

**INDIANA UNIVERSITY OF PENNSYLVANIA ALUMNI ASSOCIATION
SECOND AMENDED AND RESTATED AFFINITY AGREEMENT**

This Agreement is entered into as of this 1st day of January, 2010 (the "Effective Date") by and between FIA Card Services, N.A., a national banking association having its principal place of business in Wilmington, Delaware ("Bank"), and Indiana University of Pennsylvania Alumni Association, a non-profit corporation having its principal place of business at Breezedale Alumni Center, 880 School Street, Indiana, Pennsylvania 15705 ("IUPAA"), for themselves and their respective successors and assigns.

WHEREAS, IUPAA and Bank are parties to that certain Amended and Restated Agreement dated July 14, 1994, as the same has been amended ("First Amended and Restated Agreement"), wherein Bank provides certain financial services to certain persons included in certain lists provided to Bank by or on behalf of IUPAA; and,

WHEREAS, IUPAA and Bank mutually desire to amend and restate the First Amended and Restated Agreement.

NOW THEREFORE, in consideration of the mutual covenants and agreements contained herein, IUPAA and Bank agree as follows:

1. DEFINITIONS

When used in this Agreement, the following initially capitalized words and phrases will have the meanings ascribed to them as set forth below:

"**Affiliate**" means, with respect to any entity or organization, any other entity or organization directly or indirectly controlling, controlled by, or under common control with such entity or organization. The term "controlling," "controlled by" and "under common control with" means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies, whether through the ownership of voting securities, by contract or otherwise.

"**Agreement**" means this affinity agreement and Schedules A and B.

"**Applicable Law**" means, at any time, any applicable (i) federal, state, and local statutes, regulations, licensing requirements, regulatory bulletins or guidance, regulatory examinations, agreements or orders, (ii) regulations, by-laws and rules of any applicable self-regulatory organizations, (iii) rule, regulation, restriction, requirement or contractual term of VISA, MasterCard, American Express or other card network and (iv) judicial or administrative interpretations of any of the foregoing.

"**Contract Year**" means the period from the Effective Date through and including July 31, 2010 and each twelve month period thereafter from August 1 through July 31 during the initial term of the Agreement, and if applicable, any renewal term.

"**Credit Card Account**" means an open-end consumer credit account opened pursuant to the Program that is accessed utilizing a card, plate and/or any other device or instrument. A

"Student Credit Card Account" is a Credit Card Account opened through an application coded by Bank as a student application.

"Customer" means any Member who is a participant in the Program.

"Emerging Account" means a Credit Card Account coded by Bank with one of Bank's risk management identifiers. Emerging Accounts may carry a Reward Enhancement.

"Emerging GIP Account" means an Emerging Account opened pursuant to a GIP in which IUPAA complies with the GIP provisions of this Agreement.

"Financial Service Product" means any credit card program, charge card program, debit card program, installment loan program, revolving line of credit or loan program, deposit program, travel and entertainment card program, and any other financial service programs or products.

"GIP Account" means a Credit Card Account opened pursuant to a GIP in which IUPAA complies with the GIP provisions of this Agreement.

"Group Incentive Program" or "GIP" means any marketing or other program whereby IUPAA conducts and funds solicitation efforts for the Program, and the parties mutually agree that such marketing or other program shall constitute a GIP.

"Information" has the meaning ascribed to such word in Section 7.

"IUPAA Affiliate" means any Affiliate of IUPAA, including the Indiana University of Pennsylvania.

"IUPAA Trademarks" means any design, image, visual representation, logo, service mark, trade dress, trade name, or trademark used or acquired by IUPAA or any IUPAA Affiliate prior to or during the term of this Agreement.

"Marketing List" means an updated and current list (in a format designated by Bank) containing non-duplicate names, with corresponding valid postal addresses and, when available, telephone numbers (including area codes) and e-mail addresses of all Members who are at least eighteen years of age, segmented by zip codes or other mutually selected membership characteristics.

"Member" means (i) alumni the University, (ii) members of IUPAA or any IUPAA Affiliates, (iii) fans, ticket holders, donors and contributors of any University athletic team or athletic department, and/or (iv) other potential participants mutually agreed to by IUPAA and Bank.

"Program" means those programs and services, and the promotion thereof, of the Financial Service Products Bank agrees to offer pursuant to this Agreement to the Members from time to time.

"Program Trademarks" means any design, image, visual representation, logo, service mark, trade dress, trade name, or trademark developed either jointly or by either party (including its Affiliates) during the term of this Agreement and used to promote or identify products or services offered by Bank through the Program. Program Trademarks may but need not necessarily consist of an IUPAA Trademark, with or without other elements.

"Reward Account" means a Credit Card Account carrying a Reward Enhancement.

"Reward Enhancement" means a reward enhancement as provided through Bank and offered as part of the Program. A Reward Enhancement may be marketed under a name (e.g., World Points), as determined by Bank from time to time, in its sole discretion.

"Reward GIP Account" means a Reward Account opened pursuant to a GIP in which IUPAA complies with the GIP provisions of the Agreement.

"Royalties" means the compensation set forth in Schedule A.

"University" means Indiana University of Pennsylvania.

2. RIGHTS AND RESPONSIBILITIES OF IUPAA

- (a) IUPAA agrees that during the term of this Agreement it will endorse the Program exclusively and that neither IUPAA nor any IUPAA Affiliate will, by itself or in conjunction with others, directly or indirectly: (i) sponsor, advertise, aid, develop, market, solicit proposals for programs offering, or discuss with any organization (other than Bank) the providing of, any Financial Service Products of any entity other than Bank; (ii) license, allow others to license, or use or allow to exist the use by others of the IUPAA Trademarks in relation to or for promoting any Financial Service Products of any entity other than Bank; and (iii) sell, rent or otherwise make available or allow others to sell, rent or otherwise make available any of its mailing lists or information about any current or potential Members in relation to or for promoting any Financial Service Products of any entity other than Bank. In addition, if IUPAA or any IUPAA Affiliate sells any product or service, in connection with such sales, IUPAA shall not, and shall cause IUPAA Affiliates not to, favor any payment product or method of payment over any payment product or method of payment offered under the Program. Notwithstanding anything else in this Agreement to the contrary, IUPAA may accept print advertising from any financial institution provided that the advertisement does not contain an express or implied endorsement by IUPAA of said financial institution or advertising for a Financial Service Product. Notwithstanding anything else in the Agreement to the contrary, from November 1, 2011 through and including April 30, 2012 and each November 1 through April 30 thereafter during any renewal period of the Agreement, IUPAA may solicit proposals from, and negotiate with, other providers of Financial Service Products ("Provider") concerning the terms and conditions upon which IUPAA may enter into an affinity or sponsorship agreement with such Provider, provided that, during the course of such solicitations or negotiations, IUPAA shall not breach any duty of Confidentiality owed to Bank under this Agreement, or enter into any affinity or sponsorship agreement with any other Provider until after such time as this Agreement has expired or terminated. Upon receipt by IUPAA of any final, complete, bona fide, legally binding written offer(s), in any form (each, an "Offer") from any Provider,

and prior to any legally binding acceptance thereof by IUPAA, IUPAA shall promptly forward each Offer to Bank. Bank shall have ten (10) days from the date of its receipt of such Offer to either (x) agree to provide IUPAA with an endorsed affinity program having the same or substantially the same terms as those contained in the Offer, or (y) to decline to do so. If Bank chooses option (x), then IUPAA shall formally reject the Provider's Offer and promptly enter into an agreement with Bank containing all or substantially all the terms set forth in the Offer. IUPAA agrees that it shall not legally accept any Offer (if otherwise permitted to do so hereunder) until Bank has examined such Offer and made its choice as provided above.

- (b) IUPAA agrees to provide Bank with such information and assistance as may be reasonably requested by Bank in connection with the Program.
- (c) IUPAA authorizes Bank to solicit Members by mail, direct promotion, internet, email, advertisements, banking centers, telephone or any other means for participation in the Program.
- (d) IUPAA will have the right of prior approval of all Program advertising and solicitation materials to be used by Bank that contain an IUPAA Trademark; such approval will not be unreasonably withheld or delayed. In the event that Bank incurs a cost because of a change in the IUPAA Trademarks (e.g., the cost of reissuing new credit cards), Bank may deduct such costs from any Royalties due IUPAA. In the event such costs exceed Royalties then due IUPAA, if requested by Bank, IUPAA will promptly reimburse Bank for all such costs.
- (e) At least once annually and within thirty (30) days following the request of Bank, IUPAA will provide Bank with the Marketing List free of any charge; provided, however, that IUPAA will not include in any Marketing List the name and/or related information regarding any Member who has expressly requested that IUPAA not provide his/her personal information to third parties. In the event that Bank incurs a cost because of a charge assessed by IUPAA or its agents for an initial Marketing List or an update to the Marketing List, Bank may deduct such costs from Royalties due IUPAA. IUPAA will provide the first Marketing List, containing the required information for at least fifty-seven thousand six hundred (57,600) non-duplicate Member names, as soon as possible but no later than thirty (30) days after IUPAA's execution of this Agreement.
- (f) IUPAA will, and will cause any IUPAA Affiliates to, only provide information to or otherwise communicate with Members or potential Members about the Program with Bank's prior written approval, except for current advertising and solicitation materials provided by Bank to IUPAA. Notwithstanding the above, IUPAA may respond to individual inquiries about the Program from its Members on an individual basis, provided that said responses are accurate and consistent with the then-current materials provided by Bank to IUPAA. Any correspondence received by IUPAA that is intended for Bank (e.g., applications, payments, billing inquiries, etc.) will be forwarded to the Bank account executive via overnight courier within twenty-four (24) hours of receipt. All reasonable overnight courier expenses incurred by IUPAA will be paid by Bank.
- (g) IUPAA hereby grants Bank and its Affiliates a limited, exclusive license to use the IUPAA Trademarks with the Program. This license transfers to the assignee of this Agreement.

This license will remain in effect for the duration of this Agreement and will apply to the IUPAA Trademarks, notwithstanding the transfer of such IUPAA Trademarks by operation of law or otherwise to any permitted successor, corporation, organization, or individual. IUPAA will provide Bank all IUPAA Trademark production materials (e.g., camera ready art) required by Bank for the Program as soon as possible but no later than thirty (30) days after IUPAA's execution of this Agreement. Nothing stated in this Agreement prohibits IUPAA from granting to other persons a license to use the IUPAA Trademarks in conjunction with the providing of any other service or product, except for any Financial Service Products.

- (h) All Program Trademarks, with the exception of Program Trademarks that consist of or contain an IUPAA Trademark, with or without other elements, shall belong exclusively to Bank and Bank may use such Program Trademarks in any manner not prohibited by this Section 2(h). IUPAA may not use any Program Trademark, except to promote the Program or any goods or services offered by Bank through the Program. IUPAA shall not register or attempt to register any Program Trademark. Bank shall not register or attempt to register any IUPAA Trademark. Bank may use Program Trademarks that contain IUPAA Trademarks to promote or identify the Program and any products or services offered by Bank through the Program at no cost to Bank, but only during the term of this Agreement.
- (i) IUPAA will permit Bank, at no cost to Bank, to advertise the Program on IUPAA's home page and at other prominent locations within the internet site(s) of IUPAA. Bank may establish a hyperlink from such advertisements to another internet site to enable a person to apply for any type of Credit Card Account. Any Credit Card Accounts generated pursuant to such a hyperlink will entitle IUPAA to the GIP compensation set forth in Schedule A, subject to the other terms and conditions of this Agreement. IUPAA will modify or remove such advertisements within twenty-four (24) hours of Bank's request. To enable Bank to view all Program material, IUPAA will provide Bank with the ability to access any and all pages within the IUPAA internet site(s), including without limitation any "members only" or other restricted access pages.

3. RIGHTS AND RESPONSIBILITIES OF BANK

- (a) Bank will design, develop, maintain, and administer the Program for the Members.
- (b) Bank will design all advertising, solicitation, and promotional materials used in the Program, except for materials used in any GIP. Bank reserves the right of prior written approval of all materials concerning or related to the Program that may be developed by or on behalf of IUPAA.
- (c) Bank will bear all costs of producing and mailing materials for the Program, except for materials used in any GIP.
- (d) Bank will make all credit decisions and will bear all credit risks with respect to each Customer's account(s) independently of IUPAA.
- (e) Bank will use the Marketing Lists provided pursuant to this Agreement in a manner consistent with this Agreement and will not permit those entities handling the Marketing

Lists to use them for any other purpose. Bank will have the sole right to designate Members on these Marketing Lists to whom promotional material will be sent. These Marketing Lists are and will remain the sole property of IUPAA. However, Bank may maintain separately and will own all information that it obtains as a result of an account relationship or an application for an account relationship. This information becomes a part of Bank's files and will not be subject to this Agreement; provided however that Bank will not use this separate information in a manner that would imply an endorsement by IUPAA.

- (f) Subject to applicable law and regulation, Bank has the right to place IUPAA Trademarks on gifts for individuals completing applications and on other premium items, including without limitation t-shirts, hats, "bobbleheads," or other items suitable in Bank's judgment for the solicitation of Credit Card Account applications. IUPAA will have approval of the use and appearance of the IUPAA Trademarks used on such materials pursuant to Section 2(d), but grants Bank the right to use approved materials at Bank's discretion. Bank will not be required to pay any third party (e.g., any producer, licensor(ee), or manufacturer of such gifts and premiums) royalties or other compensation otherwise due directly or indirectly to or on behalf of IUPAA or an IUPAA Affiliate for such gifts or premiums. IUPAA waives such payments from any third party(ies) (and/or agrees to cause the recipient(s) of such payments to waive such payments), and will take (and/or will cause the recipient(s) of such payments to take) all actions to give effect to this waiver. If a third party should refuse to reduce the price to Bank for such gifts or premiums (or otherwise prevent the realization of this benefit by Bank) then Bank may deduct such amount(s) from Royalties.

4. REPRESENTATIONS AND WARRANTIES.

- (a) IUPAA and Bank each represents and warrants to the other party that as of the Effective Date and throughout the term of this Agreement:
- (i) It is duly organized, validly existing and in good standing;
 - (ii) It has all necessary power and authority to execute and deliver this Agreement and to perform its obligations under this Agreement;
 - (iii) This Agreement constitutes a legal, valid and binding obligation of such party, enforceable against such party in accordance with its terms, except as such enforceability may be limited by bankruptcy, insolvency, receivership, reorganization or other similar laws affecting the enforcement of creditors' rights generally and by general principles of equity;
 - (iv) No consent, approval, or authorization from any third party is required in connection with the negotiation, execution, delivery and performance of this Agreement, except such as have been obtained and are in full force and effect;
 - (v) The execution, delivery and performance of this Agreement by such party will not constitute a violation of any law, rule, regulation, court order or ruling applicable to such party.
- (b) IUPAA represents and warrants to Bank as of the date hereof and throughout the term of this Agreement that it has the right and power to license the IUPAA Trademarks to Bank for use

as contemplated by this Agreement, and to provide the Marketing List(s) to Bank for the promotion of the Program. IUPAA will indemnify, defend and hold harmless Bank, and its directors, officers, agents, employees, Affiliates, successors and assigns, from and against all liability, causes of action, and claims, and will reimburse Bank's costs, fees and expenses in connection therewith (including reasonable attorneys' fees and court expenses), arising from the IUPAA Trademarks license granted herein or from Bank's use of the IUPAA Trademarks in reliance thereon, or from the use of any Marketing List(s) by Bank for the Program. Each party will promptly notify the other party upon learning of any claims or complaints relating to the license or the use of any IUPAA Trademarks or Marketing Lists.

5. ROYALTIES

- (a) During the term of this Agreement, Bank will pay Royalties to IUPAA. Royalties will not be paid until a Schedule B (W-9 Form and ACH Form) or other IRS required form (e.g., W-8) is fully completed and returned to Bank. Except as otherwise provided in Schedule A, payment of Royalties then due, along with the delivery of Bank's Royalty report, will be made approximately forty-five (45) days after the end of each calendar quarter. Bank will not pay Royalties to IUPAA for new Student Credit Card Accounts and Student Credit Card Accounts existing as of the Effective Date.
- (b) If at any time during the term of the Agreement any change in any card network's interchange rate(s) or similar rate(s), when measured separately or together with all other rate changes since the Effective Date, has more than a de minimis adverse impact on Bank's business, as determined by Bank in its sole discretion ("Impact"), then Bank may notify IUPAA in writing of Bank's desire to renegotiate the Royalties and any other financial terms in the Agreement to address the Impact. If, within thirty (30) business days after IUPAA's receipt of Bank's notice, the parties have not, for whatever reason, fully executed an addendum that modifies the Royalties and other financial terms to address the Impact, Bank shall have the right to terminate this Agreement, without penalty or liability to IUPAA, upon ninety (90) days advance written notice.

6. PROGRAM ADJUSTMENTS

Bank has the right to make periodic adjustments to the Program, including, without limitation, changes to its terms and features. In addition, Customers may, as a benefit under the Program, be offered opportunities to select credit protection and other products and services.

7. CONFIDENTIALITY OF AGREEMENT

The terms of this Agreement, any proposal, financial information and proprietary information provided by or on behalf of one party to the other party prior to, contemporaneously with, or subsequent to, the execution of this Agreement ("Information") are confidential as of the date of disclosure. Such Information will not be disclosed by such other party to any other person or entity, except as permitted under this Agreement or as mutually agreed in writing. Bank and IUPAA will be permitted to disclose such Information (i) to their accountants, lawyers, financial advisors, marketing advisors, affiliates and employees (its "Agents") as necessary for the performance of their respective duties, provided that said persons agree to treat the Information as confidential in the above

described manner or (ii) as required by law or requested by any governmental regulatory authority. Notwithstanding the foregoing, the party disclosing Information to its Agents shall be liable for any breach of this Section 7 by their Agents.

8. TERM OF AGREEMENT

The initial term of this Agreement will begin on the Effective Date and end on July 31, 2012. This Agreement will automatically extend at the end of the initial term or any renewal term for successive one-year periods, unless either party gives written notice of its intention not to renew at least ninety (90) and not more than one hundred eighty (180) days, prior to the end of the then current term or renewal term, as applicable.

9. STATE LAW GOVERNING AGREEMENT

This Agreement will be governed by and subject to the laws of the State of Delaware (without regard to its conflict of laws principles) and will be deemed for all purposes to be made and fully performed in Delaware.

10. TERMINATION

- (a) In the event of any material breach of this Agreement by Bank or IUPAA, the other party may terminate this Agreement by giving notice to the breaching party. This notice will (i) include a description of the material breach; and (ii) state the party's intention to terminate this Agreement. If the breaching party does not cure or substantially cure such breach within sixty (60) days after receipt of notice, as provided herein (the "Cure Period"), then this Agreement will terminate sixty (60) days after the Cure Period.
- (b) If either Bank or IUPAA becomes insolvent in that its liabilities exceed its assets or it is unable to meet or it has ceased paying its obligations as they generally become due, or it is adjudicated insolvent, or takes advantage of or is subject to any insolvency proceeding, or makes an assignment for the benefit of creditors or is subject to receivership, conservatorship or liquidation then the other party may immediately terminate this Agreement.
- (c) Upon the expiration or earlier termination of this Agreement, Bank will, except as set forth in Section 10(d) of this Agreement, cease to use the IUPAA Trademarks for Program marketing purposes, provided that Bank may conclude all solicitations required by law. Upon the expiration or earlier termination of this Agreement, Bank will not claim any right, title, or interest in or to the IUPAA Trademarks or to the Marketing Lists.
- (d) Bank will have the right to prior review and approval of any notice in connection with, relating or referring to the expiration or earlier termination of this Agreement to be communicated by IUPAA or any IUPAA Affiliate to the Members. Such approval will not be unreasonably withheld. Upon the expiration or earlier termination of this Agreement, IUPAA will allow Bank to continue to use the IUPAA Trademarks on, and will not attempt to cause the removal of IUPAA Trademarks from, any person's credit devices, checks or records of any Customer existing as of expiration or earlier termination of this Agreement until their normally scheduled reissue date or exhaustion.

- (e) In the event that Applicable Law has or will have a material adverse effect on Bank's business (as determined in Bank's sole discretion) ("Event"), Bank may notify IUPAA in writing of Bank's desire to renegotiate the terms of the Agreement to address the Event. If, within thirty (30) business days after IUPAA's receipt of Bank's notice, the parties have not, for whatever reason, fully executed an addendum that is satisfactory to both parties, Bank shall have the right to terminate this Agreement, without penalty or liability to IUPAA, upon ninety (90) days advance written notice.
- (f) For a one (1) year period immediately following the expiration or earlier termination of this Agreement for any reason, IUPAA agrees that neither IUPAA nor any IUPAA Affiliate will, by itself or in conjunction with others, directly or indirectly, target any offer of a Financial Service Product or a related product to persons who were Customers. Notwithstanding the foregoing, IUPAA may, after the expiration or earlier termination of this Agreement, offer persons who were Customers the opportunity to participate in another financial service program endorsed by IUPAA, provided the opportunity is not only made available to such persons but rather as a part of a general solicitation to all Members and provided further that persons are not directly or indirectly identified as a customer of Bank, or offered any terms or incentives that differ from those offered to all Members.

11. GROUP INCENTIVE PROGRAM

- (a) IUPAA will design all advertising, solicitation and promotional material with regard to any GIP. IUPAA will give Bank sixty (60) days prior notice of its desire to engage in marketing efforts for any GIP. Credit Card Accounts generated from such efforts will entitle IUPAA to the Royalty for GIP specified in Schedule A, subject to the other terms and conditions of this Agreement.
- (b) All marketing materials generated as a result of such GIP programs will be coded by IUPAA as instructed by Bank for tracking purposes. Marketing materials or telemarketing inquiries from Members which do not contain or reference such coding will not be considered eligible for any GIP Royalty.
- (c) Bank will have the right of prior approval of all advertising and solicitation materials for use by IUPAA pursuant to any GIP. Bank has control over, in its sole discretion, the scope, timing, content and continuation of any GIP. IUPAA will not deviate from the approved materials and plan for any GIP without the prior written approval of Bank.
- (d) All costs incurred by Bank in producing and mailing materials created pursuant to any GIP or of supporting the marketing efforts of IUPAA pursuant to any GIP will be promptly reimbursed by IUPAA upon demand.
- (e) IUPAA will make all reasonably requested changes to materials to obtain Bank's consent and IUPAA will comply with all applicable laws, including, without limitation, the Truth in Lending Act and the Equal Credit Opportunity Act, with respect to any GIP.

12. MISCELLANEOUS

- (a) This Agreement cannot be amended except by written agreement signed by the authorized agents of both parties hereto.
- (b) The obligations in Sections 2(h), 4(b), 7, 10(c), 10(d), 10(f) and 11(e) will survive the expiration or any earlier termination of this Agreement.
- (c) The failure of any party to exercise any rights under this Agreement will not be deemed a waiver of such right or any other rights.
- (d) The section captions are inserted only for convenience and are in no way to be construed as part of this Agreement.
- (e) If any part of this Agreement is, for any reason, found or held invalid or unenforceable by any court or governmental agency of competent jurisdiction, such invalidity or unenforceability will not affect the remainder of this Agreement which will survive and be construed as if such invalid or unenforceable part had not been contained herein and the parties hereto shall immediately commence negotiations in good faith to reform this Agreement to make alternative provisions herein that reflect the intentions and purposes of the severed provisions in a manner that does not run afoul of the basis for such unenforceability or invalidity.
- (f) All notices relating to this Agreement will be in writing and will be deemed given (i) upon receipt by hand delivery, facsimile or overnight courier, or (ii) three (3) business days after mailing by registered or certified mail, postage prepaid, return receipt requested. All notices will be addressed as follows:

(1) If to IUPAA:

Indiana University of Pennsylvania Alumni Association
 Breezedale Alumni Center
 880 School Street
 Indiana, Pennsylvania 15705

ATTENTION: Ms. Mary Jo Lyttle,
 Executive Director

Fax #: (724) 357-7942

(2) If to Bank:

FIA Card Services, N. A.
 MS DE5-004-04-02
 1100 North King Street
 Wilmington, Delaware 19884

ATTENTION: Contract Administration

Fax #: (302) 432-1821

(3) Any party may change the address and fax number to which communications are to be sent by giving notice, as provided herein, of such change of address.

- (g) This Agreement contains the entire agreement of the parties with respect to the matters covered herein and supersedes all prior promises and agreements, written or oral, with respect to the matters covered herein, including, without limitation, the First Amended and Restated Agreement. This Agreement does not and is not intended to alter or amend any aspect or provision of any other agreement between the parties that survives termination of that agreement. Without the prior written consent of Bank, which will not be unreasonably withheld, IUPAA may not assign any of its rights or obligations under or arising from this Agreement. Bank may assign any of its rights or obligations under this Agreement to any other person without the prior consent of IUPAA. Bank may utilize the services of any third party in fulfilling its obligations under this Agreement. Certain Financial Service Products or services under this Agreement may be offered through Bank's affiliates.
- (h) Bank and IUPAA are not agents, representatives or employees of each other and neither party will have the power to obligate or bind the other in any manner except as otherwise expressly provided by this Agreement.
- (i) Nothing expressed or implied in this Agreement is intended or will be construed to confer upon or give any person other than IUPAA and Bank, their successors and assigns, any rights or remedies under or by reason of this Agreement.
- (j) IUPAA recognizes and agrees that Bank's goodwill and reputation in the marketplace are valuable and intangible assets; therefore, IUPAA agrees that it will not conduct itself or engage in any activity in a manner that may adversely affect these assets. In the event Bank determines that IUPAA does not so conduct itself, Bank may terminate this Agreement, effective immediately.
- (k) Neither party shall make any statement, whether written, oral or otherwise, to any person or entity which criticizes, disparages, condemns or impugns the reputation or character of the other or any of its Affiliates, whether or not the statement is true and whether or not it is characterized as confidential.
- (l) Neither party shall be held responsible for any delay or failure in performance to the extent such delay or failure is caused by fire, flood, explosion, terrorism, war, strike, embargo, government laws, rules, regulations or requirements, civil or military authority, act of God, act or omission of carriers or other similar causes beyond its control, that was not reasonably foreseeable or avoidable, and without the fault or negligence and/or lack of diligence of the delayed party ("force majeure condition"). The non-delayed party shall have the right to terminate this Agreement if such force majeure condition endures for more than one hundred twenty (120) days by providing the delayed party with least thirty (30) days prior written notice of such termination, which notice must be received by the delayed party within ten (10) days after the expiration of the one hundred twenty (120) day period.

(m) This Agreement may be executed in two (2) or more counterparts, each of which will be deemed an original, but all of which together will constitute one and the same instrument. The parties hereto agree to accept a digital image of this Agreement, as executed, as a true and correct original and admissible as best evidence to the extent permitted by a court with proper jurisdiction.

(n) This Agreement is the product of negotiations between the parties hereto and their respective counsel. No provision or section of this Agreement shall be read, construed or interpreted for or against either party by reason of ambiguity of language, rule of construction against the draftsman, or any similar doctrine.

IN WITNESS WHEREOF, each of the parties, by its representative, has executed this Agreement as of the Effective Date.

Indiana University of Pennsylvania
Alumni Association

By: Mary Jo Lytle

Name: Mary Jo Lytle

Title: Executive Director, IUP Alumni Association

Date: 3-24-10

FIA Card Services, N.A.

By: Michael L. Parsons Jr.

Name: MICHAEL L. PARSONS JR.

Title: SVP

Date: 4-13-10

SCHEDULE A

ROYALTY ARRANGEMENT

During the term of this Agreement, Bank will pay IUPAA a Royalty calculated as follows, for those accounts with active charging privileges. Bank may create a special class of consumer accounts for IUPAA employees under the Program, and will not pay compensation for such designated accounts. All Royalty payments, including without limitation, the IUPAA Annual Royalty, due hereunder are subject to adjustment by Bank for any prior overpayment of Royalties by Bank:

A. ANNUAL ROYALTY

Bank will pay IUPAA a Royalty which is determined by the Annual Loan Loss Rate (as such term is defined below) of the Credit Card Accounts (the "IUPAA Annual Royalty"). The IUPAA Annual Royalty is expressed as a percentage of Average Outstanding Balance (as such term is defined below) and will be calculated and paid by the Bank approximately forty-five (45) days following the end of Contract Years one and two (for clarity, the years ending July 31 of 2010 and 2011) during the initial term of the Agreement based on the percentages set forth in the chart below as compensation to IUPAA for Contract Years two through five.

For clarity, each payment is based on the previous year's performance of the Credit Card Accounts. For clarity the payment is made in advance each Contract Year for IUPAA's performance under the terms and provisions of the Agreement for that current Contract Year, (the amounts are paid by the Bank, in advance, for IUPAA's performance under the terms and provisions of the Agreement).

Additionally, IUPAA will receive the IUPAA Annual Royalty payment of eighty-three thousand five hundred fifty-five dollars (\$83,555.00) approximately forty-five (45) days after the full execution of this Agreement, based upon performance of the Credit Card Accounts during the period from August 1, 2008 through July 31, 2009, as compensation for the initial Contract Year ending on July 31, 2010.

For purposes of this Section A, "Loan Loss Amount" means (a) the aggregate amount of the outstanding balances on all Credit Card Accounts that have been charged-off (written off as a bad debt by the Bank), less (b) any recoveries against such amounts, and less (c) any interest or fees included in such amounts, expressed as a dollar amount. Loan Loss Amount is calculated each month at the close of business on the last day of the month.

For the purposes of this Section A, "Annual Loan Loss Rate" means the aggregate sum of all Loan Loss Amounts in a Contract Year divided by Average Outstanding Balance for the Contract Year. It is calculated annually and expressed as a percentage.

For purposes of this Section A, "Outstanding Balance" is determined by calculating the month-end outstanding balance of all Credit Card Accounts with active charging privileges on the last day of the month. It is calculated each month at the close of business on the last day of the month and expressed as a dollar amount.

For purposes of this Section A, "Average Outstanding Balance" means the aggregate sum of Outstanding Balance for the applicable Contract Year, divided by 12. It is calculated annually and expressed as a dollar amount.

The IUPAA Annual Royalty will be calculated as a percentage of Average Outstanding Balance, such percentage to be determined by the Annual Loan Loss Rate for the applicable Contract Year, as follows:

ANNUAL LOAN LOSS RATE	IUPAA ANNUAL ROYALTY PERCENTAGE
Less than 5.00%	0.60% (sixty basis points)
Greater than or equal to 5.00% but less than 6.00%	0.55% (fifty-five basis points)
Greater than or equal to 6.00% but less than 6.49%	0.50% (fifty basis points)
Greater than or equal to 6.50% but less than 6.99%	0.45% (forty-five basis points)
Greater than or equal to 7.00% but less than 7.49%	0.40% (forty basis points)
Greater than or equal to 7.50% but less than 7.99%	0.35% (thirty-five basis points)
Greater than or equal to 8.00% but less than 8.49%	0.30% (thirty basis points)
Greater than or equal to 8.50% but less than 8.99%	0.25% (twenty-five basis points)
Greater than or equal to 9.00% but less than 9.49%	0.20% (twenty basis points)
Greater than or equal to 9.50% but less than 10.00%	0.10% (ten basis points)
Greater than or equal to 10.00%	0.00% (zero basis points)

No further IUPAA Annual Royalty Payments are due if any event described in (a) through (e) below occurs. Notwithstanding the foregoing, in addition to any other remedies the Bank may have under the Agreement, IUPAA will refund to the Bank the full amount of the IUPAA Annual Royalty Payment most recently paid to IUPAA by Bank if any of the following conditions occur during the term of the Agreement:

- (a) the Agreement shall terminate prior to July 31, 2012;
- (b) IUPAA shall breach the Agreement;
- (c) Bank shall be prohibited or otherwise prevented from conducting at least four (4) direct mail campaigns to the full updated Marketing List and at least three (3) telemarketing campaigns to the full updated Marketing List during each consecutive twelve (12) month period during the term of the Agreement; or
- (d) Bank shall be prohibited from conducting on-campus promotion campaigns at major events during each consecutive twelve (12) month period during the term of the Agreement; or
- (e) IUPAA fails to provide Bank above the fold website placement of Program marketing materials on the IUPAA home page.

B. GIP ACCOUNTS

1. \$100.00 (one hundred dollars) for each GIP Account opened, which remains open for at least ninety (90) consecutive days and which is utilized by the Customer within the first ninety (90) consecutive days of the GIP Account's opening for at least one (1) purchase or cash advance which is not subsequently rescinded, the subject of a charge back request, or otherwise disputed. Such GIP Accounts will not qualify for any other opening-of-an-account Royalty. Payments will be made approximately forty-five (45) days after the end of each calendar quarter.
2. \$100.00 (one hundred dollars) for each Reward GIP Account opened, which remains open for at least ninety (90) consecutive days and which is utilized by the Customer within the first ninety (90) consecutive days of the Reward GIP Account's opening for at least one purchase or cash advance which is not subsequently rescinded, the subject of a charge back request, or otherwise disputed. Such Reward GIP Accounts will not qualify for any other opening-of-an-account Royalty. Payments will be made approximately forty-five (45) days after the end of each calendar quarter.
3. \$30.00 (thirty dollars) for each Emerging GIP Account opened, which remains open for at least ninety (90) consecutive days and which is utilized by the Customer within the first ninety (90) consecutive days of the Emerging GIP Account's opening for at least one (1) purchase or cash advance which is not subsequently rescinded, the subject of a charge back request, or otherwise disputed. Such Emerging GIP Accounts will not qualify for any other opening-of-an-account Royalty. Payments will be made approximately forty-five (45) days after the end of each calendar quarter.

C. DEPOSIT ACCOUNTS

During the term of this Agreement, IUPAA will receive the Deposits Royalties set forth below. Deposits Royalty compensation provisions will only apply to Deposit Accounts and not to any other Financial Service Product. Except as set forth in this Section C, Deposit Accounts are not eligible for any other Royalty compensation provisions contained in the Agreement.

1. 0.10% (ten basis points) on an annualized basis, computed monthly (periodic rate of 0.00833330%) of the average deposits in the money market deposit accounts opened under the Program. Payments will be made approximately forty-five (45) days after the end of each calendar quarter.
2. 0.05% (five basis points) on an annualized basis, computed monthly (periodic rate of 0.00004167%) of the average deposits in the certificate of deposit accounts opened under the Program. Payments will be made approximately forty-five (45) days after the end of each calendar quarter.

SCHEDULE B

(Insert w -9)