tr>
<td><strong>Total consumer loan complaints</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

The table illustrates that the most common type of consumer loan complaint pertains to managing the loan, lease, or line of credit. Other common types of complaints address problems consumers have when they are unable to pay (including issues related to debt collection, bankruptcy, and default) and problems when taking out the loan or lease, such as term changes.
Consumers’ student loan complaints

Figure 8 and Table 7 show the types of student loan complaints reported by consumers for the approximately 7,100 student loan complaints received by the CFPB.

**FIGURE 8: TYPES OF STUDENT LOAN COMPLAINTS REPORTED BY CONSUMERS**

![Pie chart showing the types of student loan complaints reported by consumers. The largest portion is "Can't repay my loan" at 40%, followed by "Dealing with my lender or servicer" at 55%, and "Getting a loan" at 4%.]

**TABLE 7: TYPES OF STUDENT LOAN COMPLAINTS REPORTED BY CONSUMERS**

<table>
<thead>
<tr>
<th>Types of Student Loan Complaints</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dealing with my lender or servicer (Making payments, getting information about my loan, managing my account)</td>
<td>55%</td>
</tr>
<tr>
<td>Can’t repay my loan (Deferment, forbearance, default, bankruptcy, payment plan, refinancing)</td>
<td>40%</td>
</tr>
<tr>
<td>Getting a loan (Confusing terms, rates, denial, confusing advertising or marketing, sales tactics or pressure, financial aid services, recruiting)</td>
<td>4%</td>
</tr>
<tr>
<td><strong>Total student loan complaints</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

The most common type of student loan complaint addresses problems consumers confront when they are dealing with lenders or servicers. Consumers also report problems when they are unable to pay, such as issues related to default, student debt collection, and bankruptcy.
Consumers report that they continue to struggle with the limited affordable payment options permitted in their loan agreements. Specifically, some consumers say they are unable to refinance or restructure the repayment terms of their loan, either to lower monthly payments during periods of financial hardship, or to improve existing terms based upon the consumer’s improved credit profile and credit-worthiness. Some consumers also express confusion about the difference between their private loans and public loans, specifically when it comes to forbearance and deferment options.

Consumers’ payday loan complaints

Figures 9-10 and Table 8 show the types of payday loan complaints reported by consumers for the approximately 5,800 payday loan complaints the CFPB has received.

FIGURE 9: TYPES OF PAYDAY LOAN COMPLAINTS REPORTED BY CONSUMERS
FIGURE 10: TYPES OF PAYDAY LOANS CONSUMERS COMPLAIN ABOUT

TABLE 8: TYPES OF PAYDAY LOAN COMPLAINTS REPORTED BY CONSUMERS, BY TYPE OF LOAN

<table>
<thead>
<tr>
<th>Type of Payday Complaint</th>
<th>In person / at a store</th>
<th>Online</th>
<th>Not Stated</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Charged fees or interest I did not expect</td>
<td>36%</td>
<td>35%</td>
<td>19%</td>
<td>31%</td>
</tr>
<tr>
<td>Cannot contact lender</td>
<td>27%</td>
<td>22%</td>
<td>33%</td>
<td>25%</td>
</tr>
<tr>
<td>Received a loan I did not apply for</td>
<td>6%</td>
<td>10%</td>
<td>26%</td>
<td>14%</td>
</tr>
<tr>
<td>Applied for a loan, but didn't receive money</td>
<td>7%</td>
<td>15%</td>
<td>12%</td>
<td>13%</td>
</tr>
<tr>
<td>Payment to account not credited</td>
<td>10%</td>
<td>8%</td>
<td>6%</td>
<td>8%</td>
</tr>
<tr>
<td>Can’t stop lender from charging my bank account</td>
<td>9%</td>
<td>6%</td>
<td>3%</td>
<td>6%</td>
</tr>
<tr>
<td>Lender charged my bank account on wrong day or for wrong amount</td>
<td>5%</td>
<td>3%</td>
<td>1%</td>
<td>3%</td>
</tr>
<tr>
<td>Total</td>
<td><strong>100%</strong></td>
<td><strong>100%</strong></td>
<td><strong>100%</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>
Of the 5,800 payday loan complaints submitted by consumers, approximately 63% were about problems consumers experienced after obtaining a payday loan online. Approximately 13% reported problems when obtaining a payday loan in person or at a store. For the remaining approximately 24% of complaints, the consumer did not indicate how the loan was obtained.

The most common type of payday loan or deposit advance (i.e., bank payday advance loan) complaint is about being charged unexpected fees or interest. Consumers also complain about problems with contacting the lender. Other common types of consumer complaints involve receiving loans for which they did not apply and issues with applying for the loan, but not receiving the money.
Consumers’ money transfer complaints

Figure 11 and Table 9 show the types of money transfer complaints reported by consumers for the approximately 1,900 money transfer complaints the CFPB has received.23

FIGURE 11: TYPES OF MONEY TRANSFER COMPLAINTS REPORTED BY CONSUMERS

23 The Bureau began handling complaints about virtual currency as part of the money transfer complaint category on August 11, 2014.
### TABLE 9: TYPES OF MONEY TRANSFER COMPLAINTS REPORTED BY CONSUMERS

<table>
<thead>
<tr>
<th>Types of Money Transfer Complaints</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fraud or scam</td>
<td>40%</td>
</tr>
<tr>
<td>Other transaction issues (Unauthorized transaction, cancellation, refund, etc.)</td>
<td>23%</td>
</tr>
<tr>
<td>Money was not available when promised</td>
<td>18%</td>
</tr>
<tr>
<td>Other service issues (Advertising or marketing, pricing, privacy, etc.)</td>
<td>9%</td>
</tr>
<tr>
<td>Wrong amount charged or received (Transfer amounts, fees, exchange rates, taxes, etc.)</td>
<td>6%</td>
</tr>
<tr>
<td>Incorrect/missing disclosures or info</td>
<td>4%</td>
</tr>
<tr>
<td><strong>Total money transfer complaints</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

This table illustrates that the most common type of money transfer complaint was about fraud or scams. In these cases, the consumer is prompted to send funds as a result of a scam, and someone other than the consumer’s intended recipient ultimately receives the funds. For example, consumers often complain that they were prompted to transfer funds in response to a request for help from a family member or friend, for the purchase of goods or services, the rental of an apartment, a loan, a job opportunity, or to pay taxes on lottery earnings. In response to such complaints, companies engaged in money transfers suggest that they have no liability when someone other than the intended recipient receives the funds, as long as the company complied with its policies and procedures and the minimum identification requirements were satisfied by the recipient. Another common type of complaint involves issues with other transactions, such
as the refusal to cancel transactions or honor refunds when the consumer believes the company should provide them.

Consumers’ prepaid card complaints

Figure 12 and Table 10 show the types of prepaid card complaints reported by consumers for the approximately 1,400 prepaid card complaints the CFPB has received.24

FIGURE 12: TYPES OF PREPAID CARD COMPLAINTS REPORTED BY CONSUMERS

24 CFPB began accepting complaints about prepaid cards on July 19, 2014.
TABLE 10: TYPES OF PREPAID CARD COMPLAINTS REPORTED BY CONSUMERS

<table>
<thead>
<tr>
<th>Types of Prepaid Card Complaints</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unauthorized transactions or other transaction issues</td>
<td>29%</td>
</tr>
<tr>
<td>Managing, opening, or closing your account</td>
<td>29%</td>
</tr>
<tr>
<td>Fraud or scam</td>
<td>27%</td>
</tr>
<tr>
<td>Fees</td>
<td>7%</td>
</tr>
<tr>
<td>Adding money</td>
<td>4%</td>
</tr>
<tr>
<td>Advertising, marketing, or disclosures</td>
<td>3%</td>
</tr>
<tr>
<td>Overdraft, savings or rewards features</td>
<td>1%</td>
</tr>
<tr>
<td><strong>Total prepaid card complaints</strong></td>
<td>100%</td>
</tr>
</tbody>
</table>

The most common types of prepaid card complaints involved unauthorized transactions or other transaction issues and managing, opening, or closing a prepaid card account. Consumers also commonly complain about frauds and scams in relation to prepaid cards. Some consumers are frustrated that they are charged an inquiry fee when they call to obtain the balance on the card. Many consumers appear to be confused about the application of various fees related to the maintenance of the account, including fees that are assessed when funds are deposited on the card or withdrawn from the card. Consumers also complained that they did not know that prepaid cards expire and that they have experienced differences in error resolution procedures among issuers. The remaining complaints involved issues with adding money to a reloadable prepaid card, dealing with misleading advertising or marketing, or not being properly compensated on rewards.
Other financial services complaints

Figure 13 and Table 11 show the types of other financial services complaints reported by consumers for the approximately 1,000 other financial services complaints the CFPB has received.25

FIGURE 13: TYPES OF OTHER FINANCIAL SERVICES COMPLAINTS REPORTED BY CONSUMERS

<table>
<thead>
<tr>
<th>Complaint Type</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fraud or scam</td>
<td>47%</td>
</tr>
<tr>
<td>Customer service or customer relations</td>
<td>22%</td>
</tr>
<tr>
<td>Advertising and marketing</td>
<td>7%</td>
</tr>
<tr>
<td>Excessive fees</td>
<td>7%</td>
</tr>
<tr>
<td>Unexpected or other fees</td>
<td>7%</td>
</tr>
<tr>
<td>Disclosures</td>
<td>5%</td>
</tr>
<tr>
<td>Lost or stolen check</td>
<td>2%</td>
</tr>
<tr>
<td>Lost or stolen money order</td>
<td>2%</td>
</tr>
<tr>
<td>Incorrect exchange rate</td>
<td>1%</td>
</tr>
<tr>
<td>Other</td>
<td>0.8%</td>
</tr>
</tbody>
</table>

25 CFPB began accepting complaints about check cashing, credit repair, debt settlement, foreign currency exchange, money orders, refund anticipation checks, and travelers’ and cashiers’ checks on July 19, 2014.
Of the 1,000 other financial services complaints submitted by consumers, approximately 47% dealt with fraud or scams. Approximately 22% of complaints were about customer service issues, while approximately 7% of complaints dealt with excessive fees or unexpected fees and advertising and marketing. The remaining complaints for other financial services involved issues with disclosures and lost or stolen checks or money orders, and incorrect exchange rates.
How companies respond to consumer complaints

Approximately 157,400 (or 63%) of all complaints received between April 1, 2014 and March 31, 2015 were sent by Consumer Response to companies for review and response.26 Table 12 shows how companies responded to these complaints during this time period.

Company responses include descriptions of steps taken or that will be taken, communications received from the consumer, any follow-up actions or planned follow-up actions, and a categorization of the response. Response category options include “Closed with monetary relief,” “Closed with non-monetary relief,” “Closed with explanation,” “Closed,” “In progress,” and other administrative options. “Monetary relief” is defined as objective, measurable, and verifiable monetary relief to the consumer as a direct result of the steps taken or that will be taken in response to the complaint. “Closed with non-monetary relief” indicates that the steps taken by the company in response to the complaint did not result in monetary relief to the consumer that is objective, measurable, and verifiable, but may have addressed some or all of the consumer’s complaint involving non-monetary requests. “Non-monetary relief” is defined as other objective and verifiable relief to the consumer as a direct result of the steps taken or that will be taken in response to the complaint. “Closed with explanation” indicates that the steps taken by the company in response to the complaint included an explanation that was tailored to the individual consumer’s complaint. For example, this category would be used if the explanation substantively meets the consumer’s desired resolution or explains why no further action will be taken. “Closed” indicates that the company closed the complaint without relief – monetary or non-monetary – or explanation. Consumers are given the option to review and dispute all company closure responses.

Companies have responded to approximately 95% of complaints27 sent to them and report having closed 92% of the complaints sent to them. Table 12 shows how companies have responded to consumer complaints, and Table 13 shows untimely company responses as a percentage of complaints sent to companies for response.

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26 The remaining complaints have been referred to other regulatory agencies (25%), found to be incomplete (10%), or are pending with the consumer or the CFPB (1% and 1%, respectively).

27 Companies have responded to approximately 150,000 of the 157,400 sent to them for response.
TABLE 12: HOW COMPANIES HAVE RESPONDED TO CONSUMER COMPLAINTS

<table>
<thead>
<tr>
<th>Category</th>
<th>Closed with monetary relief</th>
<th>Closed with non-monetary relief</th>
<th>Closed with explanation</th>
<th>Closed (without relief or explanation)</th>
<th>Administrative response</th>
<th>Company reviewing</th>
<th>Company did not provide a timely response</th>
</tr>
</thead>
<tbody>
<tr>
<td>Debt collection</td>
<td>1%</td>
<td>16%</td>
<td>66%</td>
<td>4%</td>
<td>1%</td>
<td>2%</td>
<td>9%</td>
</tr>
<tr>
<td>Mortgage</td>
<td>2%</td>
<td>4%</td>
<td>82%</td>
<td>2%</td>
<td>4%</td>
<td>3%</td>
<td>3%</td>
</tr>
<tr>
<td>Credit reporting</td>
<td>1%</td>
<td>29%</td>
<td>65%</td>
<td>&lt;1%</td>
<td>1%</td>
<td>3%</td>
<td>&lt;1%</td>
</tr>
<tr>
<td>Bank account or service</td>
<td>20%</td>
<td>5%</td>
<td>68%</td>
<td>2%</td>
<td>1%</td>
<td>2%</td>
<td>1%</td>
</tr>
<tr>
<td>Credit card</td>
<td>21%</td>
<td>10%</td>
<td>62%</td>
<td>&lt;1%</td>
<td>2%</td>
<td>1%</td>
<td>3%</td>
</tr>
<tr>
<td>Consumer loan</td>
<td>7%</td>
<td>7%</td>
<td>77%</td>
<td>1%</td>
<td>1%</td>
<td>2%</td>
<td>4%</td>
</tr>
<tr>
<td>Student loans</td>
<td>5%</td>
<td>7%</td>
<td>80%</td>
<td>&lt;1%</td>
<td>1%</td>
<td>2%</td>
<td>4%</td>
</tr>
<tr>
<td>Money transfers</td>
<td>12%</td>
<td>3%</td>
<td>78%</td>
<td>1%</td>
<td>2%</td>
<td>3%</td>
<td>2%</td>
</tr>
<tr>
<td>Payday loan</td>
<td>4%</td>
<td>4%</td>
<td>68%</td>
<td>3%</td>
<td>7%</td>
<td>2%</td>
<td>12%</td>
</tr>
<tr>
<td>Other financial services</td>
<td>9%</td>
<td>4%</td>
<td>73%</td>
<td>1%</td>
<td>3%</td>
<td>4%</td>
<td>7%</td>
</tr>
<tr>
<td>Prepaid</td>
<td>27%</td>
<td>6%</td>
<td>59%</td>
<td>1%</td>
<td>1%</td>
<td>3%</td>
<td>4%</td>
</tr>
<tr>
<td>All</td>
<td>6%</td>
<td>13%</td>
<td>71%</td>
<td>2%</td>
<td>2%</td>
<td>2%</td>
<td>4%</td>
</tr>
</tbody>
</table>

28 While companies’ responses under previous categorizations were maintained, for operational and reporting purposes, responses categorized as “full resolution provided,” “partial resolution provided,” and “closed with relief” are considered a subset of “closed with monetary relief,” and responses categorized as “no resolution provided” and “closed without relief” are categorized as “closed with explanation.”
After Consumer Response forwards complaints to companies, the company has 15 days to respond and 60 days to provide a final response, where applicable. Company responses provided outside of these windows are deemed untimely. As shown in Table 12, consumers did not receive a timely response in 4% of cases. Where companies eventually responded to the
consumer, most often they provided a response of Closed with explanation. However, Table 13 shows that 16% of complaints with untimely company responses never received a response. Payday loan complaints were the most likely to receive no response, with 33% of complaints with an untimely company response never receiving a response.

Companies sometimes report an amount of monetary relief, where applicable. Through March 31, 2015, companies provided relief amounts in response to more than 8,800 complaints. For companies which have reported monetary relief, the median amount of relief reported was $144; however, the amount varies by product.

TABLE 14: MONETARY RELIEF REPORTED BY COMPANIES

<table>
<thead>
<tr>
<th>Product</th>
<th>Number of complaints</th>
<th>Median amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Debt collection</td>
<td>540</td>
<td>$357</td>
</tr>
<tr>
<td>Mortgage</td>
<td>960</td>
<td>$500</td>
</tr>
<tr>
<td>Credit reporting</td>
<td>200</td>
<td>$23</td>
</tr>
<tr>
<td>Bank account or service</td>
<td>2,970</td>
<td>$105</td>
</tr>
<tr>
<td>Credit card</td>
<td>3,040</td>
<td>$118</td>
</tr>
<tr>
<td>Consumer loan</td>
<td>420</td>
<td>$279</td>
</tr>
<tr>
<td>Student loans</td>
<td>250</td>
<td>$200</td>
</tr>
<tr>
<td>Payday loan</td>
<td>70</td>
<td>$315</td>
</tr>
<tr>
<td>Money transfers</td>
<td>150</td>
<td>$94</td>
</tr>
<tr>
<td>Prepaid</td>
<td>160</td>
<td>$200</td>
</tr>
<tr>
<td>Other financial services</td>
<td>20</td>
<td>$699</td>
</tr>
<tr>
<td>Overall</td>
<td>8,800</td>
<td>$144</td>
</tr>
</tbody>
</table>
Companies also have the option to provide non-monetary relief in response to complaints. Consumers have received a range of non-monetary relief in response to their complaints, such as:

- providing mortgage foreclosure alternatives that did not include direct monetary payments to the consumer, but that help them to keep their home;
- stopping harassment from debt collectors;
- cleaning up consumers’ credit reports by correcting submissions to credit bureaus; restoring or removing a credit line;
- correcting account information, including in credit reports; and
- addressing formerly unmet customer service issues.

Consumers’ feedback about companies’ responses

Once the company responds, the CFPB provides the company’s response to the consumer for review. Where the company responds “Closed with monetary relief,” “Closed with non-monetary relief,” “Closed with explanation,” or “Closed,” consumers are given the option to provide feedback on the company’s response. Figure 14 shows how consumers responded to the approximately 143,900 complaints where they were given the option to provide feedback.

Approximately 65% of such consumers did not dispute the responses provided, while approximately 20% of consumers did dispute the response provided. The rest were pending with consumers at the end of this period.
Consumer response investigation and analysis

After requesting that companies respond to complaints sent to them for response and giving consumers the opportunity to review and provide feedback on company responses, Consumer Response prioritizes complaints for investigation based on a review of the complaint, the company’s response, and the consumer’s feedback. Consumer Response seeks to determine why a company failed to provide a timely response (if applicable) and whether the consumer’s feedback about the company’s response (if applicable) justifies additional review of the company’s minimum required actions under the consumer financial protection laws within the CFPB’s authority. In the course of an investigation, Consumer Response may ask companies and consumers for additional information. In some cases, Consumer Response has referred complaints to colleagues in the CFPB’s Division of Supervision, Enforcement, and Fair Lending for further consideration.

Listening to consumers and reviewing and analyzing their complaints is an integral part of the CFPB’s work in understanding issues in the consumer financial marketplace, and in helping the
market work better for consumers. The information shared by consumers and companies throughout the complaint process informs the Bureau about business practices that may pose risks to consumers and helps the Bureau supervise companies, enforce federal consumer financial laws, and write better rules and regulations.

### 2.3 Shopping challenges

The challenges that consumers face in the marketplace highlight the importance of a tenet that is central to the CFPB’s mission – promoting markets in which consumers can understand and anticipate the risks, costs, and other terms of consumer financial products and services. When the costs, risks, and other key features of financial products are transparent and understandable, consumers are better able to compare products and choose the best one for them.

Over the past six months, the Bureau has analyzed different areas that may pose challenges to consumers when shopping for or obtaining consumer financial products or services. The following describes our findings from a Bureau white paper focusing on consumers’ mortgage shopping experience.

#### 2.3.1 Mortgage shopping

The CFPB studied the stages of getting a mortgage, particularly the extent to which consumers shopped for mortgages, their knowledge of the mortgage process when they began, and the sources of information they relied on.

In that study, we restricted our analysis to respondents who took out mortgages to purchase a home, as opposed to those who were refinancing an existing mortgage who are likely to have different shopping goals and challenges. We paid particular attention to first-time homebuyers and other mortgage borrowers who may have been less knowledgeable about the mortgage process before taking out their mortgage.

**Key Findings**

- Almost half of consumers who take out a mortgage for home purchase fail to shop prior to application; that is, they seriously consider only a single lender or mortgage broker before choosing where to apply. The tendency to shop is somewhat higher among first-time homebuyers.
• The primary source of information relied on by mortgage borrowers is their lender or broker, followed by a real estate agent. Fewer consumers obtain information from outside sources, such as websites, financial and housing counselors, or personal acquaintances (such as friends, relatives, or coworkers).

• Most consumers report being “very familiar” with the types of mortgages, available interest rates, and the process of taking out a mortgage. Those who are unfamiliar with the mortgage process are less likely to shop and more likely to rely on real estate agents or personal acquaintances.

• A sizeable share of borrowers report that factors not directly related to mortgage cost, including the lender or broker’s reputation and geographic proximity, are very important in their decision making. Borrowers who express such preferences are much less likely to shop.

How much do consumers shop?

The interest rates available for mortgages often vary across lenders, even for the same consumer and for loans with otherwise identical product features. As a result, consumers may save substantial sums if they consider the product offerings of multiple lenders or brokers.

In considering the available options, consumers can shop for a mortgage either before applying for a loan or afterwards (or both). We discuss what the responses indicate about the amount of comparison shopping consumers engaged in before and after their first application.

For pre-application mortgage shopping, almost half of consumers who took out a home purchase mortgage reported that they seriously considered only a single lender or mortgage broker before applying for a loan. First-time homeowners were only slightly more likely to shop, despite their relative inexperience.

For most borrowers, the mortgage shopping process stops after their first application. About 77% of borrowers applied to only one lender. Almost one in five of the borrowers who applied to multiple lenders (comprising about five percent of all home purchase borrowers) reported doing so because they had been turned down on an earlier application. Additionally, about 35% of borrowers who applied to multiple lenders report being motivated by concerns over whether they would qualify for the loan, suggesting that they may have applied to multiple lenders
simultaneously. Most borrowers, however, (about 80%) applied to multiple lenders out of a desire to find better loan terms. To some extent, the responses to these questions may understate the amount of shopping activity mortgage borrowers engage in. For example, borrowers may have been able to compare the terms of multiple lenders or brokers without “seriously considering” them as options. Nevertheless, we believe that these results indicate that a significant minority of consumers may not be shopping enough to ensure they are receiving the mortgage that best fits their circumstances.

How familiar are consumers with the mortgage process?

One factor that may affect whether consumers shop for loans is the amount of knowledge they have or believe they have about mortgage loan features and about the process of taking out a mortgage. The relationship between knowledge and shopping behavior is not necessarily clear.

On the one hand, less knowledgeable consumers may shop more in an effort to better educate themselves about the range of options available and to ensure that the offers they receive are competitive. On the other hand, less knowledgeable consumers may have more difficulty acquiring or understanding the information available (for example, they may not know the right questions to ask or may find it difficult to evaluate tradeoffs between a lower interest rate for higher upfront fees or costs) and therefore engage in less effort to collect it.

The National Survey of Mortgage Borrowers (NSMB) asked recent mortgage borrowers to recall the beginning of their mortgage experience and evaluate how familiar they were at the time with various aspects of the mortgage process, including the types of mortgages available, the prevailing interest rates, their own credit history, the money needed at closing, and the income and down payment requirements. In each case, consumers were asked to report whether they had been very, somewhat, or not at all familiar with that aspect of the process.

Most consumers (51%) said they were “very familiar” with the mortgage process from the beginning, while only 14% reported being “not at all familiar” with the process. While the level of familiarity differed somewhat across the parts of the process that borrowers were asked about, similar patterns were observed with about half of consumers or more being very familiar with that part of the mortgage process and 10% or fewer being completely unfamiliar.

Consumers reported being most familiar with their own credit score and credit history, which may not be surprising given that this is information about themselves and not market offerings. They were least familiar with the money needed for closing, with only 49% reporting being very familiar and 14% reporting being completely unfamiliar.
As expected, first-time homebuyers report being less familiar with the mortgage process. One in four first-time homebuyers report being completely unfamiliar with the mortgage process from the start and only about a third of these consumers say they were very familiar with the process. The lack of familiarity of first-time homebuyers (relative to experienced homebuyers) was observed across the different parts of the mortgage process. These are all very important aspects of the mortgage process, and a lack of familiarity could hinder a first-time homeowner’s ability to make optimal choices.

What information sources do consumers use?
Responses were asked to report whether they used each source “a lot,” “a little,” or “not at all.”

The source of information that was most commonly used by mortgage borrowers is the borrower’s lender or mortgage broker: 70% of borrowers for home purchase report using that source “a lot.” Real estate agents, who help consumers find a house, are also frequently relied upon for information about mortgages, though only 33% of consumers say they used this source a lot.

Less frequently used were personal acquaintances (i.e., friends, relatives, or coworkers), bankers, or financial planners. First-time homebuyers are more likely to rely on personal acquaintances and slightly more likely to rely on websites. In other respects, the use of information sources by first-time homebuyers was similar to that of all mortgage borrowers.

Our earlier results suggest that consumers who are less familiar with the mortgage process are less likely to shop. For these consumers, gathering information about the mortgage process is likely to be particularly important and understanding the sources of information they use may be useful in helping these consumers become more knowledgeable shoppers.

The results suggest that borrowers used the different sources of information with similar intensities regardless of whether they were informed about the mortgage process, with two notable exceptions. Uninformed consumers tended to rely on personal acquaintances and real estate agents much more than consumers who were very familiar with the process. For instance, while only 11% of informed consumers relied on personal acquaintances, this share rises to 36% among uninformed ones. A potential explanation is that friends and real estate agents may be better able to convey information in a way that is more accessible to these borrowers.
What do consumers look for in a lender or broker?

For some mortgage borrowers, characteristics besides interest rates or other mortgage terms may play an important role in their choice of lender or broker. Three characteristics were very important for a sizeable minority of consumers. Among these is having an established banking relationship with the lender, which was considered to be very important by 42% of mortgage borrowers. Since most potential borrowers likely maintain few banking relationships, such a preference could inhibit the number of potential alternative lenders that a borrower considers. A local office nearby is very important for 40% of borrowers. Reputation of the lender is very important for 41% of borrowers.

To better understand how such preferences may affect the extent of shopping, we calculate shopping intensity (again measured as the percentage of consumers who seriously considered multiple lenders before applying and whom we refer to as “shoppers”) among consumers who indicated that each characteristic was “very important.”

The results suggest that having a preference for one or more of these characteristics reduces the willingness to shop. Those consumers who indicated that none of the characteristics was very important to them were the most likely to shop (70%). In contrast, consumers were the least likely to shop if they considered it very important for the lender or broker to be a personal friend or relative. Consumers were also relatively less likely to shop if they felt it was very important that the lender be a community bank or credit union, a lender or broker used previously to get a mortgage, or someone with whom they have an established banking relationship. There are several potential explanations for why such preferences may inhibit shopping. Consumers may believe that such lenders provide the best deal for the consumers, feel loyalty to a bank or lender they have used in the past, or value the convenience of a local institution. Regardless of the reason, the effect of such non-monetary preferences is significant: Consumers who did not have a strong attachment to any of the listed characteristics were 40% more likely to shop than those who did.

Conclusion

Buying a home is one of the most important financial decisions a consumer can make and selecting the mortgage that best meets the consumer’s needs is an important part of that decision. As the recent crisis illustrated, mortgage features and pricing can have enormous impact on consumers’ homeownership experiences. While many risky features are no longer permitted or available in the marketplace, mortgages still have different terms and features and
consumers must be careful to select one that fits their needs and budget. For borrowers who know exactly what features of a mortgage they need, it may be possible to achieve substantial savings by shopping for a lower interest rate.

Our preliminary analysis of responses to the NSMB reveals that consumers do not shop extensively for mortgages when purchasing a home. Instead, almost half of consumers who borrow to finance a home purchase only seriously consider a single lender or broker before choosing where to apply. While few consumers apply to more than one lender or broker, those who do are primarily motivated by a desire to get better loan terms suggesting that, at least for these consumers, shopping occurs throughout the mortgage process. The primary source of information used by mortgage borrowers is their lender or broker, followed by their real estate agent. A smaller fraction of consumers obtains information from other sources that do not have a direct financial stake in the home purchase transaction and that may provide more unbiased information, such as websites, financial or housing counselors, or friends and relatives. While most mortgage borrowers report that they were very familiar with the mortgage process from the start, consumers with less familiarity appear to rely more heavily on real estate agents and personal acquaintances.

While these results provide interesting information about the shopping behavior of mortgage borrowers, they are preliminary and more work remains to be done. In particular, the current analysis has not attempted to evaluate the extent to which more shopping improves mortgage outcomes, such as better loan terms (e.g., lower interest rates, fewer points and fees) and fewer delinquencies and foreclosures.
3. Delivering for American consumers and leveling the playing field

The CFPB exercises its authorities under Federal consumer financial protection laws to administer, implement, and promote compliance with those laws. To this end, the Bureau has worked to expand the resources it makes available to consumers to build the foundation necessary for making consumer financial markets work better.

3.1 Resources for consumers

The CFPB has launched a variety of offices, detailed in each subsection below, to provide assistance and information to consumers. The Bureau strives to provide individualized help to consumers based on their specific issues with financial products and services, and it works to improve financial literacy and capability – among the public as a whole, and among consumers who have experienced particular challenges in the financial markets.

3.1.1 Consumer response

As detailed in the previous section, Consumer Response receives complaints and inquiries directly from consumers. The CFPB accepts complaints through its website and by telephone, mail, email, fax, and referral.
Consumers submit complaints on the CFPB website using complaint forms tailored to specific products, and can also log on to the secure consumer portal to check the status of a complaint and review a company’s response. While on the website, consumers can chat with a live agent to receive help completing a complaint form. Consumers can also call the Bureau’s toll-free number to ask questions, submit a complaint, check the status of a complaint, and more. The CFPB’s U.S.-based contact centers handle calls with little-to-no wait times, can provide services to consumers in more than 180 languages, and serve hearing- and speech-impaired consumers via a toll-free telephone number. Cutting-edge technology, including the secure company and consumer portals, makes the process efficient and user-friendly for consumers and companies. The CFPB also provides secure channels for companies to communicate directly with dedicated staff about technical issues.

As Consumer Response processes complaints and responds to inquiries, it continues to seek new ways to improve existing processes to make them as efficient, effective, and easy-to-use as possible. Based on feedback from consumers and companies, as well as from its own observations, Consumer Response identifies new opportunities to improve its processes and implement changes with each product launch. By applying the lessons learned through previous complaint function rollouts, it has continued to improve its intake process, enhanced its communication with companies, and ensured the system’s ease-of-use and effectiveness for consumers. The CFPB has also invested significant effort into researching and understanding how to make the complaint form more intuitive to more accurately capture consumers’ issues.

### 3.1.2 Consumer education and engagement

The CFPB’s Consumer Education and Engagement Division (CEE) develops and implements initiatives to educate and empower consumers to make better-informed financial decisions. Improving financial literacy and capability encompasses many short and longer-term efforts, and CEE seeks to engage consumers by providing information and educational tools designed to provide clear and meaningful assistance to consumers when they need it.

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29 To find more information about submitting a complaint, please see Appendix A.
### 3.1.3 Financial education

The Bureau’s Office of Financial Education (OFE) focuses its efforts on: (1) developing and implementing initiatives to improve consumers’ financial literacy and capability, (2) engaging in ongoing outreach efforts to understand the financial education needs of various communities and share our tools and resources, and (3) managing a research and effective practices portfolio to enhance existing approaches to financial education.

OFE has also continued its work on tax-time savings. For the fourth year, OFE, in consultation with the Internal Revenue Service, is working to encourage Earned Income Tax Credit (EITC) eligible recipients to save some portion of their EITC refunds as a seed to grow savings. The initiative uses the free tax preparation services offered to low- and moderate-income taxpayers through Volunteer Income Tax Assistance (VITA) sites to reach EITC-eligible individuals and families. In 2013, OFE and the Office of Financial Empowerment partnered with three VITA sites to pilot the CFPB’s Ready? Set, Save! initiative. This initiative was aimed at encouraging EITC-eligible taxpayers to pre-commit to saving a portion of their refund at the time their taxes are being prepared and they first learn the amount of their EITC credit and expected tax refund. Listening sessions with VITA site coordinators and tax preparers from the 2013 pilot revealed common barriers they encountered to discussing savings with clients, which informed the development of 2014 program materials. In 2014 the Offices piloted an expanded Ready? Set, Save! campaign in 13 communities around the country, which included approximately 100 VITA sites. The Bureau provided training and materials to approximately 2,000 volunteer tax return preparers who served approximately 75,000 low- and moderate-income taxpayers. Each VITA site received worksheets, checklists, and posters to encourage taxpayers to consider savings. The training was designed to better equip volunteers to have a conversation about saving with taxpayers at the time they learn the amount of their refund and to inform them about various savings options available, including direct deposit into an account and/or purchasing a Series I savings bond. The Offices have continued their efforts in the 2015 tax season.

In July 2013, OFE initiated a community financial education project to promote access to reliable, unbiased financial education and resources through public libraries across the country. Research indicates that libraries are highly trusted as a source of information, and serve consumers effectively in times of economic stress. These factors, along with library presence in local communities across the country, make them natural partners for financial education.

The project was publicly announced in April 2014, launched in July 2014, and continues to the present. In order to develop the project, the Bureau identified a diverse group of nine partner
libraries that could help us learn about library capabilities and constraints, as well as the types of programs that would be attractive and realistic for libraries to implement. With input from government agencies, foundations, and trade associations that work with libraries, we identified initial partner libraries based on a combination of factors. These factors included the diversity of the areas and patrons they serve, the library’s experience in working with others in their communities, and a consideration of the interest expressed in participating. We selected some libraries that have been innovative in providing financial education programs and some that had not yet offered financial education programs. We also chose libraries that would represent a range of geographic locations and types of communities. The initial partner libraries were the Brooklyn Public Library, New York; Columbus Metropolitan Library, Ohio; Florence County Library System, South Carolina; Fresno County Public Library, California; Georgetown County Library, South Carolina; Menominee Tribal College, Wisconsin; Orange County Library System, Florida; Pelham Public Library, Alabama; and San Francisco Public Library, California.

The Bureau is also partnering with federal agencies and national organizations that have relationships with libraries and local communities, such as the American Library Association, the FINRA Investor Education Foundation, the U.S. Department of Agriculture National Institute of Food and Agriculture, the Institute of Museum and Library Services, the Federal Reserve Bank of Chicago, and the FDIC. We continue to work with libraries individually and on a state-by-state basis to help them develop local partnerships and build on existing programs, resources, and infrastructure to reach consumers in their neighborhoods. Resources for libraries are available at consumerfinance.gov/library-resources/.

Since commencement of the project in July, libraries in more than 400 communities have asked to participate in the project in various ways, such as by receiving free financial education and program materials (we have distributed more than 400,000 publications to libraries across the country). Libraries participate in training opportunities, share best practices, work with financial education partners, and learn how they can enhance financial education in their communities. Participating libraries include public, college and university, law, and K-12 school libraries, as well as libraries on military bases and Native American tribal lands. These libraries have an overall network of 1,912 branches.

Beyond these specific initiatives, OFE has continued to produce and develop a range of educational materials for consumer reference.

OFE has engaged a variety of communities and stakeholders, and continues to reach out to key financial educators and community leaders. OFE communicates directly with consumers.
through webinars, listening sessions, and larger events. OFE’s outreach this year has focused on workplace financial education, youth financial education and policies, and identifying approaches to resolve common financial challenges for consumers. OFE held a number of events around the country to assess needs and establish its priorities in these areas. Engaging consumers directly on consumer financial education topics always has been, and remains, a priority for OFE, and it continues to manage a LinkedIn online discussion group for financial education practitioners, which shares information on trends, news, and practices in financial education.

The Bureau is an active member of the Financial Literacy and Education Commission (Commission). The Director of the CFPB serves as the Vice-Chair of the Commission, which was created with the broad purpose of improving Americans’ financial literacy. In recent years it has focused its efforts on improving the financial capability of young people. This focus and the programs of the Commission are intended to help young people start early in learning about money and building sound habits in order to enable them to be successful throughout their lives. This effort is intended to ensure that parents, teachers, community leaders, and others have the knowledge, resources, and tools available to guide young people to start thinking about financial success as early as possible.

In addition, the Director serves as a member of the President’s Advisory Council on Financial Capability for Young Americans. The Council’s role is to advise the President and the Secretary of the Treasury on how to promote financial capability among young Americans and encourage building the financial capability of young Americans at an early stage in schools, families, communities and at the workplace. In addition, the Council works to build public-private partnerships between the Commission; other agencies; state, tribal, and local governments; and private entities.

Employers, including the federal government, can play an important role in helping people avoid financial distress and in promoting long-term financial well-being. Employers can do this by implementing practices in the workplace that strengthen financial capability, including making it easier for employees to adopt positive saving and investing habits. The Bureau is developing information for employers about workplace financial education, which we will share with other federal agencies, as well as with state and local governments and private sector employers. This information includes a report on Financial Wellness at Work. The Bureau also launched a targeted workplace initiative focused on empowering public service organizations to help their employees tackle their student debt. As part of this initiative, the Bureau developed a toolkit, Employer’s Guide to Assisting Employees with Student Loan Repayment. Public service
organizations can use the toolkit to help employees learn about their options and work toward qualifying for federal loan repayment benefits available for student debt, including Public Service Loan Forgiveness. The Bureau is asking public service employers to take a pledge to help their employees in this effort. You can find the pledge at consumerfinance.gov/pledge/.

OFE also continues to advance its research and effective practices portfolios by working to develop metrics for success in financial education and to test solutions for consumers as they make regular, everyday financial decisions.

In particular, a project to develop metrics for success in financial education for working age and older American consumers was launched in FY 2013. In the past year, the Bureau completed the first phase by developing a consumer-driven definition of financial well-being for working-age and older Americans and developing hypotheses regarding the drivers of financial well-being. A report detailing these findings was published in January 2015. This work included:

- Background research on how financial well-being is defined and measured in the literature to date, and what is already known about the relationship between financial knowledge, behavior, and well-being;
- In-depth qualitative interviews with consumers, as well as various types of financial professionals, such as financial educators, advisers, planners, coaches, tax preparers, and credit counselors; and
- Consultation with academic and practitioner experts.

This project should allow the CFPB, other government agencies, and those involved in financial education to further identify approaches to improving consumer financial well-being. In addition, by creating and vetting measures for consumer financial knowledge, behavior, and well-being, the project will create a stronger quantitative basis for evaluating financial education policies and programs. More specifically, these metrics should significantly increase the ability of the CFPB, other government agencies, and other financial education providers to select approaches and criteria that make the biggest contributions to improving consumer outcomes.

### 3.1.4 Consumer engagement

The Consumer Engagement Office (CE) develops digital resources, information, and tools to help consumers make better-informed financial decisions. CE works to create an interactive, informative relationship between the CFPB and consumers, and collaborates with offices and
divisions across the Bureau on ways to effectively engage the public. CE approaches this mission with user-centered and data-driven approaches to public engagement.

CE continues to improve and build out the Bureau’s online presence with innovative, user-focused, approaches to social media and web development. Through research and user testing, CE has been able to tap into the needs and interests of consumers, thus creating opportunities to engage the public in the moments when the Bureau’s tools and resources can be most useful to them.

CE also creates scalable platforms that empower American consumers to navigate financial markets. In particular, Ask CFPB is an interactive online tool that gives consumers answers to over 1,000 questions about financial products and services, including credit cards, mortgages, student loans, bank accounts, credit reports, payday loans, and debt collection. Since launching in March 2012, Ask CFPB has provided clear, authoritative financial information to more than 6.5 million unique visitors, and currently receives about 400,000 visits per month.

CE has also prioritized making the Bureau’s information more accessible in non-English languages, especially Spanish. According to Census data, 37 million people in the U.S. primarily speak Spanish at home. Recognizing that at least some portion of this population could be well served by Spanish language resources, the Bureau launched consumerfinance.gov/es, a website that provides Spanish-speaking consumers a central point of access to the Bureau’s resources, in Spanish. The website has four major components: a homepage that highlights CFPB services, Ask CFPB content in Spanish, a complaints page that highlights the phone number consumers can call to submit a complaint in Spanish, and an “About Us” page that features a Spanish-language video and introductory content about how the CFPB works to protect consumers. The website was created using responsive design, meaning it is optimized for use on both mobile devices and computers in order to better serve all consumers.

The Bureau amended Regulation E in October 2013, providing new protections to consumers who collectively send billions of dollars in remittance transfers every year. The new rule included disclosure requirements, error resolution, and cancellation rights. In particular, the

rule specified that the Bureau’s phone number and website be listed on the remittance receipts given to consumers. In the summer of 2014, using this receipt requirement as a starting point, CE partnered with teams from Regulations, Consumer Response, Technology & Innovation, and others to provide non-English speakers with a more seamless path to accessing the Bureau’s complaint services from multiple channels. In July 2014, Consumer Response added seven language options to the call center’s Interactive Voice Response (IVR) system, allowing callers to immediately hear options for and select English, Spanish, Chinese, Vietnamese, Korean, Tagalog, Russian, Arabic, and Haitian Creole. At the same time, T&I and CE launched an updated consumerfinance.gov homepage with language options on the top header, with each option corresponding to a language offered by the improved IVR system. This header gives consumers a pathway from the homepage of our website to detailed information about the Bureau in a preferred language, and an explanation of their rights when sending money abroad.

In coordination with this effort, the Office of Regulations will adopt changes to the remittance rule that will allow providers to include links to these new sections of the website on the receipts they provide in accordance with the rule. Written into the rule will be the list of specific language website addresses, each of which will directly lead consumers to the explanation of their rights when sending money abroad in the aforementioned languages.

Now, when consumers receive their disclosure, call our number, or visit us online, they know from the start that the Bureau’s tools and services are available to them, regardless of their English language ability.

3.1.5 Servicemember affairs

The Dodd-Frank Act included the establishment of an Office of Servicemember Affairs (OSA) to “be responsible for developing and implementing initiatives for service members and their families,” including initiatives intended to “educate and empower service members and their families to make better informed decisions regarding consumer financial products and services.” OSA works to improve consumer financial protection for servicemembers, veterans, and their families in a number of ways. OSA partners with the Department of Defense and the Department of Veterans Affairs to provide opportunities for servicemembers, veterans, and their families to receive financial education relevant to their needs. OSA monitors complaints submitted by servicemembers, veterans, and their families. OSA coordinates consumer protection efforts among federal and state agencies related to consumer financial products and services offered to, or used by, military families.
Listening to Servicemembers

OSA conducted 32 outreach events during this reporting period, delivering consumer financial information to more than 2,300 military and veteran consumers to help them make better-informed financial decisions. OSA also delivered consumer financial education information to more than 205,000 consumers using digital and social media channels.

More specifically, these figures include reaching out to servicemembers where they live and work. OSA visited 14 military installations/National Guard units and participated in 10 town halls and nine roundtable discussions with senior military leaders during this reporting period. At these outreach events, the OSA team listened to military personnel and their families discuss the financial challenges they face, observed financial education training, and provided educational materials. In addition to visiting military units at their bases, OSA provided information at eight Military Saves events around the country during the last week of February 2015.

Training for service providers

The Office of Servicemember Affairs’ education efforts have included providing subject-matter expertise to the military legal community. For example, in October 2014, OSA provided instruction at The U.S. Air Force Judge Advocate General’s School located in Montgomery, Alabama. OSA also coordinates with the Senior Military Liaison in CFPB’s Office of Enforcement, who provides training to legal assistance attorneys on various military installations. Our combined efforts help advance OSA’s educational reach by leveraging the extensive consumer law mission of the Judge Advocate General’s Corps (JAG), and ensuring that JAG legal assistance attorneys have up-to-date information on federal laws and policies affecting servicemembers in the consumer financial marketplace.

OSA also hosts an ongoing series of virtual Military Financial Educator Forums on consumer financial topics for service providers who deliver financial, educational, or legal counseling to servicemembers and their families worldwide. The goal of these forums is to supply incremental and easily digestible information to those who provide advice on current consumer financial topics to servicemembers and their families.

Content highlights from the video forums are relayed through social media channels to reach those serving the U.S. military across the globe. External social media partnerships with the
Department of Defense and the Military Family Learning Network are used to amplify the message delivered by the video trainings to servicemembers stationed overseas.

In October 2014, OSA’s newest video addressing credit reporting and the military joined the library of archived topics available as on-demand video trainings on the Bureau website at consumerfinance.gov/servicemembers/on-demand-forums-and-tools/. Over 800 service providers from military installations around the world have accessed these virtual training tools since their debut. To date, these trainings include: issues in debt collection, solutions for servicemembers with troubled mortgages, issues of importance to the veteran community, and credit reporting.

**Monitoring Complaints from the Military Community**

OSA released a snapshot of consumer complaints filed by servicemembers, veterans and their family members in November 2014. From July 2011 through December 2014, the CFPB received over 28,000 complaints from servicemembers, veterans and their family members. Complaints have been received from all 50 states and from all branches and ranks of the military. Over half of the overall complaint volume came in 2014 as outreach efforts helped spread the word about the resources available to the military community. Although complaints about mortgages topped the cumulative volume of complaints handles in our first few years, debt collection is now the #1 complaint category for military consumers, making up 29% of all the complaints in 2014 from those who self-identify as military.

### 3.1.6 Older Americans

The CFPB’s Office of Financial Protection for Older Americans (Office for Older Americans), develops initiatives designed to protect consumers, 62 and older, and help them to protect themselves, from unfair, deceptive, or abusive practices. The Office also provides older consumers with information and tools to assist them with current and future financial choices that may affect their long-term savings and later-life economic security. In addition, the Office
for Older Americans works with community organizations and other entities that educate and assist older consumers.31

Snapshot of debt collection complaints submitted by older consumers and Consumer Advisory

On November 5, 2014, the Office for Older Americans issued a Consumer Advisory and Snapshot of debt collection complaints submitted by older consumers.32 The Snapshot provided an overview of the debt collection complaints the Bureau received from July 2013 to September 2014. Older consumers, like their younger counterparts, submit more complaints about debt collection than about any other product or service. According to complaints, older consumers experience a range of problems – from the dearth of basic information about the debt being collected, and collection attempts that target the wrong consumer, to collectors’ use of coercive, offensive or misleading communications. In addition, the Office for Older Americans issued an advisory with four things older Americans may do if they are having problems with debt collectors, namely, 1.) Get more information if you don’t recognize the debt; 2.) Dispute the debt if it’s not yours or if the amount is wrong; 3.) Stop harassing and/or offensive calls; and 4.) Know your rights, including that your federal benefits have many protections from garnishment in collection.33

Snapshot of reverse mortgage complaints December 2011 – December 2014 and Consumer Advisory

On February 9, 2015, the Office for Older Americans issued a Consumer Advisory and Snapshot of reverse mortgage complaints December 2011 – December 2014.34 The Snapshot provides an overview of the complaints submitted to the CFPB from consumers who have experienced

31 12 U.S.C § 5493(g).


problems with reverse mortgages. The most common complaint is about difficulty with changing the loan terms, and problems communicating with loan servicers. In addition, many complaints were from non-borrowing spouses facing the loss of their home after the borrowing spouse died. Therefore, the Office for Older Americans issued a Consumer Advisory with three things for reverse mortgage borrowers and/or their family members to do in case the loan was made in the name of only one of two spouses: 1.) Verify who is on the loan; 2.) If the loan is in the name of only one spouse, make a plan for the non-borrowing spouse; and 3.) Talk to your children and heirs to make a plan for any non-borrower family members living in the house.

Elder justice coordinating council

The Bureau serves as a member agency of the Elder Justice Coordinating Council (EJCC). The Council was established by the Elder Justice Act of 2009 to coordinate activities related to elder abuse, neglect, and exploitation across relevant federal, state, local, and private agencies and entities. The Council is chaired by the Secretary of Health and Human Services (HHS). The Bureau is one of 11 member agencies, in addition to HHS, that HHS has identified for membership based on administering programs related to abuse, neglect, or financial exploitation of older Americans. The Bureau, through its Office for Older Americans, is coordinating and building cooperative plans with its Council partners to address mistreatment of elders. Older Americans’ staff members serve on the Elder Justice Interagency Working Group that staffs the Council. The Working Group has developed recommendations and proposed action steps for the Council. The Council continues to meet twice a year with active participation of the CFPB.

Older Americans Financial Exploitation Prevention and Protection Networks

The Office for Older Americans is conferring with older American protection networks of state and local governments, elder justice advocates, law enforcement agencies, financial service providers, and other key stakeholders that are working to improve community response to elder financial exploitation. The primary goals of the networks are to increase prevention of, and improve collaboration and response to, elder financial exploitation. The Office for Older Americans has launched a project with the Federal Research Division of the Library of Congress to study the activities undertaken by these networks, their outcomes, and best practices. The study will also inform the creation of a tool kit for communities to use to create a network or to enhance existing ones.
Consumer Guides and Guidance

The Office for Older Americans continued disseminating its guides nationwide, including,

KNOW YOUR FINANCIAL ADVISER

MANAGING SOMEONE ELSE’S MONEY
These are user-friendly how-to guides to help family members and others serving as fiduciaries who handle financial affairs for older Americans and other vulnerable adults and who often have no experience handling someone else’s money. In the next phase of the project, we will publish six sets of state-specific fiduciary guides as well as a replication manual for other states.

INTERAGENCY SUPERVISORY GUIDANCE ON REPORTING FINANCIAL ABUSE OF OLDER ADULTS
In September 2013, the CFPB, along with seven other federal financial regulators, issued guidance for financial institutions on reporting suspected financial abuse of older adults. The Guidance informed financial institutions that reporting suspected elder financial abuse to appropriate authorities generally does not violate the privacy provisions of the Gramm-Leach-Bliley Act (GLBA).

MONEY SMART FOR OLDER ADULTS
In June 2013, we launched, in partnership with the FDIC, a new financial resource tool, “Money Smart for Older Adults”, to help prevent elder financial exploitation. It is an instructor-led, stand-alone training module that provides information on how to prevent, identify and respond to elder financial exploitation. The curriculum is available free by download and a consumer-oriented Participant/Resource Guide is available in PDF format from the CFPB.

REVERSE MORTGAGE CONSUMER GUIDE
Following release of the Bureau’s Reverse Mortgage Report, we released a plain language guide that highlights key decision points for consumers who are considering a reverse mortgage.
CONSUMER ADVISORY: 3 PENSION ADVANCE TRAPS TO AVOID
The Office for Older Americans recognizes that many retirees depend on a pension to cover day-
to-day as well as occasional unexpected expenses. In March 2015, the Office for Older
Americans and the Office of Servicemember Affairs released a consumer advisory on avoiding
pension advance traps and presented these materials to members of the Financial Literacy
Education Committee.35

3.1.7 Students
The Dodd-Frank Act directed the Secretary of the Treasury, in consultation with the Bureau’s
Director, to designate a Private Education Loan Ombudsman within the Bureau “to provide
timely assistance to borrowers of private education loans.” The Private Education Loan
Ombudsman position is held by the Assistant Director of the Office for Students. The Office for
Students works to enhance the ability of students and younger consumers to make financial
decisions, including monitoring complaints about private student loans, providing information
and tools to help students understand the risks from student loans and other financial products,
and identifying policy and marketplace issues with special impact on students and younger
consumers.

Financial aid offers from colleges and universities often fail to make basic information clear,
such as how much of a particular aid offer is made up of loans that need to be paid back and how
much comes from grants that do not. The Higher Education Opportunity Act of 2008 required
the Secretary of Education to develop a model financial aid offer format to help students and
their families make informed decisions about how to finance postsecondary educational
expenses. The Bureau partnered with the Department of Education to develop a “Financial Aid
Shopping Sheet” to help students and their families make informed decisions about how to
finance postsecondary educational expenses. The shared mission to improve the shopping

35 http://www.consumerfinance.gov/blog/consumer-advisory-3-pension-advance-traps-to-avoid/.
The Bureau and the Department of Education natural partners in a Know Before You Owe project on student loans.36

The Financial Aid Shopping Sheet is a standardized, easy-to-read form of a financial aid award letter that colleges and universities can send to prospective students. The Shopping Sheet is designed to allow college applicants to better understand the debt implications of their college choice and compare the costs of the schools to which they apply.

In April 2012, the President of the United States issued an Executive Order requiring colleges that accept Department of Defense Tuition Assistance Program funds to provide military students with an offer letter based on the principles developed for the Financial Aid Shopping Sheet, in order to provide better information to recipients of military and veteran education benefits.37 The Executive Order also encourages colleges that accept Post-9/11 G.I. Bill benefits to do the same.

As of April 2015, 2,971 colleges and universities, with a combined enrollment of more than 8.9 million students, had voluntarily agreed to adopt the Financial Aid Shopping Sheet.38

The Bureau has continued to develop more tools to help consumers make better financial decisions about paying for college and managing student debt. As part of the Paying for College suite of tools, the Bureau launched Repay Student Debt, a combined, expanded version of our tools for borrowers in repayment.

In October 2014, the Bureau published advice to consumers struggling with a high monthly payment on their private student loans.39 The advice contained sample instructions for borrowers experiencing financial hardship to instruct their student loan servicer to inform them

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36 http://www.consumerfinance.gov/students/knowbeforeyouowe/.


of any available options to lower their monthly payment. The Bureau also released the Annual Report of the Private Education Loan Ombudsman, providing an analysis of complaints received between October 1, 2013 and September 30, 2014. This report highlighted issues related to the obstacles encountered by private student loan borrowers seeking an affordable monthly payment.40

In December 2014, the Bureau also published a consumer advisory warning student loan borrowers to be wary of third-party companies promising “Student Debt Relief.” The advisory contained warning signs that a debt relief company may be a scam, encouraging consumers to be wary of companies that charge high up-front fees, make promises of loan forgiveness, and demand borrowers sign paperwork before they explain what services they offer.41

In January 2015, the Bureau released a sample “Safe Student Account Scorecard.”42 As part of the Bureau’s ongoing work on safe student banking, the scorecard would help colleges to avoid partnering with financial institutions that offer checking and prepaid accounts with tricks and traps.43 The Bureau’s initiative on safe student banking asks the public for feedback on a scorecard that colleges can use to evaluate proposals from financial institutions when soliciting bids to provide accounts to their students—helping schools negotiate safe and affordable products for students.

3.1.8 Financial empowerment

The Dodd-Frank Act mandated that the Bureau include a unit whose functions are to include providing “information, guidance, and technical assistance regarding the offering and provision of consumer financial products or services to traditionally underserved consumers and


42 http://www.consumerfinance.gov/students/request-for-information-regarding-an-initiative-on-safe-student-banking/.

communities.”44 “Traditionally underserved consumers” include un-banked and under-banked consumers.45 The Office of Financial Empowerment (Empowerment) directs its efforts toward strengthening financial consumer protection and enhancing the financial capability of low-income and other economically vulnerable consumers who comprise the traditionally underserved.

Empowerment is working to integrate financial empowerment strategies into existing public-sector and non-profit programs that assist low-income and other economically vulnerable people who are among the traditionally underserved.

Financial empowerment toolkit and training

The Office of Financial Empowerment has developed, field tested and launched Your Money, Your Goals: A financial empowerment toolkit for social services programs. The toolkit provides tools that social service staff can use to incorporate financial capability information into their work with clients and to make referrals to specialized providers. The toolkit includes information that staff can share with clients on topics such as emergency savings; understanding, correcting, and building credit history; managing debt; cash flow budgeting; and identifying financial products to use to pursue various financial and life goals. The toolkit also includes worksheets and other tools individuals can use to strengthen their personal money management skills. For example, the toolkit includes materials that can be used to help grow skills in financial tasks such as ordering a credit report or understanding and managing debt.

The Bureau field tested the toolkit in fall 2013 by conducting train-the-trainer webinars for 26 social service organizations located across the country. These organizations in turn provided training to 1,400 frontline social service staff from their own and other organizations on how to use the toolkit in their work. The Bureau then gathered feedback that included the extent to which the staff had used the toolkit with their clients and whether the training increased the

44 DFA 1013(b)(2).

45 DFA 1013(b)(1)(F).
confidence of the staff in their knowledge of the topics and their ability to help their clients manage their finances.

After receiving input from field-test users, we finalized the text and released it nationally on July 30, 2014. More information is available at consumerfinance.gov/your-money-your-goals/. We are conducting webinar trainings that are available through the CFPB website, as well as through in-person and webinar trainings and with national organizations to equip them to train their own staffs. The Bureau is also developing customized versions of the toolkit to address particular populations or financial capability needs. For example, we developed an abbreviated toolkit focused on credit reporting and debt collection for use by law school-based legal clinics that work with consumers on these issues.

Empowering youth

The Child and Family Services Improvement and Innovation Act requires that each child age 16 and older in foster care receive annually a free copy of any consumer credit report pertaining to the child until the child is discharged from foster care, and receive assistance in interpreting and resolving any inaccuracies in the report. State and county child welfare agencies are currently working with the national credit reporting agencies to implement these requirements.

In 2014, the Offices of Financial Empowerment and Financial Education worked with stakeholders at the HHS Children’s Bureau, the FTC, and youth advocacy organizations to help streamline the procedures for child welfare agencies to obtain credit reports. We assisted in developing capacity to help youth in foster care to identify identity theft, fraud, and credit report errors, and resolve inaccuracies in the reports. The Bureau developed tools, including sample letters for ordering credit reports and templates for disputing credit report errors. The tools provide guidance to caseworkers who are responsible for pulling and cleaning up credit reports for youth in foster care. These tools are available at consumerfinance.gov/blog/how-to-protect-vulnerable-children-from-identity-theft/. Most recently, we have provided outreach and training to caseworkers on the materials.

Youth summer employment programs present unique opportunities to reach young people with financial capability education. Young people who may be entering the workforce for the first time can build lasting habits. In November 2013, Empowerment, along with federal agency partners from the Financial Literacy and Education Commission, convened a roundtable of national and local leaders to discuss current efforts to help youth build financial capability through employment programs. The successful programs represented at the roundtable
included three important components: integrating financial education into existing youth employment programs, partnering with employers, and collaborating with financial institutions to improve access to financial services such as transaction accounts. The discussion also identified many programs that recognized the need to help youth develop financial skills, but that did not have the time, expertise, or resources to do so. Building on these key takeaways, Empowerment developed tools that stakeholders might use to incorporate financial capability skills training into their youth summer employment programs. The Bureau collaborated with several communities to pilot these new tools in the summer of 2014, and in 2015, is expanding the youth program to up to 25 cities.

3.2 Outreach

In addition to its efforts to engage specific populations, the CFPB has hosted public events across the country to discuss CFPB initiatives and to solicit input about issues related to consumer financial products and services. The public participated in field hearings on prepaid, medical debt collection, arbitration, payday lending, and other consumer finance issues in Wilmington, DE; Oklahoma City, OK, Newark, NJ and Richmond, VA.
An audience member participates during the public session at a field hearing on payday lending in Richmond, VA.

In conjunction with these field events, Director Cordray and Deputy Director Antonakes held roundtables with community leaders, legal services attorneys, housing counselors, local officials, community banks, credit unions, housing industry participants, and others as part of the CFPB’s commitment to engage with the public. The CFPB also hosted a public meeting of its Consumer Advisory Board in Washington, DC on February 19, 2015.

The Bureau has also actively solicited the perspectives of consumer and civil rights groups, including holding roundtables with community-based organizations across the country. During this reporting period, the Bureau’s Office of Community Affairs has engaged thousands of community group representatives through more than 150 meetings, briefing calls, and public appearances.
The Bureau’s Office of Financial Institutions and Business Liaison was established in April 2013 to facilitate and coordinate dialogue with all industry participants, and since October 2014, has hosted more than 300 meetings, briefing calls, and public appearances with financial institutions and financial industry trade associations.

Director Cordray and senior CFPB leadership have also delivered several speeches at widely-attended industry and nonprofit conferences. In addition to direct outreach through field events, roundtables, public meetings, speeches, and briefing calls, the CFPB launched Project Catalyst to support innovators in creating consumer-friendly financial products and services. The Bureau believes that markets work best when they are open to new ideas, and that the insights and innovations that come from looking at problems and solutions from new angles hold great potential in our efforts to achieve our mission of making the consumer finance market work for all consumers. Project Catalyst is designed to open lines of communication and foster collaborations that promote consumer-friendly innovation.

45 A list of speeches given in this reporting period by CFPB personnel may be found in Appendix H of this report.
To these ends, Project Catalyst has continued to develop its outreach efforts and to introduce policy tools. One policy tool is the “pitch a pilot” program in which Bureau subject matter experts work with entrepreneurial companies to better understand what works for consumers and to inform our policy-making in the process. Another policy tool is a trial disclosure program in which the CFPB provides waivers of federal disclosure requirements for successful applicants to allow them to develop and test innovative and consumer-friendly disclosures. More information about Project Catalyst is available on the CFPB’s website.47

3.3 Partnerships

The Bureau has furthered many existing partnerships and formalized several new ones.

To date, the Bureau has signed numerous memoranda of understanding (MOU) with intergovernmental partners, including federal agencies, state financial regulatory entities, state and tribal attorneys general, and municipal law enforcement agencies. The Bureau has also actively solicited the perspectives of consumer and civil rights groups.

Senior Bureau leadership has also testified before Congress 53 times since the Bureau opened its doors in 2011, including eight occasions between October 1, 2014 and March 31, 2015.48

3.3.1 Office of the Consumer Advisory Board and Councils

The CFPB’s Office of the Consumer Advisory Board and Councils is charged with managing the Bureau’s advisory groups and serving as the liaison between advisory group members and the

47 http://www.consumerfinance.gov/ProjectCatalyst/.

48 CFPB testimony before Congress may be found in Appendix G of this report. The numbers in this section conform to the reporting period, while the numbers in Appendix G go back a calendar year to conform with the remaining appendices.
In addition to its regular engagements with external stakeholders, the Bureau’s outreach also includes the:

- Consumer Advisory Board (CAB);
- Community Bank Advisory Council (CBAC);
- Credit Union Advisory Council (CUAC); and
- Academic Research Council (ARC)

Among its responsibilities, the Office of the Consumer Advisory Board and Councils:

- Manages the policies and procedures for the constitution and management of advisory boards and councils;
- Manages the selection process for the Bureau’s advisory boards and councils;
- Conducts agenda setting for advisory board and council meetings;
- Regularly facilitates discussions between the Bureau and advisory board/council members; and
- Recommends policy and associated strategies as suggested by advisory boards and councils.

The Consumer Advisory Board and Councils offer vital insight and perspective of financial service providers as the Bureau strives to issue thoughtful, research-based rules.

The Consumer Advisory Board meets at least twice per year. The Credit Union and Community Bank Advisory Councils each meet, on average, twice per year in person and twice per year by conference call. The Academic Research Council meets once annually.

49 http://www.consumerfinance.gov/blog/category/consumer-advisory-board/.
Role of the Consumer Advisory Board

Section 1014(a) of the Dodd-Frank Act states:

The Director shall establish a Consumer Advisory Board to advise and consult with the Bureau in the exercise of its functions under the Federal consumer financial laws, and to provide information on emerging practices in the consumer financial products or services industry, including regional trends, concerns, and other relevant information.50

The Advisory Board and Councils help the Bureau solicit external stakeholder feedback on a range of topics, including consumer engagement, policy development, and research, and from a range of actors, including academics, industry, community members, and advocates. The

50 Dodd-Frank Act, Pub. L. No. 111-203, § 1014(a).
advisory boards and councils consult on a variety of cross-cutting topics, report on meetings, and the CFPB provides minutes and/or summaries of their meetings on the Bureau’s website. Members of the Bureau’s board and councils serve for limited, specified terms.

**Membership and public application process of the Consumer Advisory Board and Councils**

Membership to all the Bureau’s Advisory bodies is facilitated through a public process whereby members of the public may apply to serve on a board or council. The Bureau will accept applications for these four advisory bodies on a yearly basis. On January 16, 2015 the Bureau announced that applications for 2015 membership was open and requested applications be submitted no later than February 28, 2015. New CAB members will serve a three-year term and new ARC, CBAC and CUAC members will serve two-year terms. The Bureau will announce the newly appointed board and council members later in the year.

Section 1014(b) of the Dodd-Frank Act states:

*In appointing the members of the Consumer Advisory Board, the Director shall seek to assemble experts in consumer protection, financial services, community development, fair lending and civil rights, and consumer financial products or services and representatives of depository institutions that primarily serve underserved communities, and representatives of communities that have been significantly impacted by higher-priced mortgage loans, and seek representation of the interests of covered persons and consumers, without regard to party affiliation.*

**Meetings of the Consumer Advisory Board and the other Councils**

The Bureau has held four meetings of the Advisory Board and Councils during this reporting period:


52 Dodd-Frank Act, Pub. L. No. 111-203, § 1014(b).
• One CAB meeting – February 2015 in Washington, DC.

• One CBAC meeting – October 2014 in Washington, DC.

• Two CUAC meetings – October 2014 and March 2015 in Washington, DC.

Generally, Director Cordray provides remarks at our Board and Council meetings, and these are made available on our website. A public hearing has always been a part of the CAB meetings that are held in the field. However, in order to provide additional transparency into the discussions of the CAB and Councils, the Bureau now makes full advisory council meetings open and accessible to the public. The public meeting provides an opportunity for members of the public to hear the information and expertise CAB and Council members provide to the Bureau on the financial issues affecting their communities or constituencies. Any subcommittee meetings or discussions are also reported out and posted to consumerfinance.gov in meeting minutes and the Consumer Advisory Board’s annual report to the Bureau.

Topics covered with our Consumer Advisory Board and the other councils
In October 2014, the CBAC met to discuss Title XIV Mortgage Rules and overdrafts. CBAC members shared trends in the marketplace and highlighted how smaller financial institutions have been working under the Title XIV requirements. In October 2014, the CUAC met to discuss overdrafts and consumer complaints. CUAC members shared information about how credit union overdraft and courtesy pay programs are distinguishable and provided feedback on the Bureau’s proposal to publish consumer complaint narratives.


In February 2015, the CAB met to discuss trends and themes related to financial well-being and medical debt’s impact on consumer credit scores and reports. CAB members provided insight into the implications of the research from the Bureau’s report, “Financial well-being: The goal of financial education” and explained how these findings could be utilized to best support the financial well-being of consumers.

For more information about the CAB and the other CFPB advisory bodies, please visit our website.
4. Regulations and guidance

In the past six months, the Bureau has continued to issue a number of proposed and final rules that relate to the Dodd-Frank Act, including amending the annual privacy notice requirements under Regulation P, amendments to the 2013 Mortgage Rules which provide alternative small servicer definitions for certain nonprofit entities, and an amendment to the final 2013 TILA-RESPA rule which, in certain circumstances, extends the timing requirement for revised disclosures. The Bureau is also continuing to work on proposed and final rules on various other matters within its authority that would address longstanding consumer protection concerns in a number of consumer financial services markets. In addition, the Bureau is also continuing to follow-up on an earlier Request for Information seeking public comment on potential projects to streamline regulations. The Bureau also continues to be deeply engaged in assisting the mortgage industry with the implementation of Dodd-Frank Act requirements, including the Bureau’s rules combining the TILA and RESPA mortgage disclosures, and the Bureau’s 2013 Mortgage Rules.

4.1 Implementing statutory protections

The CFPB continues to engage in significant activities designed to implement the Dodd-Frank Act consumer protection provisions. Following the Bureau’s issuance of mortgage rules in January 2013\(^\text{57}\) and the TILA RESPA rule in November 2013, the Bureau has continued to

\(^{57}\) In January 2013, the Bureau issued several rules implementing changes made by the Dodd-Frank Act to the laws governing various aspects of the mortgage market, including assessments of consumers’ ability to repay their loans, mortgage servicing, loan originator compensation, and other topics. These rules, all of which took effect by January
engage in activities to support the implementation process for these rules with both industry and consumers, as described further in Section 4.3. Other statutory implementation efforts have included issuing additional rules issued pursuant to Dodd-Frank mandates. Much of the Bureau’s recent activity continues to be mortgage-related:

- In March 2014, the Bureau, in conjunction with the FRB, FDIC, NCUA, OCC, and FHFA, (collectively, the Agencies) proposed minimum requirements for Appraisal Management Companies as required by the Dodd-Frank Act. The proposed rule would also implement the requirement in the Dodd-Frank Act for States to report to the Appraisal Subcommittee of the Federal Financial Institutions Examination Council (FFIEC) the information required by the Appraisal Subcommittee to administer the new national registry of appraisal management companies. During this reporting period, the Agencies reviewed the public comments from the March 2014 proposal and worked toward issuing a final rule.

- In July 2014, the Bureau proposed amendments to Regulation C to require lenders to report new data elements required by Dodd-Frank Act revisions to HMDA. The Bureau is also using the rulemaking as an opportunity to explore ways to modernize and improve HMDA data collection and reporting, particularly in light of other regulatory and mortgage market initiatives to improve the consistency of data standards and information flows. Prior to issuing the proposed rule, the Bureau, along with the Small Business Administration’s Office of Advocacy and the Office of Management and Budget, launched a small business review panel process to gather input on the rulemaking in February 2014. The comment period for the proposed rule closed at the end of October 2014. During this reporting period, the Bureau is working to finalize the rule and to use the feedback provided by the public to determine how to improve the HMDA data in an efficient and effective manner.

- In October 2014, the Bureau took steps to provide additional guidance to industry on mortgage-related issues involving the 2013 Mortgage Rules. The Bureau issued a final...
rule that provides an alternative small servicer definition for nonprofit entities that meet certain requirements and amends the existing exemption from the ability-to-repay rule for nonprofit entities that meet certain requirements. The final rule also provides a cure mechanism for the points and fees limit that applies to qualified mortgages.

- In October 2014, in response to industry feedback, the Bureau also proposed amendments to the TILA-RESPA rule to seek comment on limited and technical issues concerning the rule. After notice and comment, the proposed amendments were adopted on January 18, 2015. The rule was modified to extend the timing requirement for creditors to provide a revised Loan Estimate when a consumer locks the loan’s interest rate or extends a lock rate, to provide for the placement on the Loan Estimate of language relating to construction loans, to provide for placement of the NMLS ID on the integrated disclosures, and to make non-substantive corrections, such as corrected or updated citations and cross-references.

- In November 2014, the Bureau proposed amendments to certain mortgage servicing rules issued in 2013 in part to implement Dodd-Frank Act amendments to RESPA and TILA. These proposed amendments focus primarily on clarifying, revising, or amending provisions regarding force-placed insurance notices, policies and procedures, early intervention, and loss mitigation requirements under Regulation X’s servicing provisions; and periodic statement requirements under Regulation Z’s servicing provisions. The proposed amendments would also address proper compliance regarding certain servicing requirements when a consumer is a potential or confirmed successor in interest, is in bankruptcy, or sends a cease communication request under the Fair Debt Collection Practices Act. The proposed rule would also make technical corrections to several provisions of Regulations X and Z.

- In January 2015, the Bureau proposed amendments to some of the Bureau’s 2013 Mortgage Rules implementing the Dodd-Frank Act that would modify general requirements for certain small creditors, including those that operate predominantly in “rural or underserved” areas.
4.2 Addressing longstanding consumer protection and regulatory burden concerns in other markets

In addition to work implementing Dodd-Frank Act mandates relating to mortgages, the Bureau has continued to focus attention on a number of issues in other consumer financial products and services markets. This work includes rulemakings to revise regulations the Bureau inherited from other agencies and the issuance of a proposed rule governing prepaid cards, as well as continued research and other preparations for rulemakings to address several longstanding issues regarding debt collection, payday loans and deposit advance programs, and overdraft features on deposit accounts.

As reflected in its Fall 2014 regulatory agenda, the Bureau has continued work on a number of projects to address longstanding concerns in other consumer financial services markets. For example:

- In November 2014, the Bureau proposed amendments to Regulations E and Z to create a comprehensive set of consumer protections for prepaid financial products, which are increasingly being used by consumers in place of traditional checking accounts. The proposed rule would expressly bring prepaid products within the ambit of Regulation E (which implements the Electronic Fund Transfer Act) as prepaid accounts and create new provisions specific to such accounts. The proposal would also amend Regulation E and Regulation Z (which implements the Truth in Lending Act) to regulate prepaid accounts with overdraft services or credit features. The comment period for the proposed rule closed at the end of March, and the Bureau is reviewing the feedback provided by the public.

- The Bureau is considering developing a proposed rule on debt collection building on the comments received concerning an ANPR on debt collection issued in November 2013 and is conducting research, analysis, and outreach as appropriate on this topic. Debt collection generates more complaints to the federal government each year than any other consumer financial services market. The Bureau distributed a survey to consumers to learn about their experiences with credit and debt, including debt collection. The results of the survey will provide information related to debt collection on a broad cross-section of consumers that is not available elsewhere. The Bureau is also undertaking consumer testing initiatives to determine what information would be useful for consumers to have
about debt collection and their debts and how that information should be provided to them.

- The Bureau is developing proposals for regulations to address issues in the markets for payday, vehicle title, and some high-cost installment loans. The Bureau has convened a Small Business Review Panel with the Office of Management and Budget and the Office of Advocacy in the Small Business Administration and has released an outline of proposals under consideration. The Bureau is gathering feedback on the proposals under consideration from small entities, and a wide variety of other stakeholders before issuing a proposal.

- Building on Bureau research and other sources, the Bureau is considering whether rules with regard to overdraft programs on checking accounts may be appropriate, and, if so, what types of rules would be appropriate. The CFPB issued a white paper in June 2013 and a report in July 2014 based primarily on supervisory data from several large banks that highlighted a number of possible consumer protection concerns, including how consumers opt in to overdraft coverage for ATM and one-time debit card transactions, overdraft coverage limits, transaction posting order, overdraft and insufficient funds fee structure, and involuntary account closures. The CFPB is continuing to engage in additional research. A possible rulemaking might include disclosures or address specific acts or practices.

The Bureau has also continued to work on defining larger participants in markets for consumer financial services and products. Under Title X of the Dodd-Frank Act, the Bureau is authorized to exercise supervisory authority over larger participants that it defines by rule.

- In September 2014, the Bureau proposed a rule that would define larger participants in the market for automobile financing. The proposal also would define “financial product or service” under the Dodd-Frank Act to include additional automobile leases and would make certain technical corrections to existing larger-participant rules. The comment period closed in December 2014, and the Bureau is preparing to issue a final rule.

With regard to regulations that the CFPB inherited, the Bureau issued a Request for Information in December 2011 seeking comment on opportunities to streamline, modernize, and harmonize regulations that it inherited from other federal agencies. The Bureau has sought to address such issues in the course of its rulemakings, for instance, by using the rulemakings to consolidate mortgage disclosures under TILA and RESPA to clarify or reduce the burden of existing
regulations and by exploring opportunities to reduce unwanted regulatory burden as part of the HMDA rulemaking.

The Bureau has also launched other rulemaking and guidance initiatives designed to streamline existing regulations and reduce regulatory burden.

- In October 2014, the Bureau issued its Annual Privacy Notices Rule to reduce the burdens on financial institutions who were concerned with previous requirements for mailing annual privacy notices under the Gramm-Leach-Bliley Act. Specifically, the Rule provided an alternative delivery method for annual privacy notices that financial institutions already must send to customers under the Gramm-Leach-Bliley Act. If a financial institution limits its sharing of customer information and meets other requirements, this alternative method allows the institution to post the privacy notice on its website rather than mail it, and to mail the privacy notice only if the consumer requests it. This Rule reduces the regulatory burden on financial institutions, especially small institutions, and enhances internet access to privacy policies for consumers.

- In February 2015, the Bureau proposed a rule to temporarily suspend card issuers’ obligations under Regulation Z to submit credit card agreements to the CFPB for a period of one year (i.e., four quarterly submissions), in order to reduce burden while the CFPB works to develop a more streamlined and automated electronic submission system. The Bureau finalized this rule near the end of the reporting period.

4.3 Facilitating implementation of new regulations

As the Bureau has issued regulations to implement Dodd-Frank Act requirements, it has focused intently on supporting the implementation process for these rules with both industry and consumers. The Bureau has continued to provide implementation support for the mortgage rules issued under Title XIV of the Dodd-Frank Act, which went into effect by January 18, 2014,
including engaging in public outreach, speaking at industry conferences, and providing training to housing counselors on new mortgage servicing rules.

The Bureau finalized the TILA-RESPA rulemaking in November 2013. In developing the TILA-RESPA rule, the Bureau sought to facilitate implementation by incorporating in the regulation and the Official Interpretations detailed instructions for completing the forms along with many examples. The Bureau also included illustrative examples for completing the new forms for various different types of mortgage products and closing scenarios. The Bureau is working on a number of initiatives to help facilitate implementation before the August 2015 effective date:

- Guides and sample forms – Shortly after the Bureau finalized the TILA-RESPA rule, the Bureau published a plain-language small entity compliance guide providing an overview and summary of key aspects of the TILA-RESPA rule, a plain-language guide to forms providing detailed, illustrated instructions on completing the new Loan Estimate and Closing Disclosure forms, and a number of sample completed forms to assist in the implementation and understanding of the new rules. The Bureau revised and published updated versions of the two guides reflecting the amendments to the rule issued in January 2015.

- The Bureau published a number of sample forms, in both English and Spanish, to provide additional support to lenders as they make any necessary changes to their systems.

- The Bureau also published a sample timeline that illustrates the new disclosure timing requirements for a sample real estate transaction. This timeline is particularly useful to lenders and settlement service providers that need to adjust their business requirements around the new rules.

58 As discussed in Section 4.1, in January 2015, after extensive outreach to stakeholders, the Bureau published an amendment to the TILA-RESPA rule in which it made two minor modifications and technical amendments to the rule in order to smooth compliance for industry.
Webinars and other informal guidance – In conjunction with the Federal Reserve System, the Bureau has conducted a series of webinars on the TILA-RESPA rule. Early webinars provided an overview of the final rule and the new disclosures and addressed basic questions regarding interpretation and application of the rule. The Bureau plans to conduct additional webinars to further facilitate implementation and address specific implementation and interpretive questions. The Bureau intends to hold these webinars periodically throughout the implementation period while regularly soliciting feedback and additional questions in the interim to further facilitate compliance.

Public outreach – Bureau staff has spoken at a number of industry conferences, roundtables and other formal events. Bureau staff continues to engage in extensive outreach to discuss the mortgage rules, identify and address implementation issues as they arise, and provide informal oral guidance in response to interpretive inquiries from a myriad of stakeholders. The Bureau recognizes that non-profits, like housing counselors, also play a significant role in providing consumers with support in the home buying process, and plans to engage with these stakeholders later in the implementation period.

Inter-agency coordination – The Bureau is coordinating with other federal government regulators that also conduct examinations of mortgage companies to develop examination procedures for the new TILA-RESPA rule and to promote a consistent regulatory experience for industry.

The Bureau has developed regulatory implementation materials and aids that support and assist regulatory implementation efforts for the TILA-RESPA rule and other rules, including compliance guides, sample forms, and webinar recordings, available on a section of its website dedicated to regulatory implementation. These materials, along with other communications and outreach efforts, facilitate industry access to information on regulatory requirements and developments, particularly for smaller businesses that may have limited legal and compliance staff. Recently, the Bureau redesigned the regulatory implementation page for increased functionality, as well as to accommodate future growth. The Bureau plans to continue

59 http://www.consumerfinance.gov/regulatory-implementation/.
developing additional tools and resources to facilitate implementation and compliance with the new rules.

Bureau staff is also working to monitor implementation of the new rules as they take effect, and to prepare broader research efforts to assess the impact of the rules over time. This information will provide vital feedback to the Bureau both in assessing the need for follow up within the remittances and mortgage markets and in improving its general rulewriting process over time. With respect to the new TILA-RESPA rule, the Bureau has intensified its implementation support and outreach efforts in an effort to ensure that institutions are making any business process, operational, or technological systems changes that may be necessary to comply with requirements of the rule and generate the new forms.

Finally, one other important initiative launched by the Bureau to support both new and ongoing compliance efforts is the release of its “eRegulations” project, in which the Bureau released a web-based, open source tool that aims to make regulations easier to navigate, read, and understand. eRegulations presents regulation text and commentary in a clear format, and allows users to compare different versions to identify changes. The Bureau began this effort in October 2013 with the online release of Regulation E (including the new remittance transfer rules) with the goals of increased compliance, more efficient supervision, and improved accessibility.60 The Bureau unveiled Regulation Z in May 2014, which includes most recent rule updates. 61

60 http://www.consumerfinance.gov/eregulations/1005.

5. Supervision

The CFPB’s supervisory authority extends to banks, thrifts, and credit unions with assets of more than $10 billion, as well as affiliates of those institutions. In addition, the CFPB supervises nonbank mortgage originators and servicers, payday lenders, and private student lenders of all sizes, and also supervises larger participants of other markets as the CFPB defines by rule. To date CFPB has promulgated larger-participant rules with respect to debt collectors, consumer reporting agencies, student loan servicers, and international money transmitters. The CFPB also recently published a proposed rule regarding supervision of nonbank auto lenders.

The CFPB’s Offices of Supervision Examinations and Supervision Policy are located within the Division of Supervision, Enforcement, and Fair Lending. These two offices develop and administer the CFPB’s nationwide supervisory program for depository and nondepository financial institutions. In conducting its supervisory activities, the CFPB focuses on maintaining consistency across markets, industries, charters, and regions, as well as on ensuring efficient and effective examinations and supervisory work. The CFPB follows a risk-based approach to examinations, prioritizing consumer products and markets that pose significant risks to consumers.
5.1 Supervisory activities

Since the last Semi-Annual Report was released in October 2014, the CFPB has issued the following public documents:

Supervisory Highlights

Continuing the CFPB’s policy of transparency, Supervision has committed to periodically issuing “Supervisory Highlights.” The goal of this publication is to inform both industry and the public about the development of the CFPB’s supervisory program, as well as to discuss broad trends in examination findings in key market or product areas.

The Fall 2014 edition of Supervisory Highlights, issued in October 2014, shared supervisory observations found and addressed during supervision work completed between March 2014 and June 2014. The edition discussed regulatory violations or unfair, deceptive, or abusive acts or practices in the areas of consumer reporting, debt collection, deposits, mortgage servicing, and student loan servicing. It also included updated guidance about Home Mortgage Disclosure Act reporting and provided updates on CFPB guidance, larger participant rulemakings, and public enforcement actions issued during that period that resulted from or were supported by supervision.

The Winter 2014 edition of Supervisory Highlights, issued in March 2015, shared supervisory observations found and addressed during the supervision work completed between July 2014 and December 2014. The edition discussed regulatory violations or unfair, deceptive, or abusive acts or practices in the areas of consumer reporting, debt collection, deposits, and mortgage origination. It also included information about violations of the Equal Credit Opportunity Act and Regulation B related to the treatment of protected forms of income. The Winter 2014 edition discussed new examination procedures for credit card account management, CFPB guidance on confidential supervisory information and on avoiding prohibited discrimination


against consumers receiving Social Security disability income. Finally, the edition discussed the CFPB’s new Examiner Commission Program.

### 5.2 Supervisory guidance

**Compliance bulletin on treatment of confidential supervisory information**

In January of 2015, the CFPB issued a compliance bulletin regarding treatment of confidential supervisory information.\(^{64}\) The bulletin was intended to remind supervised financial institutions, including nonbank companies that may be unfamiliar with federal supervision, of existing regulatory requirements regarding confidential supervisory information (CSI). The bulletin set forth the definition of CSI, provided examples of CSI, and highlighted certain existing legal restrictions on the disclosure of CSI. The bulletin also explained that provisions in non-disclosure agreements entered into by supervised financial institutions do not alter or limit the CFPB’s existing supervisory authority or the institution’s obligations related to CSI.

### 5.3 Coordination and information sharing with state regulators

The CFPB and state regulators coordinate on examinations under a framework for coordination on supervision and enforcement entered into by the CFPB and the Conference of State Bank Supervisors, acting on behalf of state financial regulatory authorities.\(^{65}\) Examination coordination under the framework may occur where the CFPB and state regulators each have supervisory jurisdiction over particular banks or nondepository entities. The framework is an outgrowth of information sharing MOUs entered into by the CFPB and 62 state financial

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regulatory authorities in all 50 states, Puerto Rico, the District of Columbia, and Guam. The MOUs provide that state regulators and the CFPB will work together to achieve examination efficiencies and to avoid duplication of time and resources expended. The MOUs also establish safeguards and restrictions on the treatment of any shared information.

5.4 Examiner training and commissioning

The CFPB’s Supervision Learning & Development (SL&D) team is responsible for training and commissioning the CFPB’s field examination staff. The primary vehicle for commissioning is the Examiner Commissioning Program (ECP), which became effective as of October 27, 2014. The finalized ECP policy replaced the previous Interim Commissioning Policy (ICP), which allowed regional directors to submit executive review nomination memos for highly experienced examiners and field managers. The CFPB issued 173 commissions under the ICP to examiners, field managers, and headquarters staff. After the first two months under the new policy, an additional three examiners have achieved commissioned examiner status under ECP, bringing the total number of commissioned examiners to 176.

The ECP includes six instructor-led, classroom-based courses, as well as formal on-the-job training (OJT) modules, Acting Examiner-in-Charge (EIC) assignments, and a comprehensive multiple-choice test and case study assessment. Within 12-18 months of achieving commissioned examiner status under ECP, examiners will complete a 120 day rotational assignment in any of a variety of offices in the Washington D.C. Headquarters. Completed and fully-implemented components of the ECP currently include 32 formal OJT modules and the following instructor-led classroom-based courses: Operations and Deposits/Prepaid Products, Lending Principles, Fair Lending Examination Techniques, Advanced Communications, and EIC (Examiner-in-Charge) Capstone course.

Now that all parts of the ECP are finished and fully deployed, the two paths to examiner commissioning will be through previous commissioning by another federal regulator (as required by the Dodd-Frank Act), and through successful completion of the ECP, including the comprehensive exam and case study assessment. Examiners commissioned at other agencies will be required to complete the two week Capstone course to better understand processes and reports specific to CFPB within one year of joining the Bureau.
5.5  Technology

The CFPB has paused implementation of enhancements to its examination management software (known as the “Supervision and Examination System”) to evaluate a more strategic approach for development and to prioritize business requirements for this project. Once built, this System will aid the CFPB in supervising and enforcing Federal consumer financial law by utilizing current technology to support the monitoring of bank and nondepository entities, and to collaborate across offices to improve the efficiency of the supervisory process. The development of system functionality will be prioritized by business needs.

The CFPB is using a Compliance Tool (the Tool) to assist in conducting examinations of entities subject to CFPB supervision. The Tool provides for secure and standardized data submissions to the CFPB, and supports consistency in the examination process across institutions. The Tool is a software system that collects, validates, and analyzes loan portfolio and deposit account data through an automated system. It enables covered entities to upload data securely and improves the ability of CFPB examiners to conduct risk-based and targeted compliance reviews.

5.6  The Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (SAFE Act)\textsuperscript{66}

While administering the SAFE Act during 2014, the CFPB worked closely with the Conference of State Bank Supervisors (CSBS) to improve the way mortgage loan originator information is shared between state and Federal regulators through the Nationwide Mortgage Licensing System and Registry (NMLSR). The NMLSR, which the CSBS administers and maintains

through its wholly owned subsidiary, the State Regulatory Registry, LLC (SRR), was established through the SAFE Act to facilitate the licensing and registration of loan originators, and to make certain information about the loan originators available to the public, among other objectives laid out in the Act. The CFPB entered into an agreement with the SRR in September of 2012, which provided the CFPB access to state NMLSR information to help facilitate the CFPB’s mission of protecting consumers. In 2014 the CFPB similarly made available NMLSR Federal registration information to state bank and nonbank regulatory agencies to more effectively achieve SAFE Act objectives such as enhancing consumer protection and aggregating and improving the flow of information to and between regulators.

Officials from the CFPB and the CSBS held regular meetings during 2014. The purpose of the meetings was to discuss the operation of the NMLSR, resolve issues, and discuss requirements and policies related to the administration and function of the NMLSR. The CSBS used the meetings to keep the CFPB informed about changes to NMLSR technology and related training opportunities, and to provide information about the states’ operation of the NMLSR for licensing loan originators.

The CFPB continues to answer SAFE Act-related questions through its regulations guidance function and also maintains a SAFE Act Inquiries e-mail box to manage operational questions about the SAFE Act. During 2014 the e-mail box received an average of 25 inquiries each month primarily from individual loan originators and loan originator organizations. The questions typically ranged from routine compliance issues related to registration application and renewal to more complex guidance related to the disclosure of specific actions against loan originators in the NMLSR. In addition to assisting loan originators and others with SAFE Act questions, the e-mail box continues to be a platform for identifying issues related to the operation of the NMLSR.
6. Enforcement

The CFPB aims to enforce the consumer protection laws within the Bureau's jurisdiction consistently and to support consumer-protection efforts nationwide by investigating potential violations both independently and in conjunction with other federal and state law enforcement agencies.

6.1 Conducting investigations

Since the CFPB’s launch, the Offices of Enforcement and Fair Lending and Equal Opportunity (Fair Lending) have been investigating potential violations of federal consumer financial laws. Some investigations were transferred to the Bureau by the prudential regulators and HUD, and the Bureau initiated other investigations based on potentially problematic practices that Bureau staff identified or consumers and others have reported. In utilizing its investigation resources, Enforcement considers many factors, including amount of consumer harm and the significance of the potential law violation. Investigations currently underway span the full breadth of the Bureau's enforcement jurisdiction. Further detail about ongoing investigations will not generally be made public by the Bureau until a public enforcement action is filed.

6.2 Enforcement actions

Section 1016(c)(5) of the Dodd-Frank Act requires the Bureau to include in the semi-annual report “a list, with a brief statement of the issues, of the public supervisory and enforcement actions to which the Bureau was a party during the preceding year.” The Bureau was a party in 45 public enforcement actions from April 1, 2014 through March 31, 2015, detailed as follows:
The CFPB took action against National Corrective Group, Inc. (NCG) and its Chief Executive Officer for violations of the Fair Debt Collection Practices Act (FDCPA) and the deceptive acts and practices prohibition in the Consumer Financial Protection Act of 2010. NCG specializes in the collection of consumer debt for bounced checks, operating what is known as a “bad check diversion program.” Many bad check diversion programs are run by companies that enter into contracts with state and local prosecutors’ offices to collect bounced check debt. The CFPB’s complaint alleged that NCG sent consumers notices on prosecutors’ letterheads and created the false impression that consumers may be prosecuted for writing bounced checks, before any district attorney had reviewed the case and determined that prosecution was likely. NCG told consumers that, to qualify for the diversion program and avoid prosecution, they must pay the bounced check debts and enroll in the company’s financial education class for an additional fee. The consent order entered by the court requires NCG to end its illegal practices and imposes a $50,000 CMP.

On March 26, 2015, the Bureau filed suit against a group of seven debt collection agencies, six individual debt collectors, four payment processors, and a telephone marketing service provider, for violations of the FDCPA and the CFPA’s prohibition on unfair and deceptive acts and practices, and providing substantial assistance to unfair or deceptive conduct. The complaint alleges that the individuals, acting through a network of corporate entities, use threats and harassment to collect “phantom” debt from consumers. Phantom debt is debt consumers do not actually owe or debt that is not payable to those attempting to collect it. Their misconduct was facilitated by the substantial assistance of the payment processors and the telephone marking service provider. The defendants made millions of collections calls to consumers and consumers collectively paid millions of dollars because of the debt collectors’ threats and false statements. The Bureau is seeking a permanent injunction, redress for consumers, and a monetary penalty.

On February 12, 2015, the Bureau filed a lawsuit against All Financial Services, LLC in federal court. The complaint alleges that All Financial Services, LLC disseminated deceptive and misleading advertisements for mortgage credit products in violation of Regulation N and the deceptive acts and practices prohibition in the Consumer Financial Protection Act of 2010. Additionally, the Bureau alleges that All Financial Services, LLC failed to maintain copies of disseminated advertisements as required by Regulation N. The Bureau is seeking a monetary penalty and injunctive relief.


The CFPB took action against Flagship Financial Group, LLC for misrepresentations in advertisements that improperly suggested that Flagship Financial Group, LLC was, or was affiliated with, a United States government entity and material misrepresentations that the advertised mortgage credit products were endorsed or sponsored by a government program. The CFPB found that the conduct violated Regulation N and the deceptive acts and practices prohibition in the Consumer Financial Protection Act of 2010. Flagship Financial Group was ordered to pay $225,000 in civil money penalties and to comply with applicable federal laws, including Regulation N.

In the Matter of: American Preferred Lending, Inc. (File No. 2015-CFPB-0005) (consent order entered February 12, 2015).

The CFPB took action against American Preferred Lending, Inc. for misrepresentations in advertisements that improperly suggested that American Preferred Lending, Inc. was, or was affiliated with, a United States government entity and material misrepresentations that the advertised mortgage credit products were endorsed or sponsored by a government program. The CFPB found that the conduct violated Regulation N and the deceptive acts and practices prohibition in the Consumer Financial Protection Act of 2010. American Preferred Lending, Inc. was ordered to pay $85,000 in civil money penalties and to comply with applicable federal laws, including Regulation N.

The CFPB ordered NewDay Financial, LLC to pay a $2 million civil money penalty for violations of the Consumer Financial Protection Act of 2010 (CFPA) and Section 8 of RESPA. NewDay is a non-bank mortgage lender focusing on originating refinance mortgage loans guaranteed by the Veterans Administration. In 2010, NewDay entered into a marketing relationship with a veterans’ organization and was named the “exclusive lender” of that organization, but NewDay failed to disclose in advertising materials to consumers that the veterans’ organization had a financial relationship with NewDay. This failure to disclose the relationship in the circumstances constituted a deceptive act or practice, which violates the CFPA. In addition, NewDay’s payments to the veterans’ organization and the coordinating company for referral activities constituted illegal referral payments in violation of the RESPA.


The CFPB filed a lawsuit against Union Workers Credit Services (UWCS) in federal court on December 17, 2014. The complaint alleges that the company violated the CFPA by falsely advertising as a general-use card one that could, in fact, only be used to buy products from UWCS itself, and falsely implying an affiliation with unions by, among other things, using pictures of nurses and firefighters in its advertising. The Bureau also alleges violations of the Fair Credit Reporting Act (FCRA) and Regulation V based on UWCS’s use of consumer reports without consumers’ consent in connection with credit transactions not initiated by consumers and based on UWCS’s failure to advise consumers of their right to opt out of pre-screened solicitations. A consent order was entered on February 10, 2015. The order permanently bans UWCS from marketing or offering credit in any form, making any misrepresentations in offering or providing consumer financial products or services, and violating the FCRA. It also requires UWCS to pay a $70,000 penalty, or substantially all of its available liquid assets.


The Bureau ordered Continental Finance Company to refund an estimated $2.67 million to approximately 98,000 consumers who were charged illegal credit card fees, pay a $250,000 penalty, and submit to the Bureau’s supervisory authority under 12 C.F.R. 1091.110. Continental had misled consumers about credit card costs by mischaracterizing opt-out procedures for paper
billing and misrepresented that security deposits would be FDIC-insured, in violation of the CFPA’s prohibition on deceptive practices. Continental also assessed fees in violation of the CARD Act’s limits during the first year after opening an account.


The CFPB and the Maryland Attorney General reached a settlement with Wells Fargo, JPMorgan Chase, and two individuals for an illegal kickback scheme with Genuine Title, a now-defunct title company. Genuine Title offered loan officers valuable marketing services and cash payments in return for referring homebuyers to Genuine Title for closing services, in violation of RESPA. The consent orders state that Wells must pay about $10.8 million in redress and Chase must pay about $300,000 in redress. Additionally, Wells must pay $21 million in civil penalties to the Bureau and $3 million in civil penalties to the State of Maryland, and Chase must pay $500,000 in civil penalties to the Bureau and $100,000 in civil penalties to the State of Maryland. The consent order requires the individual loan officer and his wife who took cash payments to pay a $30,000 penalty to the Bureau and bans the loan officer from the mortgage industry for two years.


The CFPB, jointly with the Florida Attorney General, took action against College Education Services, a provider of student-loan debt-relief services, along with its two owners Marcia Elena Vargas and Frank Liz. The CFPB found that the company engaged in deceptive marketing practices under the CFPA and the Telemarketing Sales Rule by falsely promising lower monthly payments for student loans, improved credit scores, and quick results. The CFPB also found that the company violated the Telemarketing Sales Rule’s ban on advance fees for debt-relief services by requiring upfront payments from consumers and the CFPA’s prohibition on abusive practices by taking money from consumers that the company knew did not qualify for the relief promised. This action was resolved through a consent order that bans the company, Vargas, and Liz from operating in the debt-relief industry and imposes a $25,000 civil penalty.

The CFPB and the Attorneys General of North Carolina and Virginia reached a settlement with Freedom Stores, Inc., Freedom Acceptance Corporation, Military Credit Services LLC, and their owners, of claims relating to the companies’ practices of extending credit to and collecting debts from members of the United States military and other consumers. The stipulated final judgment and order prohibits the companies from filing debt-collection actions far away from where consumers reside or entered into purchase contracts, and from disclosing consumers’ debts to third parties in attempting to collect. It also requires the companies to provide over $2.5 million in consumer redress in the form of refunds or debt-forgiveness and to pay a $100,000 civil money penalty.


The CFPB filed a lawsuit in federal court against Sprint Corporation. The complaint alleges that Sprint operated a billing system that allowed third parties to “cram” unauthorized charges on customers’ mobile-phone accounts. The complaint alleges that Sprint violated the CFPA’s prohibition on unfair practices by automatically billing consumers for illegitimate charges without their consent, disregarding red flags that highlighted the significant flaws in its third-party billing system, and ignoring consumer complaints about unauthorized charges. The complaint seeks refunds for affected consumers and penalties to deter unauthorized third-party charges in the future. The Bureau worked closely with the FCC's Enforcement Bureau on this investigation.


The CFPB filed suit in federal court against Irvine Web Works, Inc., dba Student Loan Processing.US (SLP) and its owner, James Krause. The complaint alleges that SLP and Krause falsely represent an affiliation with the Department of Education (ED) in their marketing materials, including through the use of a logo very similar to the ED logo, the claim that the company “work[s] with” ED, and the appearance of SLP mailings. The complaint also alleges that the defendants charged illegal advance fees for their services, and deceived borrowers about the costs of the service by failing to clearly explain and disclose that they charge a monthly
service fee that continues until the consumer’s federal student loans are paid in full or discharged. The Bureau alleges these practices violate the TSR and the CFPA’s prohibition on deception. The complaint seeks a permanent injunction, restitution, disgorgement, and civil money penalties.


The CFPB entered a settlement with Premier Consulting Group LLC, a debt-settlement service provider, and the Law Office of Michael Lupolover. The Bureau had filed a complaint against these companies in May 2013. The Bureau’s complaint alleged that the companies routinely charged consumers upfront fees before settling consumers’ debts, in violation of the Telemarketing Sales Rule. Under the terms of the settlement, Premier was ordered to pay a civil penalty of $69,075, representing the amount of advance fees the companies took from consumers who did not have any debt settled. Premier and the Lupolover Firm will also be prohibited from any future violations of the Telemarketing Sales Rule.

**Consumer Financial Protection Bureau v. Franklin Loan Corporation** (C.D. Cal. No. 5:14-cv-02324-JGB) (stipulated final judgment and order entered on November 26, 2014).

The CFPB brought an enforcement action against Franklin Loan Corporation, a California mortgage lender, for granting its employees bonus payments for steering consumers into loans with higher interest rates. The CFPB found that Franklin Loan’s conduct violated the Federal Reserve Board’s Loan Originator Compensation Rule. The rule prohibits mortgage lenders from paying loan officers based on loan terms such as interest rate. In addition to injunctive relief prohibiting the unlawful practice, Franklin Loan was ordered to pay $730,000 in redress to affected consumers.

**In the Matter of: DriveTime Automotive Group, Inc. and DT Acceptance Corp.** (File No. 2014-CFPB-0007) (consent order entered November 19, 2014).

The Bureau took action against DriveTime, a “buy-here, pay-here” auto dealer, for debt collection practices in violation of the CFPA’s prohibition on unfair acts and practices that included, repeatedly calling borrowers at work, repeatedly calling references, and repeatedly calling wrong numbers after being asked to stop. DriveTime also furnished inaccurate account information regarding the dates of repossessions and other facts, failed to conduct reasonable investigations of credit information furnishing disputes, and failed to implement reasonable
written credit reporting policies and procedures, in violation of FCRA and the Furnisher Rule. The consent order requires DriveTime to pay an $8 million civil money penalty.

**In the Matter of: Manufacturers and Traders Trust Company** (File No. 2014-CFPB-0016) (consent order entered October 9, 2014).

The CFPB took action against Manufacturers and Traders Trust Company (M&T) for deceptively marketing free checking accounts in violation of the CFPA. M&T’s advertising failed to inform consumers about key requirements to maintain free checking. When consumers failed to meet these requirements, M&T automatically converted their free checking accounts to checking accounts with fees. The CFPB ordered M&T to refund an estimated $2.9 million to approximately 59,000 account holders and to pay a $200,000 civil money penalty.


The CFPB joined with the DOJ, HUD, and attorneys general in 49 states and the District of Columbia to file a joint proposed federal court order which required SunTrust Mortgage, Inc., to provide $500 million in loss-mitigation relief to underwater borrowers. The consent order, which was adopted by the court, required SunTrust to pay $40 million to approximately 48,000 consumers who lost their homes to foreclosure and $10 million to the federal government to cover losses it caused to the Federal Housing Administration, Department of Veterans Affairs, and the Rural Housing Service. The order prohibits unlawful mortgage servicing practices, including robo-signing and illegal foreclosure practices, which violated the CFPA, and the order required SunTrust to establish additional homeowner protections, including protections for consumers in bankruptcy. SunTrust was also ordered to pay a $418 million penalty in a parallel mortgage lending filing by DOJ.

**In the Matter of: Lighthouse Title, Inc.** (File No. 2014-CFPB-0015) (consent order entered September 30, 2014).

The CFPB ordered Lighthouse Title, Inc. to pay $200,000 in civil money penalties for violating RESPA. Lighthouse Title violated RESPA by entering marketing services agreements with various parties with the agreement or understanding that in return those parties would refer business to Lighthouse. The CFPB ordered Lighthouse Title to terminate any existing marketing services agreements and prohibited Lighthouse Title from entering any marketing services agreements for the duration of the consent order.

In the first enforcement action under the 2013 RESPA Mortgage Servicing Final Rule, the CFPB took action against Flagstar Bank, F.S.B., for violating the Rule and the CFPA in connection with servicing defaulted loans. Among other violations, the bank took excessive time to process borrowers’ applications for foreclosure relief, failed to tell borrowers when their applications were incomplete, denied loan modifications to qualified borrowers, illegally delayed finalizing permanent loan modifications, and misinformed borrowers about their right to appeal the denial of a loan modification. Under the consent order, Flagstar is prohibited from acquiring pools of defaulted loans from third parties until it demonstrates it has the ability to comply with laws that protect consumers. Flagstar is also ordered to pay $27.5 million in redress to victims and $10 million in civil money penalties.


The CFPB ordered U.S. Bank to refund an estimated $48 million to approximately 420,000 customers and to pay a $5 million civil money penalty for illegal practices related to “add-on” products. The CFPB found that U.S. Bank engaged in unfair billing practices for certain identity protection products that promised to monitor customer credit and alert consumers to potentially fraudulent activity. A vendor for U.S. Bank billed customers for these products prior to having the authorization necessary to perform the credit monitoring and credit report retrieval services. The Bureau worked with the OCC to end these practices and provide relief for consumers.


This action involves a nationwide mortgage relief scheme that the CFPB, jointly with the Florida Attorney General, alleges took advantage of financially distressed homeowners in violation of Regulation O. Under the name of the Hoffman Law Group, the defendants promised homeowners that, in exchange for a $600 upfront fee, and a $495 monthly fee, the defendants would include the homeowners as plaintiffs in mass-joinder lawsuits against their lenders and servicers, which would get homeowners mortgage modifications or foreclosure relief. In reality, the defendants rarely, if ever, obtained meaningful mortgage assistance relief for the consumers.
The court issued a temporary restraining order on July 16, 2014, halting the defendants’ business practices, placing the corporate defendants into receivership, and freezing the defendants’ assets. On September 12, 2014, the clerk entered default against the five corporate defendants who had failed to appear in this matter, and the court entered orders adopting the stipulated preliminary injunctions on September 15, 2014 and September 23, 2014, as to the three remaining individual defendants.


On September 16, 2014, the CFPB filed a lawsuit against Corinthian Colleges, Inc., one of the largest for-profit, post-secondary education companies, in federal court. The complaint alleges that Corinthian induced students to take private student loans by deceptively describing the job and career prospects of its graduates as well as Corinthian’s career services, and by misrepresenting its job placement rates. Corinthian also engaged in aggressive debt collection practices in violation of the CFPA and the Fair Debt Collection Practices Act.

**Consumer Financial Protection Bureau v. Richard F. Moseley, Sr., et al.** (W.D. Mo. No. 4:14-cv-00789DW) (temporary restraining order issued on September 9, 2014).

The CFPB filed a lawsuit against a confederation of online payday lenders known as the Hydra Group, and its principals, alleging that they use a maze of interrelated entities to make unauthorized and otherwise illegal loans to consumers. The CFPB alleged that the defendants’ practices violate the CFPA, TILA, and EFTA. On September 9, 2014, a federal court in Kansas City issued an ex parte TRO against the defendants, ordering them to halt lending operations. The court also placed the companies in temporary receivership, granted the appointed receiver and the CFPB immediate access to the defendants’ business premises, and froze their assets. On October 3, 2014, the court entered a stipulated preliminary injunction against the defendants pending final judgment in the case.


In a complaint filed in federal court, the CFPB charged Global Client Solutions, a payment processor, and its two principals, Robert Merrick and Michael Hendrix, with violating the Telemarketing Sales Rule by helping debt-settlement companies charge consumers illegal upfront fees. The court entered a stipulated final judgment prohibiting Global Client Solutions
from helping other companies collect illegal fees from consumers. The defendants will be subject
to monitoring by the CFPB and will be required to make reports to the CFPB to ensure their
compliance. The defendants will also pay over $6 million in consumer relief in addition to
paying a civil money penalty of $1 million.


The CFPB took action against First Investors Financial Services Group, Inc., for knowingly
furnishing inaccurate information about consumers to credit reporting agencies. The inaccurate
information likely led to errors in consumers’ credit records, which could impair their ability to
obtain credit. The CFPB found that First Investors’ conduct violated the FCRA and the CFPA.
First Investors was ordered to pay $2.75 million in civil money penalties, and to implement
measures to insure the information the company provides to credit reporting agencies is
accurate.

In the Matter of: USA Discounters, Ltd. (File No. 2014-CFPB-0011) (consent order
entered August 14, 2014).

The CFPB ordered USA Discounters to refund approximately $350,000 to servicemembers for
unfair and deceptive practices relating to installment loans for furniture, electronics, and other
home goods. USA Discounters charged active duty servicemembers a fee for a company called
SCRA Specialists LLC to assist servicemembers in availing themselves of their rights under the
Servicemembers Civil Relief Act (SCRA). In fact, SCRA Specialists were charging
servicemembers for legal protections to which they were already entitled and SCRA Specialists
never actually performed most of the services offered to servicemembers. The consent order
requires USA Discounters to cease engaging in this unlawful conduct, to provide full restitution
to all consumers who paid the SCRA Specialists fee since 2009, and to pay a $50,000 civil
money penalty.

In the Matter of: Amerisave Mortgage Corp., et al. (File No. 2014-CFPB-0010) (consent
order entered August 12, 2014).

The CFPB took action against Amerisave, its affiliate Novo Appraisal Management Corporation,
and the owner of both companies, Patrick Markert, for engaging in a deceptive bait-and-switch
mortgage lending scheme. The CFPB found that Amerisave lured consumers by advertising
misleading interest rates, locked them in with costly-up-front fees, failed to honor its advertised
rates, and illegally overcharged them for affiliated “third party” services. The order includes
permanent injunctive relief, requiring Amerisave to advertise only rates that are actually available to consumers, retain an outside consultant to help fix its advertising practices, and take other actions to prevent future consumer harm. Amerisave paid over $14.8 million in restitution and a $4.5 civil money million. Markert, in his individual capacity, paid an additional $1.5 million civil money penalty.


The Bureau took action against Colfax Capital and Culver Capital, also collectively known as “Rome Finance,” and two of its owners for violating Regulation Z (Truth in Lending) by failing to accurately disclose credit information in financing for consumer goods sold online or near military bases, and the CFPA by servicing and collecting on financing agreements that state laws rendered void or limited the consumer’s obligation to repay. Under the consent order, Rome Finance will cease efforts to collect on any of the outstanding finance agreements, and it paid $1 in civil penalties. Additionally, under the order, Rome and two of its principals are permanently banned from consumer lending.


The CFPB filed a complaint against three individuals and a company who marketed and sold purported mortgage assistance relief services to consumers. Stephen Lyster Siringoringo, Clausen & Cobb Management Company, Inc., Alfred Clausen, and Joshua Cobb allegedly violated Regulation O and the CFPA by charging advance fees for loan modifications, making misrepresentations related to purported modifications, and failing to make required disclosures. The complaint alleges that consumers paid thousands of dollars each in advance fees, but in numerous instances received none of the promised services or relief.


On July 22, 2014, the CFPB filed a lawsuit in federal district court against The Mortgage Law Group, LLP, (d/b/a The Law Firm of Macey, Aleman & Searns), Consumer First Legal Group, LLC, and their principals Thomas G. Macey, Jeffrey J. Aleman, Jason E. Searns and Harold Stafford. The CFPB alleged that the defendants violated Regulation O and the CFPA by charging illegal up-front fees for mortgage assistance-relief services and by engaging in misleading and
deceptive practices, including falsely representing to consumers that they would receive mortgage-assistance-relief services through legal representation.


The CFPB filed a lawsuit in federal court against Frederick J. Hanna & Associates, P.C., a debt-collection law firm, and its managing partners, for violating the FDCPA and the CFPA. The complaint alleged that the defendants operated a lawsuit mill, filing hundreds of thousands of debt-collection lawsuits against consumers in Georgia state court. The CFPB alleged that these suits often relied on deceptive affidavits and faulty or unsubstantiated evidence, and were filed without meaningful attorney involvement. The CFPB is seeking compensation for victims, a civil money penalty fine, and an injunction against the company and its partners.


The CFPB took action against payday lender ACE Cash Express, Inc., for violating the CFPA by engaging in several unfair and deceptive debt collection practices, and one abusive practice—leveraging an artificial sense of urgency to induce delinquent borrowers with a demonstrated inability to repay their existing loan to take out a new ACE loan with accompanying fees. The Bureau found that this practice took unreasonable advantage of the inability of consumers to protect their own interest in selecting or using a consumer financial product or service. Under the consent order, ACE is ordered to reform its collection practices and to cease encouraging or suggesting that delinquent borrowers pay off their existing loan and then take out a new loan with ACE. ACE was also ordered to pay $5 million in restitution and $5 million in civil money penalties.


The CFPB ordered Synchrony Bank, formerly known as GE Capital Retail Bank, to provide an estimated $225 million in relief to consumers harmed by illegal and discriminatory credit card practices, including $56 million in refunds to consumers who were subjected to deceptive marketing practices, and $169 million in redress with respect to violations of ECOA for deceptively marketing credit card add-on products. The bank misrepresented the cost of the products, failed to inform some cardholders that they were ineligible for the products’ benefits, failed to explain that they were enrolling consumers in an optional fee-based product, and
misrepresented the products’ availability. The CFPB also ordered Synchrony Bank to pay $3.5 million in civil money penalties. The violations of ECOA are discussed in the Fair Lending Enforcement section of this Report.

**In the Matter of: Stonebridge Title Services, Inc.** (File No. 2014-CFPB-0006) (consent order entered June 12, 2014).

The CFPB ordered Stonebridge Title Services to pay a civil money penalty of $30,000 for violating Section 8 of RESPA. Stonebridge paid illegal referral commissions to independent salespeople who referred title insurance business to it. Referral commissions are allowed under RESPA if the recipient of the payment is an employee of the company that is paying the referral. Though the salespeople received W-2 tax forms from Stonebridge, the Bureau determined that they were not bona fide employees.

**In the Matter of: JRHBW Realty, Inc., d/b/a RealtySouth; TitleSouth, LLC** (File No. 2014-CFPB-0005) (consent order entered May 28, 2014).

The CFPB ordered RealtySouth, Alabama’s largest real estate brokerage company, and its affiliated title company, TitleSouth, to pay $500,000 in civil money penalties for violating RESPA. RealtySouth used a preprinted purchase contract – which homebuyers use to make an offer on a house – that either explicitly directed or suggested that title and closing work be performed by TitleSouth. The accompanying affiliated business arrangement disclosure contained dense text, including its own marketing claims that did not properly highlight to consumers that they were not required to use TitleSouth and could shop around for other title and closing companies. This conduct violated Section 8 of RESPA, which prohibits kickbacks, referrals to affiliated entities without appropriate disclosures, and payment of unearned fees in the context of residential real estate transactions.


The CFPB ordered Bank of America and FIA Card Service to refund an estimated $727 million to approximately 2.9 million customers and to pay a $20 million civil money penalty for illegal practices related to credit card “add-on” products. The CFPB found that Bank of America and FIA Card Services deceptively marketed two credit card payment protection products that allowed customers to request the cancelation of some amount of credit card debt in the event of certain hardships or life events. Bank of America and FIA Card services also engaged in unfair billing practices for certain identity protection credit card products that promised to monitor
customer credit and alert consumers to potentially fraudulent activity. Bank of America and FIA Card Services billed consumers for these products prior to having the authorization necessary to perform the credit monitoring and credit report retrieval services. The Bureau worked with the OCC, who first uncovered the unfair billing practices, to end these practices and provide relief for consumers.


The CFPB filed a lawsuit against ITT Educational Services alleging that the for-profit college chain engaged in unfair and abusive practices against consumers by pushing its students into high-interest, high-fee loans that the students could not afford and did not want, in violation of the CFPA. The complaint also alleged that ITT violated TILA and Regulation Z by failing to disclose finance charges in connection with installment loans given to students upon graduation.


The CFPB initiated an administrative proceeding against PHH Corporation and its affiliates, alleging that they harmed consumers through a mortgage insurance kickback scheme that started as early as 1995. A CFPB investigation showed that when PHH originated mortgages, it referred consumers to mortgage insurers with which it partnered. In exchange for this referral, these insurers purchased “reinsurance” from PHH’s subsidiaries. CFPB alleges that PHH took the reinsurance fees as kickbacks, in violation of RESPA, which protects consumers by banning kickbacks that tend to unnecessarily increase the cost of mortgage settlement services. The CFPB alleges that because of PHH’s scheme, PHH received as much as 40% of the premiums that consumers paid to insurers and PHH collected hundreds of millions of dollars in kickbacks, while consumers ended up paying excessive mortgage insurance premiums. The administrative law judge issued a recommended decision on November 25, 2014, and PHH and the Bureau have appealed to Director Cordray. As of March 31, 2015, that appeal is pending.


The CFPB filed a complaint against an online loan servicer, CashCall, Inc., for engaging in unfair, deceptive, and abusive practices, including debiting consumer checking accounts for loans that were void. The complaint seeks injunctive and monetary relief, as well as penalties for CashCall’s allegedly collecting on debts that consumers do not owe.

The CFPB filed a complaint alleging that Borders & Borders, a real estate closing law firm, had set up joint ventures with local real estate and mortgage brokers for the purpose of funneling kickbacks to those brokers in exchange for referrals to Borders & Borders. The complaint seeks injunctive and other equitable relief. On February 12, 2015, the Court denied the defendants’ motion for judgment on the pleadings.


On August 20, 2013, the CFPB filed a lawsuit in federal district court against a Nevada corporation, Morgan Drexen, Inc., and its President and Chief Executive Officer, Walter Ledda. In the complaint, the CFPB alleged that Morgan Drexen and Ledda have violated the Telemarketing Sales Rule and the Dodd-Frank Act by charging illegal up-front fees for debt-relief services, and falsely representing to consumers that they would become debt free in months if they worked with Morgan Drexen. On April 21, 2015, the Court granted the Bureau’s motion for default judgment against Morgan Drexen on the ground that it had fabricated evidence in the case. The Court has not ruled on whether default judgment should be entered against the company’s CEO as well.


This action involved a nationwide mortgage relief scheme in which the CFPB alleged that the defendants took advantage of financially distressed homeowners by promising to help them obtain loan modifications and charging them advance fees ranging from $2,500 to $4,500. On February 1, 2013, the court entered a stipulated final judgment and order for permanent injunction as to defendants Abraham Michael Pessar, Division One Investment and Loan, Inc.,

67 While this is outside the reporting period, the information became available before publication.
and Processing Division, LLC. On June 26, 2013, the court granted summary judgment in favor of the CFPB against defendants Chance Edward Gordon and the Gordon Law Firm, P.C., finding that those defendants violated the Dodd-Frank Act by falsely representing: (1) that consumers would obtain mortgage loan modifications that substantially reduced consumers’ mortgage payments or interest rates and (2) that defendants were affiliated with, endorsed by, or approved by the U.S. government, among other things. The Court also found that Gordon violated Regulation O by receiving up-front payments, failing to make required disclosures, wrongly directing consumers not to contact lenders, and misrepresenting material aspects of defendants’ services. The court awarded an $11,403,338.63 judgment for disgorgement and restitution against Gordon. Gordon filed a notice of appeal of the court’s decision on August 23, 2013. That appeal is currently pending.
7. Fair lending

As part of its mandate, the CFPB’s Office of Fair Lending (Fair Lending) is charged by Congress with “providing oversight and enforcement of Federal laws intended to ensure fair, equitable, and nondiscriminatory access to credit for both individuals and communities” that are enforced by the CFPB, including the Equal Credit Opportunity Act (ECOA) and the Home Mortgage Disclosure Act (HMDA). This part of Fair Lending’s mandate is accomplished primarily through fair lending supervision and enforcement work. Interagency coordination and outreach to industry groups and fair lending, civil rights, consumer and community advocates are also important elements of our mandate. In addition, the Bureau published a recent fair lending report to Congress on the efforts of the Bureau and our fulfillment of our fair lending mandate. Published on April 28 2015, the Fair Lending Report of the Consumer Financial Protection Bureau provides an overview of risk prioritization process; supervision tools; recent public enforcement actions; interagency coordination efforts and reporting; and outreach activities for all market participants during calendar year 2014. In this Semi-Annual Report update, we focus on highlights from our fair lending supervision and enforcement activities, and continued efforts in interagency coordination and outreach.

68 Dodd-Frank Act, § 1013(c)(2)(A).

69 Dodd-Frank Act, §1013(c)(2)(B).

70 Dodd-Frank Act, §1013(c)(2)(C).

71 Dodd-Frank Act, § 1013(c)(2)(D).

72 See Consumer Financial Protection Bureau, Fair Lending Report of the Consumer Financial Protection Bureau (Apr. 28, 2015), available at http://files.consumerfinance.gov/f/201504_cfpb_fair_lending_report.pdf. While this document is outside the timeframe of this reporting period, it was available as of publication, and so is included here.
7.1 Fair lending supervision and enforcement

7.1.1 Fair lending supervision

The CFPB’s Fair Lending Supervision program assesses compliance with Federal consumer financial laws and regulations at banks and nonbanks over which the Bureau has supervisory authority. Supervision activities range from assessments of the institutions’ fair lending compliance management systems to in-depth reviews of products or activities that may pose heightened fair lending risks to consumers. As part of its Fair Lending Supervision program, the Bureau continues to conduct three types of fair lending reviews at Bureau-supervised institutions: ECOA baseline reviews, ECOA target reviews, and HMDA reviews. Our supervisory work has focused on the areas of mortgage, auto lending, and credit cards.

In conducting reviews, CFPB examination teams have observed various factors that indicate heightened fair lending risk, including:

- Weak or nonexistent fair lending compliance management systems (CMS);
- Underwriting and pricing policies that consider prohibited bases in a manner that violates ECOA or presents a fair lending risk;
- Discretionary policies without sufficient controls or monitoring to prevent discrimination;
- Inaccurate HMDA data; and
- Noncompliance with Regulation B’s adverse action notification requirements.

When the CFPB identifies situations where fair lending compliance is inadequate, it directs institutions to establish fair lending compliance programs commensurate with the size and complexity of the institution and its lines of business. If fair lending violations have occurred, the CFPB will require remediation and restitution to consumers, and may pursue other appropriate relief.

Although the Bureau’s supervisory activity is confidential, the Bureau publishes regular reports on its website called Supervisory Highlights. These reports provide information to all market
participants on broad market and supervisory trends the Bureau observes. The Fall 2014 edition of *Supervisory Highlights*\(^\text{73}\) included information on the Bureau’s supervisory observations in conducting HMDA\(^\text{74}\) Data Integrity Reviews (HMDA Reviews) at dozens of bank and nonbank mortgage lenders. In the report, we note that examination teams have found that many lenders have adequate HMDA compliance systems, resulting in HMDA data with no errors or very few errors. At some institutions, however, examination teams have found inadequate compliance management systems and severely compromised mortgage lending data.

On October 9, 2013, the Bureau published its HMDA Resubmission Schedule and Guidelines (HMDA Resubmission Standards)\(^\text{75}\) and a bulletin on HMDA Compliance Management, HMDA Resubmission Standards, and HMDA enforcement.\(^\text{76}\) The Bureau released these publications to highlight the importance of accurate HMDA data and effective HMDA compliance management systems, and to provide transparency into how the Bureau enforces HMDA. Based on our subsequent examination experience, the Bureau provided additional guidance in the Fall 2014 edition of *Supervisory Highlights*.

For the majority of CFPB HMDA Reporters, the CFPB’s HMDA Resubmission Standards are generally similar to the Federal Reserve Board’s HMDA Resubmission Standards. The Bureau’s October 9, 2013 guidelines and bulletin announced a different resubmission standard for the largest CFPB HMDA Reporters, defined as any institution reporting 100,000 (or more) loans on its HMDA Loan Application Register (HMDA LAR), given the significance of these institutions’ impact on access to mortgage credit.


\(^{74}\) 12 USC 2801-2810.


In response to feedback from mortgage lenders subject to HMDA’s reporting requirements, in the Fall 2014 Supervisory Highlights, we announced that in the Bureau’s supervisory work, we will follow the CFPB’s HMDA Resubmission Standards in reviews of 2014 and subsequent HMDA data, but will continue to follow the previous standards for reviews of 2013 and earlier HMDA data. This distinction will provide CFPB HMDA Reporters with an appropriate opportunity to calibrate their HMDA data collection, reporting, and compliance programs to the Bureau’s HMDA Resubmission Standards published in 2013. Bureau examination teams will continue conducting HMDA Reviews using the resubmission thresholds and guidelines that are appropriate to the year of the data being reviewed.

The Winter 2015 edition of Supervisory Highlights included information on the Bureau’s supervisory observations regarding violations related to the failure to consider public assistance income or other sources of income protected by Regulation B. During recent examinations, the Bureau’s examination staff found one or more violations of the ECOA and Regulation B related to the treatment of protected forms of income including discrimination on the basis of public assistance income. Applicants were automatically declined if they relied on income from a non-employment source, such as social security income or retirement benefits, in order to repay the loan. Marketing materials contained written statements regarding the prohibition of non-employment income and thus may have discouraged applicants who received public assistance or other protected sources of income from applying for credit. The relevant supervised entities were directed by examination staff to identify applicants who were wrongly denied on the basis of their protected income source, as well as potential applicants who were discouraged by the marketing materials. Supervision also directed that remediation be made to harmed applicants and prospective applicants, including reimbursement of fees and interest; the opportunity to reapply; and additional remuneration for any consumers who were improperly denied and subsequently lost their homes.

The Winter 2015 edition also included information regarding adverse action notice deficiencies and failure to provide these notices in a timely manner. Regulation B requires a lender to notify

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an applicant of action taken within 30 days after receiving a completed application regarding the
creditor’s adverse action on the application. In the report, we note that CFPB examiners found
one or more supervised entities failed to provide the requisite information in denial notices as
set forth in Regulation B and failed to notify an applicant of action taken within 30 days after
receiving the completed application. These errors were attributed to weaknesses in the
compliance audit programs and the monitoring and corrective action component of the
compliance programs. Finally, the Winter 2015 edition discusses the CFPB bulletin issued on
November 18, 2014 that provides guidance to help lenders avoid prohibited discrimination
against consumers receiving Social Security disability income. The bulletin is described in more
detail in the Fair Lending outreach, speeches, presentations, and publications section below.

7.1.2 Fair lending enforcement

The CFPB has the authority to bring enforcement actions pursuant to HMDA and ECOA.
Specifically, the CFPB has the ability to conduct investigations, file administrative complaints,
and hold hearings and adjudicate claims through the CFPB’s administrative enforcement
process. The CFPB also has independent litigating authority and can file cases in federal court
alleging violations of fair lending laws under the CFPB’s jurisdiction. Like other Federal bank
regulators, the CFPB will also refer matters to the DOJ when it has reason to believe that a
creditor has engaged in a pattern of lending discrimination. Over the past year, the CFPB
announced one fair lending enforcement action in the context of credit cards.

78 12 CFR 1002.9(a)(1)(i).

79 CFPB Bulletin 2014-03 (Nov. 18. 2014) available at

80 Section 1016(c)(5) of the Dodd-Frank Act requires the Bureau to include in the semi-annual report public
enforcement actions the Bureau was a party to during the preceding year, which is October 1, 2013 through
September 30, 2014, for this report.
GE Capital, now known as Synchrony Bank

On June 19, 2014, the CFPB, as part of a joint enforcement action with the DOJ, ordered GE Capital, now known as Synchrony Bank, to provide $169 million in relief to about 108,000 borrowers excluded from debt relief offers because of their national origin. The $169 million represents the value of the offer that the consumer did not receive plus interest and indirect damages. If GE Capital had written off or sold their debt, that debt will be forgiven. As part of the CFPB consent order, GE Capital was also required to refund $56 million to approximately 638,000 consumers who were subjected to deceptive marketing practices.81

This order represents the federal government’s largest credit card discrimination settlement in history. As part of that action, the Bureau found and the DOJ alleged that GE Capital excluded cardholders with Spanish-preferred indicators on their accounts or with mailing addresses in Puerto Rico from two debt collection offers that were provided to other similarly situated cardholders between January 2009 and March 2012.

The Bureau did not assess penalties with respect to the illegal discrimination, based on a number of factors, including that the company self-identified and reported the violation, self-initiated remediation for the harm done to affected consumers, and fully cooperated with the Bureau’s investigation, in accordance with the Bureau’s Responsible Business Conduct: Self-Policing, Self-Reporting, Remediation, and Cooperation bulletin.82 This bulletin serves to inform market participants that they may proactively self-policing for potential violations, promptly self-report to the Bureau when they identify potential violations, quickly and completely remediate the harm resulting from violations, and affirmatively cooperate with any Bureau investigation above and beyond what is required. If a party meaningfully engages in these activities, which this bulletin refers to collectively as “responsible conduct,” it may favorably affect the ultimate resolution of a Bureau enforcement investigation.

81 See In the Matter of: Synchrony Bank, f/k/a GE Capital Retail Bank (File No. 2014-CFPB-0007) in Section 6.2 above, Enforcement actions, for more information.

PNC Bank, as successor to National City Bank – settlement administration

On December 23, 2013, the CFPB and the DOJ filed a joint complaint against National City Bank for discrimination in mortgage lending, along with a proposed order to settle the complaint. Specifically, the complaint alleged that National City Bank charged higher prices on mortgage loans to creditworthy African-American and Hispanic borrowers than similarly situated non-Hispanic white borrowers between 2002 and 2008. The consent order filed by the agencies on December 23, 2013 and entered on January 9, 2014 by the U.S. District Court for the Western District of Pennsylvania required National City’s successor, PNC Bank, to pay $35 million in restitution to harmed African-American and Hispanic borrowers. The consent order also required PNC to pay to hire a settlement administrator to distribute funds to victims identified by the CFPB and DOJ.

In order to carry out the Bureau’s and DOJ’s 2013 settlement with PNC, as successor in interest to National City Bank, the Bureau and DOJ have worked closely with the settlement administrator and PNC in order to distribute $35 million to minority borrowers who were discriminated against. On September 16, 2014, the Bureau published a blog post (available in English and Spanish) announcing the selection of the settlement administrator. The post provided information to consumers on contacting the administrator and submitting settlement forms, including eligibility claims. Under the supervision of the government agencies, the settlement administrator has contacted over 90,000 borrowers who are eligible for compensation and made over 120,000 phone calls in an effort to ensure maximum participation. As of the participation deadline of February 17, 2015, borrowers on 72.4% of the affected loans have responded to participate in the settlement. The settlement administrator mailed checks to eligible borrowers on May 15, 2015.

85 While this update falls outside the timeframe of this report, this information was available as of publication, and so is included here.
Referrals to DOJ

During this reporting period and pursuant to Section 706(g) of ECOA, the CFPB has also referred 10 matters to the DOJ with regard to:

- Discrimination on the bases of receipt of public assistance income, sex, marital status, age, race and national origin in mortgage lending;
- Discrimination on the bases of race and national origin in auto finance;
- Discrimination on the basis of marital status in unsecured consumer lending; and
- Discrimination on the bases of receipt of public assistance income, age, marital status and sex in student lending.

7.2 Interagency fair lending coordination and outreach

7.2.1 Interagency coordination

The Bureau’s fair lending activity involves close partnerships and coordination among the Bureau’s Federal and state regulatory and enforcement partners. Fair Lending continues to lead the Bureau’s fair lending interagency coordination and collaboration efforts by working with partners on the Financial Fraud Enforcement Task Force’s Non-Discrimination Working Group, the Interagency Task Force on Fair Lending, the Interagency Working Group on Fair Lending Enforcement, and the FFIEC Subcommittee on HMDA and the Community Reinvestment Act.

On October 22, 2014, along with federal partners from the FRB, the DOJ, the FDIC, the OCC, HUD, and the NCUA, the Office of Fair Lending participated in and presented at the 2014 Federal Interagency Fair Lending Hot Topics webinar. The webinar covered several fair lending topics, including fair lending risk assessments, mortgage pricing risks, and indirect auto lending supervision and enforcement activities. The webinar was viewed by approximately 2,500 registrants.
7.2.2 Fair lending outreach, speeches, presentations and publications

The CFPB is committed to communicating directly with industry and fair lending, civil rights, consumer, and community groups on its policies, compliance expectations, and priorities. Outreach is accomplished through issuance of Interagency Statements, Supervisory Highlights, Compliance Bulletins, and blog posts, as well as through the delivery of speeches and presentations addressing fair lending and access to credit matters.

On November 18, 2014, the Bureau issued a bulletin providing guidance to help lenders avoid prohibited discrimination against consumers receiving Social Security disability income. The bulletin reminds lenders that requiring unnecessary documentation from consumers who receive Social Security disability income may raise fair lending risk, and calls attention to standards and guidelines that may help lenders comply with the law.

The Social Security Administration provides certain benefits for individuals with serious disabilities, but generally will not provide documentation regarding how long benefits will last. Some applicants have reported being asked for information about their disabilities or even for doctors’ notes about the likely duration of their disabilities. ECOA and Regulation B prohibit creditors from discriminating against an applicant because some or all of the applicant’s income comes from any public assistance program, which includes Social Security disability income. Though lenders can consider the source of an applicant’s income for determining pertinent elements of creditworthiness, the bulletin notes that lenders may face fair lending risk if they require documentation beyond that required by lawful applicable agency or secondary market standards and guidelines in order to demonstrate that Social Security disability income is likely to continue.

The bulletin discusses current standards and guidelines on verification of Social Security disability income, including under the CFPB’s Ability-to-Repay rule, HUD’s standards for Federal Housing Administration-insured loans, the Department of Veterans Affairs (VA)

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standards for VA-guaranteed loans, and guidelines from Fannie Mae and Freddie Mac. The bulletin reminds lenders that following the applicable standards and guidelines may help them avoid policies and practices that violate ECOA and Regulation B.

As noted in the Fair Lending Supervision section above, the Bureau also released on October 28, 2014 the Fall 2014 edition of *Supervisory Highlights*, which focused on the Bureau’s supervisory observations in conducting HMDA Data Integrity Reviews (HMDA Reviews) at dozens of mortgage lenders. The Bureau also released on March 11, 2015, the Winter 2015 edition of *Supervisory Highlights*, which included the following fair lending-related topics: consideration of protected forms of income, adverse action notice deficiencies, and the CFPB bulletin providing guidance on avoiding discrimination against consumers receiving Social Security disability income.

CFPB leadership and staff continue to deliver testimony, speeches, panel remarks, webinars, and in-person presentations to diverse audiences, including Members of Congress and staff, industry, national and state fair lending and fair housing groups, and community and consumer advocates.

The Bureau looks forward to continued dialogue with these and other stakeholders on important matters related to fair lending and access to credit.

### 7.3 Home Mortgage Disclosure Act

On August 29, 2014 the Bureau published in the *Federal Register* proposed changes to Regulation C, which implements HMDA, to improve information reported about the residential mortgage market. The rule would shed more light on consumers’ access to mortgage credit by updating the reporting requirements of HMDA regulations. The Bureau also aims to simplify the reporting process for financial institutions. The proposal would improve the quality and type of HMDA data as required by the Dodd-Frank Act. The public comment period for the proposed

rule closed on October 29, 2014. The Bureau received approximately 400 comments. The Bureau is thoroughly reviewing and considering all the comments received and continues working towards potential final rulemaking.
8. Building a great institution: update

The CFPB seeks to promote transparency, accountability, and fairness. Built on these values, the CFPB is better able to make consumer financial markets work for consumers, honest businesses, and the economy.

8.1 Open government

The Bureau’s mission is to be an agency that helps consumer finance work by making rules more effective, by consistently and fairly enforcing the rules, and by empowering consumers to take more control of their economic lives. A critical part of making financial markets work is ensuring transparency in those markets. The CFPB believes that it should hold itself to that same standard and strives to be a leader by being transparent with respect to its own activities. To accomplish this, the Bureau utilizes its website, consumerfinance.gov, as the primary vehicle to share information on the operations and decisions the CFPB undertakes every day.
Recent information posted on our website that illustrates the Bureau’s commitment to openness includes:88

- **Freedom of Information Act (FOIA)**
  Transparency is at the core of the CFPB’s agenda and an essential part of how the CFPB operates. The public deserves to know what the CFPB is doing and how we are doing it. Over the last few months, the CFPB has posted the Annual FOIA Report for 2015, the Chief FOIA Officer Report for 2015, and Quarterly Reports for the first two quarters of fiscal year 2015.

- **Leadership Calendars**
  The CFPB remains committed to providing information to the public regarding the daily work of the Bureau’s senior leadership by sharing their daily calendars. The Bureau consistently posts the monthly calendars of Director Richard Cordray and Deputy Director Steven Antonakes to its website. The calendars of past leaders Elizabeth Warren and Raj Date are archived on the Bureau’s website for the public to view as well.

- **Procurement Opportunities**
  The Bureau remains committed to publishing its future procurement needs by listing a description of the requirement, forecasted solicitation fiscal year and quarter, and forecasted acquisition method.

- **Procurement Transparency**
  The Bureau’s Office of Procurement introduced a Contract Transparency Clause in February 2011 in each of its solicitations and contracts. The clause gives notice to all prospective trading partners that the Bureau will publish contracts on our website to enhance the visibility to any interested party in how the public money entrusted to us is being spent. Working with the FOIA Office, we will begin to publish awarded contracts during the Summer of 2015.

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88 The open government section of the Bureau’s website is consumerfinance.gov/open/, and all documents and pages referenced in this section may be found there.
• **General Reports**
  The CFPB also continues to post a variety of reports to illustrate progress in several areas of the Bureau’s operations and activities. Recent reports posted to the CFPB’s website include the 2014 Consumer Response Annual Report, the 2015 Fair Debt Collection Practices Annual Report, the Bureau’s Arbitration Study Report, the Winter 2015 edition of *Supervisory Highlights*, a report on financial education and well-being, the Bureau’s annual Human Capital report, annual 1017(e)(4) appropriations report, and reports on college credit card agreements and medical debt.

• **Guidance Updates**
  The CFPB periodically provides updates on regulations and guidance. During this reporting period, the Bureau posted updates to its Supervision and Examination Manual, specifically the RESPA and TILA procedures. Additionally, the Bureau posted compliance-related information for issued rules. This included lists for rural counties and rural or underserved counties for 2015.
9. Budget

The Bureau is committed to fulfilling its statutory responsibilities and delivering value to American consumers by being accountable and using our resources carefully. The CFPB’s Operations Division is responsible for coordinating activities related to the development of the CFPB’s annual budget. The Office of the Chief Financial Officer within the Division has primary responsibility for developing the budget, and works in close partnership with the Office of Human Capital, the Office of Procurement, the Technology and Innovation team, and other program offices to develop budget and staffing estimates in consideration of statutory requirements, performance goals, and priorities of the Bureau. The CFPB Director ultimately approves the CFPB budget.

9.1 How the CFPB is funded

The CFPB is funded principally by transfers made by the Board of Governors from the combined earnings of the Federal Reserve System, up to the limits set forth in the Dodd-Frank Act. The Director of the CFPB requests transfers from the Federal Reserve System in amounts that he has determined are reasonably necessary to carry out the Bureau’s mission. Annual funding from the Federal Reserve System was capped at a fixed percentage of the total 2009 operating expenses of the Federal Reserve System, equal to:

- 10% of these Federal Reserve System expenses (or approximately $498 million) in fiscal year (FY) 2011;
- 11% of these expenses (or approximately $547.8 million) in FY 2012; and
12% of these expenses (or approximately $597.6 million) in FY 2013 and each year thereafter, subject to annual adjustments. The inflation-adjusted transfer cap for FY 2014 was $608.4 million. The adjusted transfer cap for FY 2015 is $618.7 million. The CFPB requested transfers from the Federal Reserve totaling $301.8 million to fund CFPB operations and activities through the second quarter of FY 2015.

Funds received from the Federal Reserve are generally held in an account for the Bureau at the Federal Reserve Bank of New York.

Bureau funds that are not funding current needs of the CFPB, however, are invested in Treasury securities. Earnings from those investments are also deposited into the Bureau’s account.

If the authorized transfers from the Federal Reserve were not sufficient in FY 2010-2014, the CFPB had the authority in those fiscal years to ask Congress for up to $200 million in additional funds, subject to the appropriations process. The CFPB did not request an appropriation in FY 2011, FY 2012, FY 2013 or FY 2014. That authority has now expired.

9.1.1 Fiscal year 2015 spending through second quarter

As of March 31, 2015, the end of the second quarter of FY 2015, the CFPB incurred approximately $284.5 million in obligations to carry out the authorities of the Bureau under Federal financial consumer law. Approximately $129 million was spent on employee compensation and benefits for the 1,459 CFPB employees who were on-board by the end of the second quarter.

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89 See Dodd-Frank Act, Pub. L. No. 111-203, Sec. 1017(a)(2).

90 The Bureau posts all funding request letters on its website at consumerfinance.gov/budget.

91 See Dodd-Frank Act, Pub. L. No. 111-203, Sec. 1017(b).

92 See id. Sec. 1017(e).

93 An obligation is a transaction or agreement that creates a legal liability and obligates the government to pay for goods and services ordered or received.
In addition to payroll expenses, the largest obligations made through the end of the fiscal year were related to contractual services. Some of the Bureau’s significant obligations that occurred in the first two quarters of FY 2015 included:

- $12.0 million for a one-year building occupancy agreement with the Office of the Comptroller of the Currency;
- $10.1 million to the Department of Treasury for information technology infrastructure, and other administrative services;
- $10.0 million for a one-year building occupancy agreement with the General Services Administration for CFPB’s temporary headquarters office space;
- $9.8 million for maintaining ongoing operations of CFPB’s consumer contact center and enhancements to the case management database;
- $7.7 million to the Department of Treasury for various administrative support services, including information technology and human resource systems support;
- $6.1 million for technical litigation support services and products provided through an interagency agreement with the Department of Justice;
- $6.0 million for enterprise-wide engineering and system administration contractor support; and
- $4.9 million to the Department of Treasury’s Bureau of Fiscal Services for cross-leveling systems support, such as core financial accounting, procurement, transaction processing and reporting, travel and payroll.

Tables 15 and 16 categorize CFPB obligations incurred through the first two quarters of FY 2015 by expense category and division/program area:
TABLE 15: FY 2015 SPENDING BY EXPENSE CATEGORY

<table>
<thead>
<tr>
<th>Expense Category</th>
<th>FY 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personnel Compensation</td>
<td>$93,833,000</td>
</tr>
<tr>
<td>Benefit Compensation</td>
<td>$34,492,000</td>
</tr>
<tr>
<td>Travel</td>
<td>$8,705,000</td>
</tr>
<tr>
<td>Transportation of Things</td>
<td>$29,000</td>
</tr>
<tr>
<td>Rents, Communications, Utilities &amp; Misc.</td>
<td>$16,166,000</td>
</tr>
<tr>
<td>Printing and Reproduction</td>
<td>$2,492,000</td>
</tr>
<tr>
<td>Other Contractual Services</td>
<td>$110,270,000</td>
</tr>
<tr>
<td>Supplies &amp; Materials</td>
<td>$2,728,000</td>
</tr>
<tr>
<td>Equipment</td>
<td>$13,132,000</td>
</tr>
<tr>
<td>Land and Structures</td>
<td>$2,218,000</td>
</tr>
<tr>
<td>Interest and Dividends</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total (as of 03/31/15)</strong></td>
<td><strong>$284,515,000</strong></td>
</tr>
<tr>
<td>Division/Program Area</td>
<td>FY 2015</td>
</tr>
<tr>
<td>---------------------------------------</td>
<td>------------</td>
</tr>
<tr>
<td>Office of the Director</td>
<td>$3,499,000</td>
</tr>
<tr>
<td>Operations</td>
<td>$57,724,000</td>
</tr>
<tr>
<td>Consumer Education &amp; Engagement</td>
<td>$10,785,000</td>
</tr>
<tr>
<td>Research, Markets &amp; Regulations</td>
<td>$17,798,000</td>
</tr>
<tr>
<td>Supervision, Enforcement, Fair Lending</td>
<td>$72,256,000</td>
</tr>
<tr>
<td>Legal Division</td>
<td>$6,267,000</td>
</tr>
<tr>
<td>External Affairs</td>
<td>$3,383,000</td>
</tr>
<tr>
<td>Other Programs(^94)</td>
<td>$1,461,000</td>
</tr>
<tr>
<td>Centralized Services(^95)</td>
<td>$111,341,000</td>
</tr>
<tr>
<td><strong>Total (as of 03/31/15)</strong></td>
<td><strong>$284,515,000</strong></td>
</tr>
</tbody>
</table>

\(^{94}\) Other Programs comprises the costs of the CFPB Office of Ombudsman, Administrative Law Judges, and other CFPB programs.

\(^{95}\) Centralized services include the cost of certain administrative and operational services provided centrally to other Divisions (e.g., building space, utilities, and IT-related equipment and services).
9.1.2 Civil Penalty Fund

Pursuant to the Dodd-Frank Act, the CFPB is also authorized to collect and retain for specified purposes civil penalties collected from any person in any judicial or administrative action under federal consumer financial laws.96 The CFPB generally is authorized to use these funds for payments to victims of activities for which civil penalties have been imposed, and may also use the funds for consumer education and financial literacy programs under certain circumstances. The CFPB maintains a separate account for these funds at the Federal Reserve Bank of New York.

Civil penalty funds collected in 2015

In the first quarter of FY 2015, the CFPB collected civil penalties from six defendants totaling $23.4 million. In the second quarter, $24.2 million was received from 10 defendants. Civil penalties collected in FY 2015 to date97 total $47.6 million.

TABLE 17: FY 2015 CIVIL PENALTY FUND COLLECTIONS

<table>
<thead>
<tr>
<th>Defendant name</th>
<th>CMP collected</th>
<th>Collection date</th>
</tr>
</thead>
<tbody>
<tr>
<td>U.S. Bank</td>
<td>$5,000,000</td>
<td>October 3, 2014</td>
</tr>
<tr>
<td>Lighthouse Title</td>
<td>$200,000</td>
<td>October 3, 2014</td>
</tr>
<tr>
<td>Flagstar Bank, F.S.B.</td>
<td>$10,000,000</td>
<td>October 9, 2014</td>
</tr>
<tr>
<td>M&amp;T Bank</td>
<td>$200,000</td>
<td>October 17, 2014</td>
</tr>
<tr>
<td>DriveTime</td>
<td>$8,000,000</td>
<td>November 25, 2014</td>
</tr>
</tbody>
</table>

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96 See Dodd-Frank, Pub. L. No. 111-203, Sec. 1017(d).

97 As of March 31, 2015.
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Penalty Amount</th>
<th>Payment Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Premier Consulting Group, LLC et al.</td>
<td>$46,050&lt;sup&gt;98&lt;/sup&gt;</td>
<td>December 12, 2014; March 5, 2015</td>
</tr>
<tr>
<td>Freedom Stores, Inc.</td>
<td>$100,000</td>
<td>January 16, 2015</td>
</tr>
<tr>
<td>College Education Services</td>
<td>$25,000</td>
<td>January 30, 2015</td>
</tr>
<tr>
<td>American Preferred Lending, Inc</td>
<td>$70,000&lt;sup&gt;99&lt;/sup&gt;</td>
<td>February 20, 2015</td>
</tr>
<tr>
<td>J.P. Morgan Chase (Genuine Title Matter)</td>
<td>$500,000</td>
<td>February 18, 2015</td>
</tr>
<tr>
<td>Wells Fargo (Genuine Title Matter)</td>
<td>$21,000,000</td>
<td>February 13, 2015</td>
</tr>
<tr>
<td>Todd &amp; Elaine Cohen (Genuine Title Matter)</td>
<td>$30,000</td>
<td>February 20, 2015</td>
</tr>
<tr>
<td>Continental Finance Company, LLC</td>
<td>$250,000</td>
<td>February 11, 2015</td>
</tr>
<tr>
<td>NewDay Financial, LLC</td>
<td>$2,000,000</td>
<td>February 19, 2015</td>
</tr>
<tr>
<td>Flagship Financial Group, LLC</td>
<td>$225,000</td>
<td>March 2, 2015</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$47,646,050</strong></td>
<td></td>
</tr>
</tbody>
</table>

**Civil penalty funds allocated in FY 2015**

**Period 4: April 1, 2014 - September 30, 2014**

On November 28, 2014, the Bureau made its fourth allocation from the Civil Penalty Fund. As of September 30, 2014, the Civil Penalty Fund contained an unallocated balance of $112.8 million. This amount was available for allocation pursuant to 12 C.F.R. § 1075.105(c).

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<sup>98</sup>Premier Consulting Group, LLC agreed to pay civil penalty of $69,075 in 3 installments of $23,025. Two installments totaling $46,050 have been received to date. We anticipate collecting the remaining $23,025 in accordance with the schedule in the order.

<sup>99</sup>American Preferred Lending, Inc. is to pay $85,000 in CMPs in 3 installments. The first payment of $35,000 was received on 2/20/15. We anticipate collecting the remaining $50,000 in accordance with the schedule in the order.
During Period 4, final orders in Bureau enforcement actions imposed civil penalties in 13 cases. For three cases with final orders from Period 4, the civil penalties were received after 9/30/14 and were not included as available funds for allocation in Period 4. Under the Civil Penalty Fund rule, the victims of the violations for which the civil penalties were imposed in these 13 cases are eligible to receive payment from the Civil Penalty Fund to compensate their uncompensated harm.100

Of those 13 cases, ten cases have classes of eligible victims with no uncompensated harm that is compensable from the Civil Penalty Fund, and three cases have classes of eligible victims with uncompensated harm. As part of the Period 4 allocation, one case from Period 3 and four cases from Period 2 were reviewed, in addition to the Period 4 cases. In these five prior-period cases, the Fund Administrator has determined that the classes of victims in these cases do not have uncompensated harm that is compensable from the Civil Penalty Fund.

The three cases with compensable uncompensated harm, Amerisave, Culver Capital LLC, and Global Client Solutions, received an allocation from the Civil Penalty Fund. The Bureau allocated $1.38 million to the Amerisave victim class, enough to compensate fully that victim class’s uncompensated harm. The Bureau also allocated $3.4 million to the Culver Capital victim class, and $108 million to the Global Client Solutions victim class, enough to compensate 89% of those victim classes’ uncompensated harm. No funds were allocated to consumer education and financial literacy programs.

There was no remaining unallocated Civil Penalty Fund balance available for future allocation. Civil penalties collected on or after September 30, 2014 were deposited in the Fund. The amount

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100 Pursuant to the Civil Penalty Fund Rule, victims’ compensable harm is determined by looking to the terms of the relevant court or administrative order. If the amount of a victim’s compensable harm cannot be determined based on the terms of the relevant order, the victim’s compensable harm generally will be his or her out-of-pocket losses that resulted from the violation. To determine the amount of a victim’s uncompensated harm that may be compensated from the Civil Penalty Fund, the Bureau will take the victim’s total compensable harm, and subtract out any compensation that the victim has received—or is reasonably expected to receive—for that harm. See 12 CFR 1075.104.
in the Fund as of March 31, 2015 will be available for allocation following the conclusion of
Period 5 in accordance with 12 C.F.R. § 1075.105(c).

### TABLE 18: PERIOD 4 ALLOCATION SUMMARY

<table>
<thead>
<tr>
<th>Type</th>
<th>Allocation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Victim Compensation</td>
<td>$112,776,305</td>
</tr>
<tr>
<td>Culver Capital, LLC</td>
<td></td>
</tr>
<tr>
<td>Victim Class Allocation: $3,400,434</td>
<td></td>
</tr>
<tr>
<td>Amerisave</td>
<td></td>
</tr>
<tr>
<td>Victim Class Allocation: $1,380,470</td>
<td></td>
</tr>
<tr>
<td>Global Client Solutions</td>
<td></td>
</tr>
<tr>
<td>Victim Class Allocation: $107,995,400</td>
<td></td>
</tr>
<tr>
<td>Consumer Education and Financial Literacy Programs:</td>
<td>$0</td>
</tr>
<tr>
<td><strong>Total Allocation</strong></td>
<td><strong>$112,776,305</strong></td>
</tr>
</tbody>
</table>

#### 9.1.3 Bureau-administered redress

Dodd-Frank Act section 1055 authorizes a court in a judicial action, or the CFPB in an
administrative proceeding, to grant any appropriate legal or equitable relief for a violation of
Federal consumer financial law. Such relief may include redress for victims of the violations,
including refunds, restitution, and damages. Relief that is intended to compensate victims is
treated as fiduciary funds and deposited into the “Legal or Equitable Relief Fund” established at
the Department of the Treasury.

In the first quarter of FY 2015, the Bureau collected $28.2 million in Bureau-Administered
Redress funds. A collection of $27.5 million was received from Flagstar Bank and $730,000 was
received from Franklin Loan Corporation. In the second quarter of FY 2015, the Bureau
collected $687,033 in Bureau-Administered Redress funds. A collection of $386,280 was
received from Freedom Stores, Inc and $300,753 was received from J.P. Morgan Chase. In all
Bureau-Administered Redress cases, funds will be distributed in accordance with the terms of their respective final orders.
10. Diversity and excellence

10.1 Recruiting and hiring

The CFPB continues its commitment to recruit and hire highly qualified individuals from diverse backgrounds to serve the Bureau’s mission. Our recruitment framework is designed to build talent pipelines at the Bureau’s headquarters in Washington, DC, and in its examiner workforce distributed across the country. The Bureau’s examiners are organized by regions and anchored by key strategic satellite offices in three of the nation’s financial hubs – Chicago, IL; New York, NY; and San Francisco, CA; and the fourth regional team of examiners is anchored in Washington, DC. As of March 31, 2015, there were 1,437 staff on-board and working to carry out the CFPB’s mission.

To meet current and future staffing requirements, the Bureau will continue to evolve its talent acquisition strategies to build a pipeline of talent through the following methods:

10.1.1 Recruiting strategically to build a diverse workforce

The Bureau is committed to recruiting highly-qualified, diverse applicants for CFPB positions. The Bureau leverages several sources for recruitment to ensure access to wide candidate pools. The Bureau deploys a comprehensive outreach approach and achieves its recruiting goals through:

- Leveraging digital platforms to maximize engagement reach, including leveraging the Professional Diversity Network – a digital platform that enables us to publish CFPB job opportunities to eight distinct diverse target areas;

- External outreach, which includes attendance at professional conferences and university events, with a special focus on building relationships and marketing with diverse affinity organizations such as the National Black MBA Association, the National Society of
Hispanic MBAs, the Association of Latin Professionals in Finance and Accounting, Ascend Pan Asian Leaders, and the National Association of Black Accountants;

- Enlisting senior leadership and Bureau champions to promote the Bureau’s employer identity at outreach events to attract candidates to the CFPB as a “best place to serve”;
- Engaging existing staff as ambassadors of the Bureau and providing them with the tools, messages, and resources to reach out to their own professional networks;
- Continuing to utilize professional development programs to build a robust pipeline of talent to meet current and emerging workforce needs, including the Federal Pathways Program and Presidential Management Fellows Program; and
- Leveraging and promoting flagship programs, such as the Technology and Innovation Fellows Program, the Director’s Financial Analyst Program, and the Louis Brandeis Honors Attorney Program to find the best and brightest entry-level talent, attracting candidates not usually available to the Federal government and promoting the Bureau as an employer of choice.

10.1.2 Becoming an employer of choice

The CFPB continues to build its reputation of being an employer that offers challenging work in direct support of American consumers. The Bureau’s stimulating mission, willingness to innovate and collaborate, and insistence on excellence serve as strong platforms to recruit exceptional talent. The CFPB recruits inspired, goal-oriented professionals who derive intrinsic value from professional accomplishment. CFPB’s employer identity as an agency that protects consumers directly reinforces the Bureau’s identity as an employer of choice. As awareness of the Bureau and its work become prevalent, the image of the CFPB as a great place to work will also be enhanced.

10.1.3 Enhancing the candidate experience

CFPB is committed to engaging candidates throughout the hiring process in accordance with Federal hiring goals and standards.

OHC continues to use tailored assessment methods (e.g., structured interviews, work sample reviews) to support selections for specific positions, and offers training to hiring managers on how to use structured interviews effectively. These candidate assessment strategies continue to
enhance the pool of highly-qualified candidates, enable hiring managers to make objective, data-
driven employee selection decisions, and build a workforce that demonstrates the key
competencies necessary for success at CFPB.

OHC has continued administering its New Employee and Hiring Manager Surveys to identify
processes that are working well, as well as areas for improvement.

10.2 **Staff education, training, and engagement**

Since its creation, the CFPB has focused on strong engagement with existing and potential
Bureau staff, utilizing education, training, and engagement programs. As the CFPB matures, it
has increased both the reach and depth of these programs.

Examples during this reporting period include:

- Continue to increase quantity and scope of targeted learning programs for employees
  and leaders;

- Began operating under an interim, two-level performance management system
  negotiated as part of our collective bargaining agreement with NTEU to promote
  achievement of the Bureau’s mission by enhancing employee performance and
  engagement through continuous feedback, ongoing collaboration between employees
  and supervisors and a focus on the development of employee skills and competencies;

- Continued to provide guidance and consultations to both employees and leaders on the
  individual development planning process and developmental opportunities, including a
  cross-reference to numerous off-the-shelf learning programs, as well as a career
  development workshop;

- Finalized and began to roll out a comprehensive suite of career planning tools, including
  Skills and Interest Inventories, a Details Marketplace, a guide to Career Paths at the
  Bureau, and other training and development opportunities, to assist employees in their
  career development;

- Finalized an effort to update and enhance CFPB’s competency models, including
  validating the proposed competencies and preparing for rollout across the Bureau;
Strengthened and expanded the leadership coaching program to include middle managers as well as CFPB leadership;

Offered 17 Lunch and Learn educational sessions on topics of cross-functional interest which support the CFPB’s values of Serve, Lead, and Innovate and which foster successful achievement of our mission;

Hosted Diversity and Inclusion training events for managers and line-staff along with a number of cultural awareness events to raise awareness and develop cultural competency skills;

Extended the Effective Feedback Conversations seminar to both managers and employees to support positive and constructive performance feedback, set expectations concerning career advancement, and support employee development;

Continued to deliver internal custom training course for new CFPB supervisors to cover basic managerial duties as a Federal supervisor or manager;

Continued to deliver custom CFPB Leadership and Management Development series called the Leadership Excellence Seminars, designed to train all supervisors and managers at CFPB on managerial practices and leadership behaviors. Class Sessions are delivered in Cohorts, comprised of a mix of all management levels: Supervisors, Middle Managers, and Executives;

Continued to deliver internal custom training courses for CFPB team members on Effective Meetings and Effective Teams;

Enhanced on-line learning and development resources, by adding access to thousands of on-line books and materials, video vignettes of lessons learned from specialists, noted authors, and business leaders, more online courses that addressed CFPB core competencies and basic supervisory skills, and managerial learning references;

Launched a library of online reference material through the CFPB library; and

Finalized design of a new Examiner Training Cohort Program to expose new examiners to Federal consumer financial laws and CFPB examination procedures and practices through formal classroom training, examination experiences, and informal coaching from experienced commissioned examiners.
In addition, the Bureau continues to identify, cultivate, and sustain a diverse and inclusive work environment. The Bureau is committed to developing a culture that encourages collaboration and fairness, and leverages diversity throughout the organization so that all individuals are equipped to Serve, Lead, and Innovate.

10.3 Diversity and inclusion

In January 2012, the Bureau formally established the Office of Minority and Women Inclusion (OMWI) to ensure that diversity and inclusion continues to inform its work as provided under the Dodd-Frank Act.

OMWI has a three-part mandate:

1. To be responsible for all matters of the agency relating to diversity in management, employment and business activities.

2. To develop and refine standards for:
   - Equal employment opportunity, workforce diversity, and inclusion at all levels of the Bureau;
   - Increased participation of minority-owned and women-owned businesses in the programs and procurement of the agency, including standards for coordinating technical assistance to such businesses; and
   - Assessing the diversity policies and practices of entities regulated by the agency.

3. To advise the Director of the CFPB on the impact of the policies and regulations of the agency on minority-owned and women owned businesses.
10.3.1 Diversity in the CFPB’s workforce

As of March 31, 2015, the Bureau had 1,437 total employees. Women represent 47% of the Bureau’s workforce. The CFPB is committed not only to strong workforce demographics by gender, but also to increasing the number of women in leadership positions. Along with gender equality, the Bureau aims to increase workforce diversity with greater representation of minorities. As Table 19 shows, minorities constituted 35% percent of the workforce at the end of March 2015.101

TABLE 19: CFPB WORKFORCE DIVERSITY AS OF MARCH 2015

<table>
<thead>
<tr>
<th>Demographic group</th>
<th>CFPB MARCH 2015 #</th>
<th>CFPB MARCH 2015 %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Male</td>
<td>764</td>
<td>53%</td>
</tr>
<tr>
<td>Female</td>
<td>673</td>
<td>47%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Non-Minority</td>
<td>931</td>
<td>65%</td>
</tr>
<tr>
<td>Total Minority</td>
<td>506</td>
<td>35%</td>
</tr>
<tr>
<td>Total Workforce</td>
<td>1,437</td>
<td>100%</td>
</tr>
</tbody>
</table>

Figure 15 shows the CFPB workforce by race and ethnicity. Of the 1,437 employees at the end of the reporting period, 68% self-identify as White, 18% as Black/African-American, 9% as Asian American, and 4% as another racial group or belonging to two or more racial groups. In terms of ethnicity, 6% of employees self-identify as Hispanic, and 94% as Non-Hispanic.

101 March 21, 2015
FIGURE 15: CFPB WORKFORCE BY ETHNICITY AND RACE AS OF MARCH 2015

<table>
<thead>
<tr>
<th>Ethnic or racial group</th>
<th>CFPB MARCH 2015 #</th>
<th>CFPB MARCH 2015 %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ethnic Group</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Non-Hispanic</td>
<td>1,357</td>
<td>94%</td>
</tr>
<tr>
<td>Hispanic</td>
<td>80</td>
<td>6%</td>
</tr>
<tr>
<td>Racial Group</td>
<td></td>
<td></td>
</tr>
<tr>
<td>White</td>
<td>983</td>
<td>68%</td>
</tr>
<tr>
<td>African American</td>
<td>259</td>
<td>18%</td>
</tr>
<tr>
<td>Asian</td>
<td>133</td>
<td>9%</td>
</tr>
<tr>
<td>American Indian or Alaska Native</td>
<td>6</td>
<td>0.4%</td>
</tr>
<tr>
<td>Native Hawaiian or Pacific Islander</td>
<td>2</td>
<td>0.1%</td>
</tr>
<tr>
<td>2 or More Races</td>
<td>40</td>
<td>3%</td>
</tr>
<tr>
<td>Other</td>
<td>14</td>
<td>1%</td>
</tr>
</tbody>
</table>

10.3.2 Workplace Initiatives

OMWI spearheads the Bureau’s efforts to bring diverse perspectives to the CFPB’s work by ensuring that the talents of employees are maximized and that inclusion strategies are incorporated into the policies, practices, and training at the Bureau. One of OMWI’s areas of focus is on efforts to create an inclusive organizational culture by promoting policies and procedures to ensure that the Bureau’s workplace is hospitable and welcoming to all employees. OMWI’s training for managers provide supervisors and managers with the tools to build inclusive work environments for all employees. In addition, OMWI has embarked on several initiatives to better understand and improve the employee experience. OMWI is also working to promote greater diversity in hiring and contracting practices at the Bureau. OMWI currently offers comprehensive training that will enable managers and employees to both understand and appreciate diversity and how to support an inclusive work environment.
The CFPB is committed to fostering an environment in which every individual has an equitable opportunity to excel and contribute to the mission and goals of the Bureau. OMWI plans to optimize training and education to enhance diversity management and leadership skill sets. OMWI works closely through the Bureau’s executive diversity council consisting of Bureau-wide leaders that support and promote diversity and inclusion (D&I) programs throughout the Bureau. In conjunction with the council, a staff-level working group through which employees may communicate to management on broad-based diversity and inclusion insights and challenges, and participate in activities that increase awareness of D&I, is also currently being launched. OMWI utilizes its Bureau-wide newsletter to better connect with employees about the work of the office and to solicit strategies and recommendations from employees on ways to enhance the workplace culture.

OMWI continues to provide diversity and inclusion training to Bureau employees to expand awareness, knowledge and cultural competencies to aid understanding of the value of a diverse workforce to the CFPB mission. OMWI provides a two day comprehensive diversity and inclusion training to all managers to help them develop awareness, knowledge and skills for managing a diverse workforce, for creating inclusive teams and for incorporating consideration for diversity and inclusion in the work products for the benefit on consumers.

The office will launch a mentoring program to equip employees with the tools necessary to navigate their career path. OMWI works closely with OHC, and the Office of Civil Rights (OCR), in analyzing annual employee survey results, exit survey trends, and workforce analytics to determine trends and areas of opportunity.

Workforce diversity

OMWI is responsible for promoting diverse and inclusive hiring practices at the Bureau. OMWI continues to collaborate with OHC and OCR to develop tools to monitor and analyze the diversity of applicants and hires. OMWI participates in recruitment and outreach events in order to attract a diverse pool of qualified candidates emphasizing diversity from a wide range of American society. OMWI has developed strategic partnerships with colleges, universities, professional organizations and affinity groups that we believe will continue to connect us to a diverse applicant pool.
This year OMWI has focused on:

- Conducting listening sessions for Bureau employees to hear concerns about diversity, inclusion, equality, and fairness and issuing a report with recommendations;
- Developing and administering diversity and inclusion training programs for employees at all levels to increase awareness and understanding of diversity and inclusion issues in the workplace, including a two day workshop for supervisors and managers;
- Collaborating with OHC and OCR to conduct robust structured interview training and reduce bias in hiring, including tips on recruitment, interviewing, managing unconscious bias, and promoting inclusion;
- Collaborating with the CFPB’s Hispanic Outreach working group to develop multifaceted and targeted recruitment strategies;
- Partnering with OHC to conduct analysis of the Annual Employee Survey (AES) to measure differences in perception among demographic groups;
- Providing subject matter expertise to the Performance Management Working Group on attending to diversity and inclusion in the development of the new performance management policy;
- Increasing the OMWI’s impact on Bureau-wide hiring through a series of recruitment, hiring, and relationship building events;
- Working in a consulting capacity with Divisions to incorporate consideration for diversity and inclusion in their strategic plans and on the implementation of their diversity and inclusion goals; and
- Streamlining information sharing by elevating OMWI and the Office of Civil Rights to work in the Office of the Director under a new umbrella organization called the Office of Equal Opportunity and Fairness. The consolidation raises the profile of the offices, reiterates the importance of these functions to the Bureau, and enhances collaboration and information sharing between these offices and within the Bureau.
OMWI continues to collaborate with OHC and OCR to ensure that our policies support the hiring, retention and development of a diverse and inclusive workforce. OMWI participates in recruitment and outreach events in order to attract a diverse pool of qualified candidates emphasizing diversity from a wide range of American society. OMWI has developed strategic partnerships with colleges, universities, professional organizations and affinity groups that we believe will continue to connect us to a diverse applicant pool. OMWI has assisted with the development of internal systems and processes, as well as training, to ensure that the CFPB has the benefit of a diverse and qualified pool of candidates for all job openings. OMWI has formulated internal working groups that include members from each office to address specific areas for potential growth.

Diversity and inclusion at regulated entities

Under the Dodd-Frank Act, OMWI is required to create standards for assessing the diversity and inclusion policies and practices of the entities regulated by the CFPB. OMWI continues to coordinate with fellow OMWI Directors at the FDIC, FRB, NCUA, OCC, and SEC to develop interagency standards. Draft standards were published in Fall 2013 and the agencies received public comment and feedback. OMWI Directors are currently working on finalized standards for release to the public.

Minority-owned and women-owned business initiatives

OMWI and the Bureau’s Procurement Office (Procurement) are committed to greater economic empowerment for women and minorities and aim to promote procurement opportunities for minority-owned and women-owned businesses.

OMWI and Procurement have engaged in outreach efforts to raise awareness of procurement opportunities available at CFPB. These include:

- Creating and developing relationships with key business stakeholders, industry groups, and trade groups;
- Speaking at and attending supplier diversity events and co-locating with other federal partners at events when available;
- Holding an in-house, monthly OMWI Supplier Diversity Procurement Workshop in an effort to assist and educate small businesses on CFPB’s needs and the general Federal procurement process;
Hosting monthly workshops at CFPB to introduce potential vendors to the CFPB and to provide information on how to do business with the CFPB; and

- Distributing literature and educational materials aimed at minority- and women-owned businesses.

The CFPB is a regular participant in an interagency working group consisting of other OMWI staff from the FDIC, FHFA, FRB, Treasury, NCUA, OCC, and SEC. Procurement is currently measuring obligations for certain small business contracts awarded to minority-owned small disadvantaged businesses, women-owned small businesses, service disabled veteran-owned small businesses, and HUBZone small businesses. As of the end of the second quarter in FY 2015, the Bureau awarded 9% of contract dollars to small businesses. As shown in Table 20, of the total contract dollars awarded in FY 2015, 2% went to small disadvantaged businesses. Additionally, 3% of total contract dollars went to woman-owned small businesses. In December 2014, the General Services Administration awarded a $99 million construction contract, on CFPB’s behalf, to renovate the Bureau’s headquarters building in Washington, DC. Thus, it is expected that CFPB’s small business percentage will be affected in FY 2015.

### TABLE 20: CONTRACT DOLLARS AWARDED TO SMALL BUSINESS BY TYPE

<table>
<thead>
<tr>
<th>Type of Small Business</th>
<th>Obligated dollars*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small business</td>
<td>$14,584,065</td>
</tr>
<tr>
<td>Small disadvantaged business</td>
<td>$2,532,199</td>
</tr>
<tr>
<td>Woman-owned small business</td>
<td>$4,134,225</td>
</tr>
<tr>
<td>Service disabled veteran owned small business</td>
<td>$2,168,369</td>
</tr>
<tr>
<td>HubZone small business</td>
<td>$137,349</td>
</tr>
</tbody>
</table>

---

102 Data source is from the Federal Procurement Data System (FPDS) for FY 2015 through March 31, 2015. The data was pulled, and is current, as of May 12, 2015. FPDS data is subject to an OMB annual validation each January for the previous fiscal year.
Coordinating with OMWI, Procurement uses its external website to provide a forecast of procurement opportunities. Procurement and OMWI jointly present important tips for potential businesses at the CFPB monthly workshops and provide email addresses to foster communication between the office and potential small business vendors. Many small minority-owned and women-owned businesses may find trying to do business with the Federal government difficult and unclear. In an effort to increase transparency and enhance understanding, the CFPB has developed a number of practical resources for women-owned and minority-owned businesses. OMWI has created brochures and pamphlets for diverse suppliers. These materials include information on historical obligations by products and service categories, a forecast of future procurements, and information on small business set-asides. OMWI works with Procurement to make these resources available digitally and update them regularly on the CFPB’s website.103

The two offices have also extended outreach efforts both locally and nationally, including presence at the Reservation Economic Summit and the 25th Annual Government Procurement Conference, in addition to the monthly OMWI Supplier Diversity Procurement Workshops held at the Bureau’s headquarters. Finally, in furthering OMWI’s mandate to ensure fair inclusion among its suppliers, OMWI and Procurement have developed a contractual provision requiring contractors, and subcontractors when applicable, “good-faith efforts” to ensure, to the maximum extent possible, the “fair inclusion of women and minorities in the[ir] workforce”, as required under Section 342(c)(2)-(3) of the Dodd-Frank Act. In addition, Director Cordray has approved a CFPB Supplier Diversity Statement, reaffirming the Bureau’s commitment to providing an environment of inclusion amongst qualified, diverse suppliers. The Statement can be seen in full on CFPB’s external website.

External Affairs/Consumer Education and Engagement

In collaboration with External Affairs and Consumer Education and Engagement, OMWI conducts outreach to consumer groups, advocacy organizations, and other stakeholders to

develop strong and productive partnerships. The offices collaborate to reach consumers and potential candidates at recruiting events, community outreach events and others events. They also engage in meetings with these groups to discuss concerns and issues such as how policies may impact consumers, and how they may increase their participation in contracting opportunities for minority and women-owned businesses and to learn about the consumer experience firsthand. OMWI will continue to develop productive relationships with the representatives of the communities that we serve.
APPENDIX A:

More about the CFPB

GENERAL INFORMATION:
Email address: info@consumerfinance.gov
Phone number: (202) 435-7000

WEBSITE:
www.consumerfinance.gov

MAILING ADDRESS:
Consumer Financial Protection Bureau
ATTN: Employee name, Division, and/or Office Number
1700 G Street, NW
Washington, DC 20552

CONSUMER COMPLAINTS AND QUESTIONS:
Webpage: consumerfinance.gov/complaint
Toll free number: (855) 411-CFPB (2372)
TTY/TDD: (855) 729-CFPB (2372)
Fax number: (855) 237-2392

Hours of operation: 8 a.m. - 8 p.m. EST, services in 180+ languages

Consumer Financial Protection Bureau
PO Box 4503
Iowa City, Iowa 52244

WHISTLEBLOWERS:
Email: whistleblower@consumerfinance.gov
Toll free number: (855) 695-7974
PRESS & MEDIA REQUESTS:
Email: press@consumerfinance.gov

OFFICE OF LEGISLATIVE AFFAIRS:
Legislative Affairs: (202) 435-7960

CFPB OMBUDSMAN’S OFFICE:
Email: CFPBOmbudsman@cfpb.gov
Webpage: consumerfinance.gov/ombudsman
Toll free number: (855) 830-7880
TTY number: (202) 435-9835 Fax number: (202) 435-7888
## APPENDIX B:

### Statutory reporting requirements

This Appendix provides a guide to the Bureau’s response to the reporting requirements of Section 1016(c) of the Dodd-Frank Act. The sections of the report identified below respond to Section 1016(c)’s requirements.

<table>
<thead>
<tr>
<th>Statutory Subsection</th>
<th>Reporting Requirement</th>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>A discussion of the significant problems faced by consumers in shopping for or obtaining consumer financial products or services</td>
<td>Consumer challenges in obtaining financial products and services – shopping challenges</td>
<td>55-60</td>
</tr>
<tr>
<td>2</td>
<td>A justification of the Bureau’s budget request for the previous year</td>
<td>Budget; Appendix I – Financial and budget reports</td>
<td>134-43</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>183-85</td>
</tr>
<tr>
<td>3</td>
<td>A list of significant rules and orders adopted by the Bureau, as well as other significant initiatives conducted by the Bureau, during the preceding year, and the plan of the Bureau for rules, orders, or other initiatives to be undertaken during the upcoming period</td>
<td>Appendix C – Significant rules, orders, and initiatives</td>
<td>161–69</td>
</tr>
<tr>
<td>4</td>
<td>An analysis of complaints about consumer financial products or services that the Bureau has received and collected in its central database on complaints during the preceding year</td>
<td>Consumer challenges in obtaining financial products and services – Consumer concerns</td>
<td>17-55</td>
</tr>
<tr>
<td>5</td>
<td>A list, with a brief statement of the issues, of the public supervisory and enforcement actions to which the Bureau was a party during the preceding year</td>
<td>Enforcement actions</td>
<td>103-19</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Fair lending enforcement actions</td>
<td>124-27</td>
</tr>
<tr>
<td>6</td>
<td>The actions taken regarding rules, orders, and supervisory actions with respect to covered persons which are not credit unions or depository institutions</td>
<td>Appendix D – Actions taken regarding rules, orders, and supervisory actions with respect to covered persons which are not credit unions or depository institutions</td>
<td>170-72</td>
</tr>
<tr>
<td>7</td>
<td>An assessment of significant actions by State attorneys general or State regulators relating to Federal consumer financial law</td>
<td>Appendix E – Significant state attorney general and regulator actions</td>
<td>173-74</td>
</tr>
<tr>
<td>8</td>
<td>An analysis of the Bureau’s efforts to fulfill its fair lending mission</td>
<td>Fair lending</td>
<td>120-30</td>
</tr>
<tr>
<td>9</td>
<td>An analysis of the Bureau’s efforts to increase workforce and contracting diversity consistent with the procedures established by OMWI</td>
<td>Diversity and excellence</td>
<td>144-56</td>
</tr>
</tbody>
</table>
APPENDIX C:

Significant rules, orders, and initiatives 104

Section 1016(c)(3) requires “a list of significant rules and orders adopted by the Bureau, as well as other significant initiatives conducted by the Bureau, during the preceding year and the plan of the Bureau for rules, orders or other initiatives to be undertaken during the upcoming period.”

Below is a list of rules and other initiatives that the Bureau proposed, adopted or finalized during the preceding year. 105 Rather than limiting the list to significant items, the Bureau has, in order to be transparent and provide complete information about its activities, included a more expansive set of rules and initiatives: 106

- Final Policy Statement: Disclosure of Consumer Complaint Narrative Data; 107
- Request for Information Regarding the Consumer Complaint Database; 108

104 Many links in this section are to documents published in the Federal Register. However, links to final rules, proposed rules and guidance documents may also be found on the CFPB’s website, consumerfinance.gov/regulations/ and consumerfinance.gov/guidance.

105 The preceding year is defined as April 1, 2014 – March 31, 2015.

106 To better inform the public, this Appendix contains a discussion of a broad range of rulemakings, orders, and initiatives, which may not be defined as “significant” for other purposes. Items are listed in chronological order of Federal Register publication, beginning with the most recently-published document.

- Request for Information Regarding Credit Card Market;\textsuperscript{109}

- Proposed Rule: Submission of Credit Card Agreements under the Truth in Lending Act (Regulation Z);\textsuperscript{110}

- Final Rule: Amendments to the 2013 Integrated Mortgage Disclosures Rule under the Real Estate Settlement Procedures Act (Regulation X) and the Truth in Lending Act (Regulation Z) and the 2013 Loan Originator Rule under the Truth in Lending Act (Regulation Z);\textsuperscript{111}

- Proposed Rule: Amendments Relating to Small Creditors and Rural or Underserved Areas Under the Truth in Lending Act (Regulation Z);\textsuperscript{112}

- Request for Information Regarding an Initiative on Safe Student Banking;\textsuperscript{113}

- Final Rule: Appraisals for Higher-Priced Mortgage Loans Exemption Threshold Adjustment;\textsuperscript{114}

- Final Rule: Truth in Lending Act (Regulation Z) Adjustment to Asset-Size Exemption Threshold;\textsuperscript{115}

- Final Rule: Home Mortgage Disclosure (Regulation C) Adjustment to Asset-Size Exemption Threshold;\textsuperscript{116}


- Proposed Rule: Prepaid Accounts Under the Electronic Fund Transfer Act (Regulation E) and the Truth in Lending Act (Regulation Z);\(^{117}\)

- Proposed Rule: Amendments to the 2013 Mortgage Rules under the Real Estate Settlement Procedures Act (Regulation X) and the Truth in Lending Act (Regulation Z);\(^{118}\)

- Final Rule: Amendments to the 2013 Mortgage Rules Under the Truth in Lending Act (Regulation Z);\(^{119}\)

- Proposed Rule: Amendments to the 2013 Integrated Mortgage Disclosures Rule Under the Real Estate Settlement Procedures Act (Regulation X) and Truth in Lending Act (Regulation Z) and the 2013 Loan Originator Rule Under the Truth in Lending Act (Regulation Z);\(^{120}\)

- Final Rule: Amendment to the Annual Privacy Notice Requirement Under the Gramm-Leach-Bliley Act (Regulation P);\(^{121}\)

- Proposed Policy: No-Action Letters\(^{122}\)

- Proposed Plan: Proposed Language Access Plan for the Consumer Financial Protection Bureau;\(^{123}\)

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- Proposed Rule: Defining Larger Participants of the Automobile Financing Market and Defining Certain Automobile Leasing Activity as a Financial Product or Service;\(^{124}\)
- Final rule: Defining Larger Participants of the International Money Transfer Market;\(^ {125}\)
- Final Rule: Electronic Fund Transfers (Regulation E);\(^ {126}\)
- Proposed Rule: Home Mortgage Disclosure (Regulation C);\(^ {127}\)
- Final Rule: Truth in Lending (Regulation Z) Annual Threshold Adjustments (CARD Act, HOEPA and ATR/QM);\(^ {128}\)
- Proposed policy statement: Disclosure of Consumer Complaint Narrative Data;\(^ {129}\)
- Final Rule: Application of Regulation Z’s Ability-to-Repay Rule to Certain Situations Involving Successors-in-Interest;\(^ {130}\)
- Final Rule: Rules of Practice for Issuance of Temporary Cease-and-Desist Orders;\(^ {131}\)
- Request for Information Regarding the Use of Mobile Financial Services by Consumers and Its Potential for Improving the Financial Lives of Economically Vulnerable Consumers;\(^ {132}\)


- Proposed Rule: Amendment to the Annual Privacy Notice Requirement Under the Gramm-Leach-Bliley Act (Regulation P);\textsuperscript{133}

- Proposed Rule: Amendments to the 2013 Mortgage Rules under the Truth in Lending Act (Regulation Z);\textsuperscript{134}

- Proposed Rule: Electronic Fund Transfers (Regulation E);\textsuperscript{135} and

- Proposed Rule: Minimum Requirements for Appraisal Management Companies.\textsuperscript{136}

In the upcoming period, the Bureau also intends to propose or adopt the following rules and orders, and conduct the following initiatives:

- Rules finalizing the restatement of regulations implementing consumer financial protection laws transferred from other regulatory agencies to the Bureau by the Dodd-Frank Act;

- Continue work to address issues in connection with implementation of the Dodd-Frank Act’s mortgage requirements and implementation of the Bureau’s 2013 Mortgage Rules;

- Continue work toward a final rulemaking to implement the Dodd-Frank Act amendments to HMDA;

- Continued expansion of the Bureau’s capacity to handle consumer complaints with respect to all products and services within its authority;

- Enforcement of Nondiscrimination on the Basis of Disability in Programs Receiving Financial Assistance from the Bureau;

\textsuperscript{132} \url{http://www.gpo.gov/fdsys/pkg/FR-2014-06-12/pdf/2014-13552.pdf.}

\textsuperscript{133} \url{http://www.gpo.gov/fdsys/pkg/FR-2014-05-13/pdf/2014-10713.pdf.}

\textsuperscript{134} \url{http://www.gpo.gov/fdsys/pkg/FR-2014-05-06/pdf/2014-10207.pdf.}

\textsuperscript{135} \url{http://www.gpo.gov/fdsys/pkg/FR-2014-04-25/pdf/2014-09036.pdf.}

\textsuperscript{136} \url{http://www.gpo.gov/fdsys/pkg/FR-2014-04-09/pdf/2014-06860.pdf.}
• Propose additional rules to further define the scope of the Bureau’s nonbank supervision program; and

• Working jointly with the FRB, rules finalizing a Board proposal regarding the Expedited Funds Availability Act as implemented by Regulation CC.

The Bureau has issued the following bulletins and guidance documents over the past year:137

• Bulletin on Treatment of Confidential Supervisory Information;138

• Bulletin on Social Security Disability Income Verification;139

• Bulletin on Marketing of Credit Card Promotional APR Offers;140

• Interagency Guidance Regarding Unfair or Deceptive Credit Practices;141

• Bulletin 2014-01 on Mortgage Servicing Transfers;142

• Policy Guidance on Supervisory and Enforcement Considerations Relevant to Mortgage Brokers Transitioning to Mini-Correspondent Lenders;143

137 The past year is defined here as April 1, 2014 – March 31, 2015. The Bureau posts all bulletins and guidance documents on its website, http://www.consumerfinance.gov.


Application of Regulation Z’s Ability-to-Repay Rule to Certain Situations Involving Successors-in-Interest.144

The Bureau has issued the following orders to remedy violations of Federal consumer financial protection law over the past year:145

- In the Matter of: Flagship Financial Group, LLC;146
- In the Matter of: American Preferred Lending, Inc.;147
- In the Matter of: NewDay Financial, LLC;148
- In the Matter of: Continental Finance Company, LLC;149
- In the Matter of: JPMorgan Chase Bank, N.A.;150
- In the Matter of: Wells Fargo Bank, N.A.;151

143 This document was published on the Bureau’s website on July 11, 2014.

144 This final rule was published on the Bureau’s website on July 8, 2014.

145 April 1, 2014 – March 31, 2015.


\begin{itemize}
  \item In the Matter of: DriveTime Automotive Group, Inc. and DT Acceptance Corp.;\textsuperscript{152}
  \item In the Matter of: Manufacturers and Traders Trust Company;\textsuperscript{153}
  \item In the Matter of: Lighthouse Title, Inc.;\textsuperscript{154}
  \item In the Matter of: Flagstar Bank, F.S.B.;\textsuperscript{155}
  \item In the Matter of: U.S. Bank N.A.;\textsuperscript{156}
  \item In the Matter of: First Investors Financial Services Group, Inc.;\textsuperscript{157}
  \item In the Matter of: USA Discounters, Ltd.;\textsuperscript{158}
  \item In the Matter of: Amerisave Mortgage Corporation, et al.;\textsuperscript{159}
\end{itemize}

\textsuperscript{151} File No. 2015-CFPB-0002. Consent order entered January 22, 2015. 


- In the Matter of: Colfax Capital Corp., et al.;\textsuperscript{160}
- In the Matter of: ACE Cash Express, Inc.;\textsuperscript{161}
- In the Matter of: Synchrony Bank, f/k/a GE Capital Retail Bank;\textsuperscript{162}
- In the Matter of: Stonebridge Title Services, Inc.;\textsuperscript{163}
- In the Matter of: JRHBW Realty, Inc., d/b/a RealtySouth; TitleSouth, LLC\textsuperscript{164}; and
- In the Matter of: Bank of America, N.A., and FIA Card Services, N.A.\textsuperscript{165}


\textsuperscript{165} File No. 2014-CFPB-0004. Consent order filed April 9, 2014.
APPENDIX D:

Actions taken regarding rules, orders, and supervisory actions with respect to covered persons which are not credit unions or depository institutions

Section 1016(c)(6) requires a report on “the actions taken regarding rules, orders and supervisory actions with respect to covered persons which are not credit unions or depository institutions.” Between April 1, 2014 and March 31, 2015, the Bureau has taken the following actions with respect to such covered persons:

- In the Matter of: JRHBW Realty, Inc., doing business as RealtySouth; TitleSouth, LLC (File No. 2014-CFPB-0005) (consent order filed May 28, 2014);\textsuperscript{167}

- In the Matter of: Stonebridge Title Services, Inc. (File No. 2014-CFPB-0006) (consent order filed on June 12, 2014);\textsuperscript{168}

- In the Matter of: ACE Cash Express, Inc. (File No. 2014-CFPB-0008) (consent order filed on July 8, 2014);\textsuperscript{169}

- In the Matter of: Colfax Capital Corp., et al. (File No. 2012-CFPB-0009) (consent order entered July 29, 2014);\textsuperscript{170}

- In the Matter of: Amerisave Mortgage Corporation, et al. (File No. 2014-CFPB-0010) (consent order entered August 12, 2014);\textsuperscript{171}

- In the Matter of: USA Discounters, Ltd. (File No. 2014-CFPB-0011) (consent order entered August 14, 2014);\textsuperscript{172}

- In the Matter of: First Investors Financial Services Group, Inc. (File No. 2014-CFPB-0012) (consent order entered August 20, 2014);\textsuperscript{173}

- In the Matter of: Lighthouse Title, Inc. (File No. 2014-CFPB-0015) (consent order entered September 30, 2014);\textsuperscript{174}


\textsuperscript{168} http://files.consumerfinance.gov/f/201406_cfpb_consent-order_stonebridge-title-services.pdf.


\textsuperscript{171} http://files.consumerfinance.gov/f/201408_cfpb_consent-order_amerisave.pdf.

\textsuperscript{172} http://files.consumerfinance.gov/f/201408_cfpb_consent-order_usa-discounters.pdf.

- **In the Matter of: DriveTime Automotive Group, Inc. and DT Acceptance Corp.** (File No. 2014-CFPB-0017) (consent order entered November 19, 2014);\(^{175}\)
- **In the Matter of: Continental Finance Company, LLC** (File No. 2015-CFPB-0003) (consent order entered February 4, 2015);\(^{176}\)
- **In the Matter of: NewDay Financial, LLC** (File No. 2015-CFPB-0004) (consent order entered February 10, 2015);\(^{177}\)
- **In the Matter of: American Preferred Lending, Inc.** (File No. 2015-CFPB-0005) (consent order entered February 12, 2015);\(^{178}\) and
- **In the Matter of: Flagship Financial Group, LLC** (File No. 2015-CFPB-0006) (consent order entered February 12, 2015).\(^{179}\)


Significant state attorney general and regulator actions

Dodd-Frank Section 1016(c)(7) requires “an assessment of significant actions by State attorneys general or State regulators relating to Federal consumer financial law.” The reporting period for this information is April 1, 2014 – March 31, 2015.

For purposes of the Section 1016(c)(7) reporting requirement at this early period in the Bureau’s development, the Bureau has determined that any actions asserting claims pursuant to Section 1042 of the Dodd-Frank Act are “significant.” The Bureau is aware of the following State Attorney General actions that were initiated during the reporting period and that asserted Dodd-Frank Act claims:

APPENDIX F:

Reports

The CFPB published the following reports from April 1, 2014 through March 31, 2015, which may be found at consumerfinance.gov/reports/:

**April 4, 2014**: Office of Minority and Women Inclusion Annual Report;

**April 22, 2014**: Mid-Year Update on Student Loan Complaints;

**April 22, 2014**: Mortgage Closings Today: A Preliminary Look at the Role of Technology in Improving the Closing Process for Consumers;

**April 30, 2014**: Fair Lending Report of the Consumer Financial Protection Bureau;

**May 7, 2014**: Snapshot of Older Consumers and Mortgage Debt;

**May 20, 2014**: Data Point: Medical Debt and Credit Scores;

**May 22, 2014**: Supervisory Highlights: Spring 2014;


**July 3, 2014**: Report on the Use of Remittance Histories in Credit Scoring;

**July 16, 2014**: Consumer Response: A Snapshot of Complaints Received;

**July 17, 2014**: 2014 Financial Literacy Annual Report;

**July 29, 2014**: Plain Writing Act Compliance Report 2014;

**July 31, 2014**: Data Point: Checking Account Overdraft;

**August 21, 2014**: Building Financial Capability in Youth Employment Programs;

**August 26, 2014**: Financial Wellness at Work: A Review of Promising Practices and Policies;
September 17, 2014: Supervisory Highlights: Summer 2014;

September 17, 2014: Using Publicly Available Information to Proxy for Unidentified Race and Ethnicity;

September 30, 2014: Manufactured-housing consumer finance in the United States;

October 16, 2014: Annual Report of the CFPB Student Loan Ombudsman;

October 28, 2014: Supervisory Highlights: Fall 2014;

November 5, 2014: A snapshot of debt collection complaints submitted by older consumers;

November 6, 2014: Equal Employment Opportunity (EEO) Progress Status Report for Fiscal Year (FY) 2013;

November 13, 2014: Study of prepaid account agreements;


December 11, 2014: Consumer credit reports: A study of medical and non-medical collections;

December 14, 2014: College credit card agreements: Annual report to Congress;


December 31, 2014: Report of the Consumer Financial Protection Bureau Pursuant to Section 1017(e)(4) of the Dodd-Frank Act;

January 13, 2015: Consumers’ mortgage shopping experience: A first look at results from the National Survey of Mortgage Borrowers;

January 27, 2015: Financial well-being: The goal of financial education;
**February 9, 2015**: Snapshot of reverse mortgage complaints December 2011 – December 2014;

**February 19, 2015**: Consumer voices on credit reports and scores;

**March 10, 2015**: Arbitration Study Report to Congress, pursuant to Dodd-Frank Wall Street Reform and Consumer Protection Act § 1028(a);

**March 11, 2015**: Supervisory Highlights: Winter 2015;

**March 19, 2015**: Consumer Financial Protection Bureau Independent Audit of Selected Operations and Budget;

**March 26, 2015**: Fair Debt Collection Practices Act CFPB Annual Report 2015; and

APPENDIX G:

Congressional testimony

Senior CFPB staff has testified before Congress a total of 53 times since the Bureau began in 2011, including on the following seven occasions between April 1, 2014 and March 31, 2015, which may be found at http://www.consumerfinance.gov/newsroom/?type=testimony:


June 4, 2014: Rohit Chopra before the Senate Committee on the Budget. “The Impact of Student Loan Debt on Borrowers and the Economy”;


July 30, 2014: Richard Cordray before the House Committee on Financial Services Subcommittee on Oversight and Investigations. “Allegations of Discrimination and Retaliation and the CFPB Management Culture”;


and


APPENDIX H:

Speeches

Director Richard Cordray or Deputy Director Steven Antonakes spoke at the following public events between April 1, 2014 and March 31, 2015:\textsuperscript{180}

\textbf{April 3, 2014}: Remarks by Richard Cordray at the American Bar Association in Washington, DC;

\textbf{April 4, 2014}: Remarks by Richard Cordray at the Greenlining Institute’s Economic Summit in Oakland, CA;

\textbf{April 7, 2014}: Remarks by Richard Cordray at the Federal Reserve Bank of Chicago in Chicago, IL;

\textbf{April 8, 2014}: Remarks by Richard Cordray at the Jump$tart Coalition Awards Dinner in Washington, DC;

\textbf{April 23, 2014}: Remarks by Richard Cordray at the Mortgage Closing Forum in Washington, DC;

\textbf{May 9, 2014}: Remarks by Richard Cordray at the Federal Reserve Bank of Chicago in Chicago, IL;


\textsuperscript{180} All speeches by CFPB senior staff are available at: http://www.consumerfinance.gov/newsroom/?type=speech-2.
May 29, 2014: Remarks by Richard Cordray at the Financial Literacy and Education Commission Meeting in Washington, DC;

June 9, 2014: Remarks by Steven Antonakes at the American Bankers Association Regulatory Compliance Conference in New Orleans, LA;

June 11, 2014: Remarks by Richard Cordray at the Mobile Request for Information Field Hearing in New Orleans, LA;

June 16, 2014: Remarks by Richard Cordray at the Marian J. Mohr Memorial Library in Johnston, RI;

June 18, 2014: Remarks by Steven Antonakes at the Consumer Advisory Board Meeting in Reno, NV;

July 9, 2014: Remarks by Richard Cordray at the U.S. Programme for International Student Assessment Financial Literacy Data Release in Washington, DC;

July 16, 2014: Remarks by Richard Cordray at the Consumer Response Field Hearing in El Paso, TX;

August 18, 2014: Remarks by Richard Cordray at the Association of Military Banks of America Fall Workshop in Washington, DC;

September 18, 2014: Remarks by Richard Cordray at the Auto Finance Field Hearing in Indianapolis, IN;


October 2, 2014: Remarks by Richard Cordray at the President’s Advisory Council in Washington, DC;

October 8, 2014: Remarks by Richard Cordray at the Forum on Access to Checking Accounts in Washington, DC;

October 10, 2014: Richard Cordray’s Prepared Lecture on Economic Rights as Civil Rights at Michigan State University in East Lansing, MI;
October 24, 2014: Prepared Remarks by Richard Cordray at the University of Michigan Law School in Ann Arbor, MI;

November 5, 2014: Prepared Remarks by Richard Cordray at the Financial Literacy and Education Commission Meeting in Washington, DC;

November 6, 2014: Prepared Remarks by Richard Cordray at the Bank On 2.0 Conference in Washington, DC;

November 13, 2014: Prepared Remarks by Richard Cordray at the Prepaid Products Field Hearing in Wilmington, DE;


December 5, 2014: Prepared Remarks by Richard Cordray at the Columbus Metropolitan Library in Columbus, OH;

December 11, 2014: Prepared Remarks by Richard Cordray at the Medical Debt Collection Hearing in Oklahoma City, OK;


January 16, 2015: Prepared Remarks by Richard Cordray at Operation HOPE in Atlanta, GA;


February 10, 2015: Prepared Remarks by Richard Cordray at the National Credit Union Administration Webinar;

February 18, 2015: Prepared Remarks by Steven Antonakes at The Exchequer Club in Washington, DC;

February 19, 2015: Prepared Remarks by Richard Cordray at the Consumer Advisory Board Meeting in Washington, DC;

February 23, 2015: Prepared Remarks by Richard Cordray at the National Association of Attorneys General in Washington, DC;
February 23, 2015: Prepared Remarks by Richard Cordray at the Retirement Savings Event in Washington, DC;

February 25, 2015: Prepared Remarks by Richard Cordray at the Financial Literacy and Education Commission Meeting in Washington, DC;

March 3, 2015: Prepared Remarks by Richard Cordray at the President’s Advisory Council in Washington, DC;

March 10, 2015: Prepared Remarks by Richard Cordray at the Arbitration Study Field Hearing in Newark, NJ;

March 20, 2015: Prepared Remarks by Richard Cordray at the Ruby Hutchinson Memorial Lecture in Sydney, Australia;

March 25, 2015: Prepared Remarks by Steven Antonakes to the Consumer Bankers Association in Washington, DC; and

March 26, 2015: Prepared Remarks by Richard Cordray at the Field Hearing on Payday Lending in Richmond, VA.
APPENDIX I:

Financial and budget reports

The CFPB has published the following financial reports from January 1, 2012 through May 15, 2015, which are all available at consumerfinance.gov/budget:

January 20, 2012: CFO update for the first quarter of FY 2012;

May 11, 2012: CFO update for the second quarter of FY 2012;


December 15, 2012: CFO Update for the fourth quarter of FY 2012;

February 15, 2013: CFO Update for the first quarter of FY 2013;

May 15, 2013: CFO Update for the second quarter of FY 2013;

August 15, 2013: CFO Update for the third quarter of FY 2013;


December 15, 2013: CFO Update for the fourth quarter of FY 2013;

February 14, 2014: CFO Update for the first quarter of FY 2014;

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181 While the reporting period for this report ended March 31, 2015, the Bureau includes this information through May 15, 2015, in an effort to be transparent and because it is available prior to publishing.
May 15, 2014: CFO Update for the second quarter of FY 2014;

August 15, 2014: CFO Update for the third quarter of FY 2014;


November 15, 2014: CFO Update for the fourth quarter of FY 2014;

February 18, 2015: CFO Update for the first quarter of FY 2015; and


The CFPB has published the following Budget Documents, which are all available at consumerfinance.gov/budget:

- Fiscal Year 2012 Budget in Brief;
- Fiscal Year 2012 Congressional Budget Justification;
- Fiscal Year 2013 Budget in Brief;
- FY 2013 Budget Justification;
- CFPB Strategic Plan, Budget, and Performance Report – April 2013;
- CFPB Strategic Plan, Budget, and Performance Report – March 2014; and

The CFPB has published the following funding requests to and funding acknowledgements from the Federal Reserve Board, from January 1, 2012 through July 28, 2014, which are all available at consumerfinance.gov/budget:

January 6, 2012: Funding Acknowledgement from the Federal Reserve Board;

March 30, 2012: Funding Request to the Federal Reserve Board;

April 5, 2012: Funding Acknowledgement from the Federal Reserve Board;

July 2, 2012: Funding Request to the Federal Reserve Board;
July 9, 2012: Funding Acknowledgement from the Federal Reserve Board;

October 2, 2012: Funding Request to the Federal Reserve Board;

October 18, 2012: Funding Acknowledgement from the Federal Reserve Board;

January 7, 2013: Funding Request to the Federal Reserve Board;

January 16, 2013: Funding Acknowledgement from the Federal Reserve Board;

April 2, 2013: Funding Request to the Federal Reserve Board;

April 8, 2013: Funding Acknowledgement from the Federal Reserve Board;

October 7, 2013: Funding Request to the Federal Reserve Board;

October 15, 2013: Funding Acknowledgement from the Federal Reserve Board;

January 7, 2014: Funding Request to the Federal Reserve Board;

January 22, 2014: Funding Acknowledgement from the Federal Reserve Board;

April 7, 2014: Funding Request to the Federal Reserve Board;

April 11, 2014: Funding Acknowledgement from the Federal Reserve Board;

July 9, 2014: Funding Request to the Federal Reserve Board;

July 28, 2014: Funding Acknowledgement from the Federal Reserve Board;

October 8, 2014: Funding Request to the Federal Reserve Board;

October 15, 2014: Funding Acknowledgment from the Federal Reserve Board;

January 14, 2015: Funding Request to the Federal Reserve Board; and

January 16, 2015: Funding Acknowledgment from the Federal Reserve Board.
APPENDIX J:

CFPB organizational chart

[Organizational chart image]

Legend:
+ Functionary listed as an acting head
+ Functionary has direct report responsibilities to the Director

Last updated: March 25, 2015
## Defined terms

<table>
<thead>
<tr>
<th>ACRONYM</th>
<th>DEFINED TERM</th>
</tr>
</thead>
<tbody>
<tr>
<td>ARC</td>
<td>The CFPB’s Academic Research Council</td>
</tr>
<tr>
<td>BUREAU</td>
<td>The Consumer Financial Protection Bureau</td>
</tr>
<tr>
<td>CAB</td>
<td>The CFPB’s Consumer Advisory Board</td>
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<tr>
<td>CARD ACT</td>
<td>Credit Card Accountability Responsibility and Disclosure Act of 2009</td>
</tr>
<tr>
<td>CBAC</td>
<td>The CFPB’s Community Bank Advisory Council</td>
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<tr>
<td>CE</td>
<td>The CFPB’s Office of Consumer Engagement</td>
</tr>
<tr>
<td>CEE</td>
<td>The CFPB’s Division of Consumer Education and Engagement</td>
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<tr>
<td>CFPA</td>
<td>Consumer Financial Protection Act of 2010</td>
</tr>
<tr>
<td>CFPB</td>
<td>The Consumer Financial Protection Bureau</td>
</tr>
<tr>
<td>COMMISSION</td>
<td>The U.S. Financial Literacy and Education Commission</td>
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<tr>
<td>CONSUMER RESPONSE</td>
<td>The CFPB’s Office of Consumer Response</td>
</tr>
<tr>
<td>CUAC</td>
<td>The CFPB’s Credit Union Advisory Council</td>
</tr>
<tr>
<td>DODD-FRANK ACT</td>
<td>Dodd-Frank Wall Street Reform and Consumer Protection Act</td>
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<tr>
<td>DOJ</td>
<td>The U.S. Department of Justice</td>
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<tr>
<td>ECOA</td>
<td>Equal Credit Opportunity Act</td>
</tr>
<tr>
<td>ECP</td>
<td>Examiner Commissioning Program</td>
</tr>
<tr>
<td>Abbreviation</td>
<td>Description</td>
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<tr>
<td>--------------</td>
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<tr>
<td>ED</td>
<td>The U.S. Department of Education</td>
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<tr>
<td>EFTA</td>
<td>Electronic Fund Transfer Act</td>
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<tr>
<td>EITC</td>
<td>Earned Income Tax Credit</td>
</tr>
<tr>
<td>EMPOWERMENT</td>
<td>The CFPB’s Office of Financial Empowerment</td>
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<tr>
<td>FAIR LENDING</td>
<td>The CFPB’s Office of Fair Lending and Equal Opportunity</td>
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<tr>
<td>FCRA</td>
<td>Fair Credit Reporting Act</td>
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<tr>
<td>FDCPA</td>
<td>Fair Debt Collection Practices Act</td>
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<td>FDIC</td>
<td>The U.S. Federal Deposit Insurance Corporation</td>
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<td>FEDERAL RESERVE BOARD</td>
<td>The U.S. Board of Governors of the Federal Reserve System</td>
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<td>FFIEC</td>
<td>The U.S. Federal Financial Institutions Examination Council</td>
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<td>FHFA</td>
<td>The U.S. Federal Housing Finance Agency</td>
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<td>FOIA</td>
<td>Freedom of Information Act</td>
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<td>FRB</td>
<td>The U.S. Board of Governors of the Federal Reserve System</td>
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<td>FTC</td>
<td>The U.S. Federal Trade Commission</td>
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<tr>
<td>FY</td>
<td>Fiscal Year</td>
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<td>GLBA</td>
<td>Gramm-Leach-Bliley Act</td>
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<tr>
<td>ICP</td>
<td>Interim Commissioning Policy</td>
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<td>JAG</td>
<td>Judge Advocate General</td>
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<td>Acronym</td>
<td>Description</td>
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<tr>
<td>M&amp;T</td>
<td>Manufacturers and Traders Trust Company</td>
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<tr>
<td>MOU</td>
<td>Memorandum of Understanding</td>
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<tr>
<td>NCG</td>
<td>National Corrective Group</td>
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<tr>
<td>NCUA</td>
<td>The National Credit Union Administration</td>
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<tr>
<td>OA</td>
<td>The CFPB’s Office of Older Americans</td>
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<td>OAA</td>
<td>The CFPB’s Office of Administrative Adjudication</td>
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<td>OCA</td>
<td>The CFPB’s Office of Community Affairs</td>
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<td>OCC</td>
<td>The U.S. Office of the Comptroller of the Currency</td>
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<td>OEEO</td>
<td>The CFPB’s Office of Equal Employment Opportunity</td>
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<td>OFE</td>
<td>The CFPB’s Office of Financial Education</td>
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<td>OHC</td>
<td>The CFPB’s Office of Human Capital</td>
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<td>OJT</td>
<td>On-the-Job Training</td>
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<td>The CFPB’s Office of Minority and Women Inclusion</td>
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<td>The CFPB’s Office of Procurement</td>
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<td>RESPA</td>
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<td>SCRA</td>
<td>Servicemembers Civil Relief Act</td>
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<td>SL&amp;D</td>
<td>Supervision Learning and Development</td>
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<tr>
<td>T&amp;I</td>
<td>The CFPB’s Office of Technology and Innovation</td>
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<tr>
<td>TILA</td>
<td>Truth in Lending Act</td>
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<tr>
<td>TREASURY</td>
<td>The U.S. Department of the Treasury</td>
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<td>UWCS</td>
<td>Union Workers Credit Services</td>
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<tr>
<td>VITA</td>
<td>Volunteer Income Tax Assistance</td>
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